

E-ISBN BOOK PUBLICATION

INTERNATIONAL E- CONFERENCE On

"ECONOMIC CHALLENGES AND BUSINESS OPPORTUNITIES -COVID-19 ERA"

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Organized by

DEPARTMENT OF COMMERCE AND ECONOMICS



FACULTY OF ARTS & SCIENCE BHARATH INSTITUTE OF SCIENCE & TECHNOLOGY

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Dr. J Kannan Associate Professor, Convenor, Department of Commerce and Economics, Faculty of Arts and Science, BIHER.

MESSAGE FROM THE CONVENORS

We are delighted to say that International E-Conference on "ECONOMIC CHALLENGES AND BUSINESS OPPORTUNITIES – COVID-19 ERA" is being organized by Departments of Commerce & Economics, Faculty of Arts and Science, BIHER.

All the world nations suffer a lot of problems during the Covid-19 in walks of all economic activities such as drastic price fluctuations, exploiting business opportunities, a fear of investment, health issues domestically and internationally. The magnitude of impact on Covid-19 is different in different countries, not similar in all the respects.

The main mission of this conference is to discuss all the problems and challenges posing against the developing and developed countries now and future. How these countries face the challenges beyond their economic boundary operations in relating to render factor and product services

The business community realizes the importance of embracing volatiles and fastchanging business environment to come up with workable and effective strategies that can enable the business to remain sustainable and competitive in the long run.

In the context of today's business research, these contemporary issues necessitate deeper research investigation, qualitatively as well as quantitatively. In this context, the conference aims to gain knowledge for critical issues facing in today's business environment at large and on the theme in specific. We have observed more number of quality manuscripts being received in the conference.

Finally, we thank the support provided by all the authorities, authors, reviewers, faculty and students for making the conference a grand success.

Dr. D VENKATRAMARAJU & Dr. J KANNAN

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	Coimbatore.	
181	THE EFFECT OF CORONAVIRUS ON INDIAN STOCK MARKET AND THE PUBLIC AUTHORITY MEASURES TO RESTORE THE ECONOMY *G MARISELVAN and **Dr. A ASOK *Research Scholar, Research centre in Economics, Kamaraj College, Thoothukudi. **Associate Professor and Research Co- Ordinator (Arts), Research Centre in Economics,	949
182	Kamaraj College, Thoothukudi. THE ROLE OF BUSINESS IN THE POST PANDEMIC ERA *Dr. B DEVAMAINDHAN and **K S FELIX AARON *Associate Professor, Dept. of Management Studies, Institute of Distance Education, Chennai. **Assistant Professor, Dept. of B.B.A, D.G.Vaishnav College, Arumbakkam, Chennai.	953
183	AN ECONOMIC EFFICIENCY OF TAPIOCA PRODUCTION IN ERODE DISTRICT OF TAMILNADU *Dr. S MANIKANDAN and ** R KALAIVANI *Assistant Professor, Department of Economics, Erode Arts and Science College, Erode. ** Research Scholar, Department of Economics, Erode Arts and Science College, Erode.	956
184	FACTORS INFLUENCING THE INCREASING POPULARITY OF MUTUAL FUNDS IN CHENNAI CITY *L MONISHA and **Dr. P SUSEELA *Assistant Professor, Department of Commerce, Faculty of Science and Humanities, SRM Institute of Science and Technology, Ramapuram, Chennai. **Associate Professor, Department of Commerce, Faculty of Science and Humanities, SRM Institute of Science and Technology, Ramapuram, Chennai.	963
185	A STUDY ON THE IMPACT OF GST IN RETAIL SHOPS AT URBAN AREAS *Dr. P MUNUSAMY and **Dr. P ARUNACHALAM *Associate Professor & Head, PG & Research Department of Commerce, Vivekanandha College of Arts & Sciences for Women (Autonomous), Elayampalayam, Tiruchengode. **Assistant Professor & Head, Department of Economics, Vivekanandha College of Arts & Sciences for Women (Autonomous), Elayampalayam, Tiruchengode.	968
186	INSTITUTIONAL SUPPORT FOR PROMOTIONAL ENTREPRENEURSHIP IN INDIA *M YOGARANI and **S BARANI CHELVI *Assistant Professor, Department of Commerce, Annamalai University. **Assistant Professor, Department of Commerce, Annamalai University.	972
187	A STUDY ON LEADERSHIP DECISION MAKING STYLES IN MODERN MANAGEMENT WITH SPECIAL REFERENCE TO AUTOMOBILE INDUSTRY IN CHENNAI REGION *Dr. S CHANDRAMOULI and **S RAJKAMAL *Assistant Professor, Department of Commerce, SRM Institute of Science & Technology, Ramapuram, Chennai. **Assistant Professor, Department of Commerce, SRM Institute of Science & Technology, Ramapuram, Chennai.	976
188	CUSTOMER SATISFACTION INDEX – AS A BASE FOR STRATEGIC MARKETING MANAGEMENT *I ENOCK and **Dr. A JAYABAL *Research Scholar, SRM Institute of Science and Technology, Ramapuram, Chennai. **Assistant Professor Assistant Professor, Department of Commerce, SRM Institute of Science and Technology, Ramapuram, Chennai.	983
189	CONSUMER BUYING BEHAVIOR TOWARDS COSMETIC PRODUCTS IN MADURANTHAGAM TOWN *R JAMUNA and **Dr. K MANIKANDAN *Research Scholar, Department of Commerce, VELS Institute of Science, Technology and Advanced Studies, Pallavaram, Chennai. **Assistant professor. Department of Commerce, VELS Institute of Science, Technology and Advanced Studies, Pallavaram, Chennai.	987
190	CONSUMER BRAND PREFERENCE TOWARDS COSMETICS GOODS IN RASIPURAM *K MYNAVATHI, **K KARTHIKA and ***R KALISHWARN	993



THE ROLE OF BUSINESS IN THE POST PANDEMIC ERA

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ABSTRACT

The current covid-19 pandemic has brought the global economy to a halt, resulting in an increase in unemployment, an increase in panic buying, which also contributes to an increase in demand and price, and people are concerned about their immediate surroundings as well as their physical and mental wellbeing. In order to fulfil their objectives, businesses must have a thorough understanding of consumer behaviour. In order to tackle these problems, I have suggested some strategies for securing the business, which prepares the road for economic growth.

Key Words: Business, COVID-19, Economic growth and Consumer Behaviour

INTRODUCTION

2020-2021 had already proven to be a challenging years, but as someone wise once remarked, "When the going gets difficult, the tough reinvent." The current scenario is rather bleak, with numerous businesses taking preventive steps such as restricting travel and recommending employees to work from home. The growing epidemic has sparked widespread fear, impacting both our quality of life and productivity.

People are fascinated by technology and have a significant interest in remote conferencing, which makes virtual meetings as natural as face-to-face encounters.

Corona virus has slowed the worldwide economy; it began as a catastrophe in China, and because China is the world's factory, when factories close, global businesses suffer. Companies have been harmed in three ways:

- 1. Supply chains have been disrupted
- 2. Squeeze the customers
- 3. Workplace restrictions

The COVID-19 epidemic, according to the UN Department of Economic and Social Affairs (DESA), is disrupting global supply chains and international trade. The movement of people and tourism flows have come to a halt as around 100 countries have closed national borders in this period.

Here are some measures to stay connected and buoyant during the pandemic:

- 1. Communicate transparency with your customers
- 2. Managing personnel and associated optimization
- 3. Maintaining a healthy relationship with contracted parties
- 4. Maintain team engagement



- 5. Communication to stakeholders
- 6. Technology up-gradation

Competition law, which attempts to protect consumers, has issued instructions to businesses on how to deal with the epidemic, with a clear warning that any 'unjustified violation' in their behaviour will be scrutinised by the competition authorities.

There may be legal grounds for competitors to collaborate in terms of production, distribution, and service network to promote uninterrupted production and delivery of critical commodities in order to counteract the negative impact on enterprises.

For the time being, "cash is king." Many governments provide aid to huge corporations, small and medium-sized businesses, and individuals. The aid provided by government wage-sharing systems is intended to reduce the expense burden on individual businesses and assist them in remaining competitive. To combat the corona virus, the private sector, along with governments, central banks, and the WHO, plays a critical role.

Business can overcome to the COVID-19 crisis in 12 Ways

- 1. Convert your offline company to an online one.
- 2. Use Advanced MSI/Multi Warehouse Inventory to check for stock outs.
- 3. Manage your inventory in warehouses with drop shipping.
- 4. Provide a timeline for when in-demand products will be restocked.
- 5. Allow customers to compute shipping costs on product pages.
- 6. Show how much you still have to pay to get free shipping.
- 7. Offer pre-orders to reduce delivery workload.
- 8. Make a one-of-a-kind delivery timetable
- 9. Make contactless delivery available in your store.

10.Allow customers to order things online and pick them up at a shop.

11. Limit delivery outside of your country, and make some products eligible for free shipment.

12. Keep clients informed about the status of their orders.

This pandemic will forever change the workplace, and it will certainly open up numerous chances for women, as the 'work-from-home' policy will now allow women who wish to work to do so."

Businesses should keep in mind that today's consumers value holistic well-being and environmental stewardship above all else. They are concerned about their bodily and



emotional health as well as their surroundings. Consumers are more likely to encourage and support a brand that promotes health and environmental protection over one that does not.

In order to fulfil their objectives, businesses must have a thorough understanding of consumer behaviour. The emphasis now is on incorporating technology, but we must also maintain a balance between the digital and human touch. The idea is to change your strategy based on what your consumers want. The best way to do that is by letting them counsel your decisions in growing your business.

CONCLUSION

For a safe and secure economy, the business needs a smart startup. It is true that the business must be aware of the current situation in order to make better decisions. To assist nations that now lack sufficient budgetary room to finance social policy, particularly common social security programmes, a coordinated global effort is required. In this endeavor, debt sustainability should be prioritized.



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Mr. Mohamed Azeez V.K and Dr. N. Premkumar

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B. Sudarshana, J. Honey, T. Nilotpal and S. Bhupendra

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EFFICACY OF TRAINING PROFESSIONALS: AN EMPIRICAL STUDY

(viewarticle.php?aid=884) **Dr.S.Gurumoorthy and T.Somasundaram**

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(viewarticle.php?aid=883) **T.R. Udhayakumari and Dr. K. Anandanatarajan**

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IMPACT OF POST COVID-19 OUTBREAK OF ONLINE TRAVEL INDUSTRY

(viewarticle.php?aid=879) **M. Thangajesu Sathish and Dr. V. Sornaganesh** (V18I05-11.pdf)

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K.Kalaiarasi, Dr.Amutha G.Williams and Dr. M.Mary Helen Stella

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REHABILITATION (viewarticle.php?aid=868) **Eswaramoorthy.C, Hariharan.K, Jeffri Immanuel.N, Karthikeyan.S and Pratheek Nair.U** (V18I04-50.pdf)

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A Conceptual Study on effectiveness of advertisement on the purchase of FMCG – Health Drinks

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Abstract:

As the FMCG companies are spending a lot fatty cheques for advertisement. But how far the advertisements given were effective in converting potential target market as customersis still agrey area. This research paper is aimed to find out the effectiveness of advertisement on the purchase of FMCG – Health Drinks. The conceptual research method was employed. After the extensive study of review of literature, it is concluded that the advertisement need to follow some features to be effective to reach and stimulate the target market. It is also found TV and Print are the effective mediums of communication.

Keywords: FMCG, Health Drinks, Effective Advertisement

Introduction: In the recent years manufactures producing Health drinks are playing an important role in full filling the need of the consumers. In the mid of covid-19, people awareness started shifting from soft drinks to health drinks. This gave a huge surge of sales volumes of health drinks and inception of new health drinks companies. Health Drinks Manufacturing companies are clueless about how far their advertisements reach the target audience and stimulate the purchase decisions made by consumers/Buyers. Effectiveness of advertisement on the purchase of FMCG health drinks is not an easy task for any organization. Companies spend a lot of money for the purpose of various marketing Communications, out of which advertisement comes at the top of other marketing communication in terms its wide reach and frequency. This study explores effectiveness of advertisement as marketing communication on the purchase of health drinks.

Review of Literature:

Dr. N. Ramanjaneyalu, Mr. Aniruddha (2022) Investigated If the celebrity endorsement has an effect on how people think about health drinks. Because of this, the study says that there is a big difference in the average scores of gender and brand image of celebrity advertisements for health drinks. There's also a big difference in the average scores of generation and brand image of celebrity ads for health drinks, too. When we talk about the influence of a celebrity endorsement on how people see a celebrity advertisement for a health drink, we should think about how people think about gender and age. According to this, the marketer has to decide what kind of advertisement they should use based on the age group they are trying to reach.

Neha Sakhlecha, Dr C Nithya And K.Keerthi Jain (2021), studied Motivational ads have an effect on how people buy health drinks. The main goal of the study is to look at how TV motivational ads have influenced people's brand preferences for health drinks, especially in the case of health care milk supplements like Bournvita and Horlicks. A self-administered questionnaire was used to collect the data in the new district of Tirupattur in the Indian state of Tamilnadu. The sample size was 136. Hypothesis: Based on responses and results from chi square analysis, we think there is a link between the level of influence TV ads have on people's purchasing decisions and whether or not they choose, buy, or even recommend a certain health drink.

Cuesta-Valiño, P., Rodríguez, P. G., & Núñez-Barriopedro, E. (2020). examined There are a lot of things that make social media advertising worth it, and they have an effect on how people think about healthy food and how likely they are to eat it. The theory of Ducoffe's advertising value model was used as a way to think about how attitudes relying on hedonic and utilitarian values came about. There were 2023 valid questionnaires in a survey of a sample group of the Spanish population. A descriptive cross-sectional study was done to conduct the research. The Partial Least Square (PLS) method was used to see if the hypothesised relationships and predictors were true. The results of this study help us figure out which factors affect the consumer's response, as measured by their intention, which is based on the consumer's attitude toward the value of healthy food, as well as the advertising value on social networks. For advertising healthy food on social networks to be useful, it needs to be credible and full of useful information.

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VOLUME 18 ISSUE 5

Kumar (2019), aimed to find determine the effectiveness of advertising on customer behaviour toward fast moving consumer items in selected locations of Tamilnadu. The study used a sample size of 200. A detailed questionnaire was created to assess the advertisement's efficacy. The objective of the study was to increase public perception and awareness of (FMCG) brand items. Correlation and regression tests were utilised to improve the analysis. The findings suggested that individuals would switch brands in order to test the new one. Additionally, the results suggest that consumer behaviour varied according to income level and that males were more responsive to advertising than females. Advertisement has the potential to alter a consumer's behaviour.

Sama, R. (2019). Evaluated the effect of advertising on consumer behaviour in the media. The purpose of this article is to examine the effects of television (TV), radio, newspapers, magazines, and Internet advertisements on consumers' awareness (AWR), interest (INT), conviction (CON), purchase (PUR), and post-purchase (PPUR) behaviour. The study employed an online survey method. The data were gathered from 529 respondents, all of whom were students in India. The acquired data were analysed using statistical procedures such as Cronbach's alpha, exploratory factor analysis (EFA), and the Kruskal–Wallis (K–W) test. The findings suggest that newspaper advertisements have an effect on all five stages of CB. The impact of television and the internet on consumer AWR, INT, and CON is statistically clear. Additionally, the results indicated that periodicals and newspapers are successful at influencing consumers' PUR and PPUR behaviour. Advertising managers might take a cue from this research and invest in appropriate media to increase the objectivity of advertisements.

Rajneesh Arya and Dr. Rajesh Bagga (2018), studied the effect of television commercials for fast-moving consumer goods on customer purchasing behaviour. Fast Moving Consumer Goods are a necessary component of modern living. Television advertisements have an effect on customer behaviour when it comes to purchasing FMCG products. Primary data for this study was acquired via structured questionnaires from 200 respondents in Jalandhar. Secondary data was gathered from a variety of sources, including journals, books, articles, and websites. Prior to completing the formal study, a survey in the form of questionnaires and interviews was undertaken. Following feedback from 150 consumers, a revised questionnaire was produced and disseminated. Advertisers must make their television advertising more engaging in order to

capture the audience's attention more frequently. Marketers must always keep in mind that the target audience for television advertisements wants only relevant information about the product being purchased, and this must always be incorporated. Consumers feel that television advertisements educate them about the diversity of products available on the market, but marketers must make persistent efforts and consider additional aspects such as the product's quality, price, and availability. As the employment of celebrities in advertisements has a good effect, advertisers must maintain or enhance this effect based on budget and other considerations. To maintain and grow the degree of trust associated with television advertising, marketers must work to build their brand and also encourage social activities as part of their CSR initiatives.

Rambe, P., & Jafeta, R. J. (2017). Assessed The Effects of Social Media Advertising on Preferences on Consumption of High-Energy Drinks Despite marketers' increasing adoption of social media for communicative marketing of brands, the potential of social media sites to impact student brand choices remains unexplored in the research. This study gap is ironic in light of the rising body of knowledge about the influence of self-images expressed on social media on customers' product choices and purchase intentions. This theoretical study explores how students utilise social media platforms to make educated decisions about energy drinks, drawing on Media Richness Theory, agency, existing literature, and the authors' personal thoughts on social media adoption for brand selection by students. While students occasionally used social media platforms to obtain energy drink brands, their brand preferences and selections were influenced more by personal agency (particularly personal volition, peer influences, brand convenience, and brand availability) than by social media networks per se. The study presents a conceptual model that takes into account social media appropriation, consumer decision-making, brand preferences, and buying behaviour. While the model is untested, its methodological strength stems from its reliance on existing literature, established concepts, anecdotes about student consumption behaviour, and the authors' knowledge of social media, all of which are critical for academics and policymakers to gain a better understanding of social media-brand preference relationships in real world contexts.

Prajapati, S. G. (2017). Researched the effect of television commercials on consumer purchasing behaviour for health beverages. The primary purpose of this study is to determine the extent to which television commercials influence customer purchasing behaviour for 'health

beverages that make milk richer for children' in the Vadodara city region. The descriptive single cross sectional research design was chosen for this study in the city of Vadodara. This study used a random sample of 200 people. To obtain a more effective and accurate sample size, the Stratified Random Sampling methodology was applied. The data were analysed using a variety of statistical methods. According to research, television advertisements have a considerable influence on children's behaviour and academic performance. This will have an effect on the movement of product desire between brands.

S.Sridevi and Dr.S.Sangeetha(2016) explored the factors influencing Health Food Drinks. Primary data is collected from Health Food Drinks customers using a Structured Questionnaire. Secondary data were gathered through e-Journals, books, and a few theses. The data were statistically evaluated using the SPSS software. It is observed that advertising for health food beverages has a wider influence on consumer, and that drinking HFD products undoubtedly has a favourable effect on our people. However, both the media and society should provide adequate direction and oversight to help people become intelligent consumers. The current study discovers that health concerns have a significant effect on intentions. As a result, stakeholders in HFD food should focus their advertising messages on the health benefits of HFD food rather than on environmental concerns. Attracting attitudes and changes in behavior in youngsters through advertisement for the purpose of promoting things has been enhanced, and this may be a future area of research for researchers. Primary data is collected from Health Food Drinks customers using a Structured Questionnaire. Secondary data were gathered through e-Journals, books, and a few theses. The data were statistically evaluated using the SPSS software. It is observed that advertising for health food beverages has a broader impact on customers, and that consuming HFD products surely has a favourable effect on our people. However, both the media and society should provide adequate direction and oversight to help people become intelligent consumers. The current study discovers that health concerns have a significant effect on intentions. As a result, stakeholders in HFD food should focus their advertising messages on the health benefits of HFD food rather than on environmental concerns. Attracting attitudes and behavioural changes in youngsters through advertisement for the purpose of promoting things has been enhanced, and this may be a future area of research for researchers.

Awan, A. G., Ismail, M., Majeed, F., & Ghazal, F. (2015). analyzed Advertisement's Effects on Consumer Purchasing Behavior with Reference to FMCGs The purpose of this article is to determine the extent to which advertising influences consumer purchasing behaviour when it comes to FMCGs. 250 questionnaires were delivered in five cities of southern Punjab as a sample, and 231 full questionnaires were received from respondents following the field survey. A conceptual framework was built using the Kirkpatrick model, which contains one dependent and five independent variables. Different statistical techniques were used to analyse the data, including descriptive statistics, correlation analysis, and regression analysis. Our study's findings are strong since research indicates that commercials have a considerable impact on customers' purchasing behaviour and selections.

Shabana, A. G., Gupta, A., Vaid, P., Mohpatra, A., & Jaiswal, S. (2014) assessed the marketing methods and messaging employed to boost the consumption of highly processed and commercialised foods. Photographs of 110 advertisements for food and beverages on hoardings, walls, bus stops, near commercial areas, and traffic signals were taken in the city's most congested regions and analysed visually. Advertisements were categorised according to their graphic characteristics, product kind, placement, and context themes. Qualitative methodologies were employed to analyse the data and uncover the common themes that drew consumers' attention. The majority of commercials were for sugary beverages and fast food establishments. Tempt your Buds - 33.8 percent, Discount/Large - 22.3 percent, Best Times - 15.1 percent, Celebrity Endorsement - 7.9 percent, Refreshing 6.4 percent, Nutrition 6.4 percent, Leave an Impression 5.7 percent, and Download Apps -2.1 percent. Advertisements with themes such as entice your taste buds and discount/large were more visible. Food and beverage advertisements (ads) are prevalent throughout the city. These advertising appeal to the public's goals for modernity, prosperity, and happiness, as well as caution when choosing "cheap" and "convenient" meals and beverages, which has a negative effect on health. Advertisements play a significant role in food and beverage selection, which has a direct or indirect effect on the oral health of the community.

Hossain, M. M., Azad, S. N., Parveen, R., & Masum, M. H. (2014). Conducted this study to determine the effect of advertising on the purchase of energy drinks. The purpose of this article is to determine the efficacy of energy drink advertisements in various media on the purchasing

decisions of the people of Dhaka, Bangladesh. To accomplish the study's aims, convenience/purposive sampling was used, with samples drawn from various shopping malls located across Dhaka. The findings of this study indicate that advertisement has a significant impact on the growth of an energy drink company. Therefore, producers should invest a significant amount of money in advertising and also design the campaign in such a way that it attracts individuals from all socioeconomic classes, with television being the most effective medium.

Raju, D. A., & Devi, P. S. (2012). ascertained customers' preferences among various means of advertising and to determine whether the media has any influence on the brands of health drinks in the kuppam region. The study gathered both primary and secondary data. Because this study was designed to encompass both moderate and high income groups, press and television commercials receive the highest ranking. Individuals who belong to such groups are highly educated. They find time to read articles and take pleasure in advertisements published by print and electronic media. Television advertising are favoured among women and retirees. The working youth asserts that a lack of time is the primary factor determining their choice of advertising medium, as they cannot afford to spend time watching television advertisements.

Objectives of the study:

To analyse the effectiveness of advertisements on the purchase of FMCG – Health drinks.

To bring out the model which suggests the health drinks manufacturers the best media to communicate the advertisement.

Research Design: Conceptual Research designed was adopted. The researcher had done extensive literature survey to find the effectiveness of advertisement on the purchase of FMCG – Health drinks. Source of data was secondary data which was published in national/international journals in the form of articles. The researcher keenly organized the variables of the study to arrive a conceptual model.

Discussion:

Based on systematic extensive literature survey, the researcher had found the variables of effective advertisement. Television and print are considered as effective medium of communication for advertising the health drinks and social media advertisement as less effective

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as people don't watch the full advertisement, poor targeting of audience, action takers are comparatively lesser than print and television. People come to social media for various reasons and they don't expect advertisements. But incase of print and television, people know that their would be advertisement as both the media survive and grow by generating revenues from ads. People who get exposed to ads are mostly students, housewives, children and elder one. Depends on the type of health drinks, the marketer need to choose appropriate medium/mediums of advertisement. Effectiveness of advertisement on the purchase of FMCG – Health drinks depends on various factors such as Celebrity Endorsement, Motivational Concept, Sensory Stimulation, Pricing, Quality of Offering, Health Concerns, Branding, Purchase Intention. Based on literature reviews, the researched proposed the below conceptual model for FMGC – Health drinks manufacturing Companies.

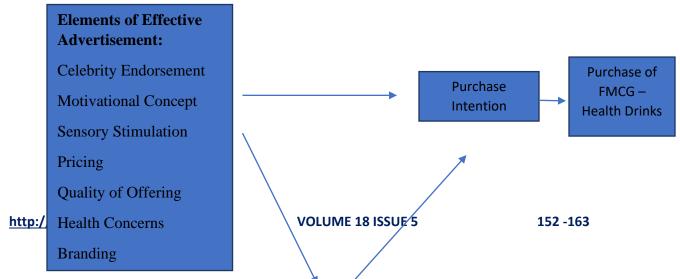
Celebrity Endorsement

As a kind of brand communication, celebrity endorsement utilises a celebrity's fame, popularity, or skill in a particular industry to serve as a spokesman for the company and vouch for its claims and positions. Needless to say, celebrities dominate the consumer behaviour. When a celebrity backs up the health drink product, it will be purchase by his followers. But repeat purchases purely rely on utility and quality of the product.

Motivational Concept

Motivation is derived from the word'motive,' which refers to an individual's needs, desires, wants, or urges. It is the process of persuading individuals to take action in order to achieve a target. The advertisement should have a motivational element to stimulate the audience to become the customers of health drink products.





Brand Image

Sensory Stimulation

Sensory stimulation refers to the information and sensations received when one or more of your senses are stimulated. Audio visual effect used in the advertisement should act as stimulation factor to purchase the health drink product. The creative team of advertisement must ensure that audio visual effects brings pleasant and stimulating experience to the audience.

Pricing

Pricing is the procedure of determining the worth that a producer will get for services and items e xchanged. Consumers are price sensitive. Unless it is branded health drinks, it should not be priced premium. Use advertisement is a medium to communicate the price for the new products/companies' product, which save the time of buyer and seller.

Quality

Quality as fitness for purpose. Every consumer is looking for the returns on the money spent on purchasing health drinks. The FMCG – health drinks companies must ensure value for money. Advertisement should inform people about the quality of products -ingredients vs benefits.

Health Concerns

Health is the priceless gift. In the recent years, after Covid 19, the concerns about the people's health had increased to an unexpected level. Health benefits should be given more focus in advertisements which in turn increases the trust on the product.

Branding:

Making a strong, good impression on customers about a company, its products or services by using features such as trademark, design, vision and mission, and a cohesive tone throughout all

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marketing communications. Advertisement should serve effective branding of a product in the mind of consumer.

Purchase Intention:

Intention to perform a particular behaviour or buy a product or service is characterised as purcha se intention. All the above variables results in purchase intention. Purchase intention leads to purchase of FMCG – Health Drinks

Conclusion:

Advertising plays a major role in boosting up the purchase of any goods / services, FMCG-Health drink has no exception. This paper had given good insight in how advertisement is effective in converting the potential target market into customers. Advertisement that creates trust, motivation, stimulation in the minds of target market positively results in purchase intention, that in turn leads to purchase of FMCG – Health Drinks. The model was developed in this study would help the advertisement crew of the company. The most preferred mediums of advertisements were TV and print in terms of frequency and reach. So, it is concluded that the FMCG – Health drinks companies can keep and increase their budget on advertising.

Scope for further study:

This is conceptual study. Needless to say, results may vary if any researchers follow Quantitative method of research, Variables are altered and various geographical region. The further studies can be continued on refining model suggested using SEM Model.

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SPECIAL ISSUE

4th & 5th February, 2022

	Decision of Consumer in Digital Platfor	rms
13.	Impact of Social Media Influencers on Purchasing Decision of Consumer in Digital Platfor	
	Ma Theboral P and Dr. V. Vilayalaksinin	
	Economy- Trends and Challenges	
14.	Analysing the Impact of Cryptocurrency in Indian Economy Preserver Dr. K. Rashi, Ms. Alisha James and Ms. Divya Susan Rajan	
	Dr. K. Rashi, Ms. Alisha James and Ms. Divya Sustant y	
15.	Influence of E-HRM Practices over outcomes of IT Companies in Chennai	05 100
1.5.	Dr. A. Priya and Mr. S. Bala Murali	
16.	A Study on the Business Environment of Insurance Business in India and	
	Globally During Recent Times Mr. K. Dharmaraja and Dr. G. Rajesh Kumar	
	Mr. K. Dharmaraja and Dr. G. Rajesh Kumar	
17.	Examining the Impact of Entrepreneurial Education and Self Efficacy	
17.	on Entrepreneurial Intention	
	Dr. B. Dhana Lakshmi and Dr. Annapoorni. M	111-114
18.	Marketing Innovation in Response to the Covid – 19 Pandemic	
	Ms. Delphine Valarina. A and Ms. Sneha Priya. H	
19.	A Study on Customer Satisfaction on Chatbots Services	
1.	A Study on Customer Satisfaction on Chatbots Services Ms. Jayasree .S, Ms. Mohana Priya. M and Ms. P. Jayanthi	
20.	Conversational Marketing, the Next Generation Bot!	
	Ms. Sneha Priya H and Ms. Delphine Valarina A	123-128
21.	To Study the Concept of Mama Mankating A New Way of Contin 184 11 34 11	
21.	To Study the Concept of Meme Marketing – A New Way of Social Media Marketing	
	Ms. Alisha. A. Charaniya, Ms. Apeksha. D. Ravariya and Ms. Snehal Obhan	
22.	The Effect of Fundamental Components of Influencer Marketing on Attitude Change:	
	Focused on Elaboration Likelihood Model	
	Ms. Pallavi Jaggi and Dr. B.B. Goyal	135-142
23.	The New Trends for Entrepreneurs as a Pandemic Effect	
	Mrs.S.M.Nilofer Fathima and Dr. C. Muthuvelayutham	
24.	6 C's In F. Manhating I. Bast C. 111 ages	
	Ms. R. Jayasree	
	,	
25.	The Future of Currency in Business & Banking with Admix of Tech	
	Dr. M Sivakumar, Mr. Jinansh P Jain and Mr. Adit Mehta	The second second

INFLUENCE OF E-HRM PRACTICES OVER OUTCOMES OF IT COMPANIES IN CHENNAI

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Abstract

IT Firms face more significant problems than ever before due to the growth of e-business. By integrating technology in the human resources department, firms are looking for better ways to conduct their HR operations. Upper-level management of IT firms fully understands the value of IT technologies to achieve corporate objectives. Thus, this research paper aims to evaluate the present and Emerging concepts of Electronic Human Resource Management (E -HRM) practices in information technology (IT) organizations in Chennai and investigate how they affect the outcomes of IT firms. A survey was conducted, and the effects of E-HRM practices on organizational development, team management, motivation, and retention were examined using Regression and ANOVA. The findings indicated that electronic-human resource management strategies appear to have an effect on organizational development, team management, and retention.

Keywords: E-HRM practices over outcomes, organizational development, Team management, motivation & retention

INTRODUCTION:

An e-HRM system is one in which technology is used to provide firms with adequate Human Resource services. It is all about people working in an organization, which is what HRM or Human Resource Management is all about. It is a more humane method of leading employees to do their best work for a company. As a result, managers view their workers as an integral part of their growth. HRM is, therefore, a system that works for the development of human resources and the dignity of employees who work for the company (Ganeshan, 2010). Executives in human resources began looking for decision-supporting devices powered by modern technology. Organizational success is enhanced by incorporating technology into the decision-making process. Using information technology, HRM may become more strategic, adaptable, customer-oriented, and cost-effective in the modern environment. Research shows that information technology may cut administrative expenses, speed up reaction times, boost productivity and improve decision-making and customer services (Mishra, 2008).

Research Gap There has been only a small amount of research into e-HRM practices. The existing electronic, human resource management models have also been created in Europe and the United States. There have only been a few studies conducted to investigate the association between E-HRM practices and their outcomes in information technology enterprises in Chennai. As a result, there is a pressing necessity to evaluate the influence of E-HRM practices and over its outcomes in greater depth.

REVIEW OF LITERATURE:

The usage of social media (SM) in human resource management is examined (HRM). The paper explores the existence of distinct configurations of social e-HRM, their implications for companies, and their determinants using a configurational method. Three social e-HRM configurations arose – non-use, relational use, and extended relational use – that denote distinct goals for utilising social media in human resource management. The three setups all result in identical outcomes for firms, despite the fact that SM users, on average, achieve better success than non-users. Certain structural, strategic, and human resource management aspects are related with each configuration in a systematic and diverse manner. **M. Martini, D. Cavenago**, and **E. Marafioti (2021)**

The findings will assist decision-makers in reducing operational expenses and increasing profit margins through the adoption of environmentally friendly policies that promote sustainable growth. Additionally, it may be beneficial for human resource practitioners interested in exploring new perspectives on this recent issue from a developing nation viewpoint. Sadiqur Rahman, and Md. Sajjad Hosain (2021).

E-HRM and court systems had a major impact on employee performance. Employees' performance in primary courts appears to benefit from a focus on e-HRM and the court system, according to the findings. Said Al Mashrafi (2020)

Electronic human resource management (e-HRM) has become a major academic and business agenda item due to rapid technological changes. Clearly, when it comes to the interaction between HRM roles and outcomes, administrative experts achieve primary outcomes while change strategists achieve transformational outcomes. An additional benefit of IT acceptance is that it moderates the mediating effect of e-HRM goals on the outcomes of e-HRM practises. (Panos and Bellou, 2016)

"The outcome of all operations carried out by the organization and that any deficiency in any of these activities would be reflected on the performance, which is the mirror of the organization" is the definition of organizational performance **T. Kuleelung and P. Ussahawanitchakit (2015).**

E-HRM is predicted to continue to contribute to the economy **KPMG (2013).**

E-HRM practices have also been increasing in banks recently since senior management is concerned about the quality of HR operations and productivity to increase their competitiveness (Bashir, 2015; Khan, Rehman, Rehman, Safwan, & Ahmad, 2011).

Organizational performance has taken center stage in organizations' efforts to meet their aims and outcomes and improve the well-being of all of their stakeholder groups. Objective and subjective measures of performance have both been used. However, researchers have utilized non-financial metrics like customer satisfaction, rapid adaption, and personnel processes. **Bing, L. and Zhengping, F. (2011)**

E-HRM is a very lucrative area of the economy to experiment with cutting-edge management techniques and technology. Khan, (2009).

For a long-term advantage, it is possible to leverage human resources since they are unique in that they can learn, pass on their expertise, and use their resources efficiently **Penrose(1959)**.

For a long-term advantage, it is possible to leverage human resources since they are unique in that they are capable of learning, passing on their expertise, and using their resources efficiently **Penrose(1959)**.

OBJECTIVES OF THE STUDY:

To study the influence of E-HRM practices over outcomes (organizational development, Team management, motivation & retention.) of IT companies in Chennai.

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RESEARCH METHODOLOGY:

Research Design Designing a research study helps researchers determine what kinds of data they need to collect and how they should go about it. Research design is required to answer the research questions and to support the hypotheses that have been formed. The researcher employed a quantitative approach to determine the correlation between different variables.

Population and Sample, The population of this study was comprised of IT companies in Chennai. The researcher collected 585 samples from 245 IT companies institutions practicing e-HRM by using a convenient sampling technique.

Data Collection Self-administered questionnaires were used to collect the sample's primary data. The Likert scale was used to create the survey. The secondary data was collected using journals, Research papers, and articles, conference proceedings, and online sources, etc.;

DATA ANALYSIS

Using SPSS, The researcher applied regression analysis and ANOVA to analyze the data. In the context of regression analysis, a dependent variable (commonly referred to as the "outcome" or "response" variable) and one or more independent variables (often referred to as "predictors," "covariates," "explanatory variables," or "features") are analyzed in connection to each other. ANOVA provides a statistical test of whether two or more population means are equal, and therefore generalizes the t-test beyond two means.

RESULTS & DISCUSSIONS:

e-HRM has been shown to increase HR efficiency, improve HR service delivery, and transform the HR job into one that is more strategic, according to previous studies (Bondarouk, Schilling, and Ruel, 2016; Marler and Fisher, 2016; Panos and Bellou, 2016; Wahyudi and Park, 2014). The Resource-based view paradigm is well-suited for evaluating whether or not e-HRM can improve organizational performance by allowing for more efficient use of resources (Lengnick-Hall, Lengnick-Hall, Andrade, & Drake, 2009; Ulrich & Brockbank, 2005). To better understand how e-HRM practices might improve the quality of HR services and employee productivity, this study uses the RBV theory. (Marler, 2009; Marler & Fisher, 2013; Parry, 2011).

The focus on results and performance in Organizational Development helps close the knowledge gap between academics and practitioners. Gordon Martin and Steven Hetrick (2005). The adoption of e-HRM systems aids in expanding employee communication, aids in teamwork and cooperation, raises employee satisfaction, and improves data accuracy. Another benefit of using an organizational climate control system is that it helps employees relax and perform their duties better, contributing to increased production. Because of this, it will aid in the development of the organization (Klaus, T., T. Gyires, and H.J. Wen (2003).

e-HRM practices and Organizational Development have a strong connection, according to our findings. Since the change process improves the company's portfolio, it can be inferred that organizational development is an effective strategy to achieve that goal.

e-HRM is a technology that enables managers and employees to have direct access to human resources and other workplace services for communication, performance evaluation, reporting, team management, and knowledge management. (S. Lee & S.K. Yeung 2006). Employee performance reporting, team management, and knowledge management are all made possible through e-HRM, or electronic, human resources management. Administrative applications are not the only ones available." (1906: 43; see also Watson Wyatt). According to our research, there is a strong correlation between e-HRM practices and results. This means that e-HRM practices promote teamwork even when employees are working from different locations.

To achieve individual, organizational, and public goals, **Flippo (1999)** asserted that human resource management is the act of planning and arranging the human resource in order to achieve the goals of both the individual and the group. **Schuler and Jackson (1992)** defined human resource management techniques as a system that attracts, develops and motivates, and retains employees to enable the effective execution and the survival of the organization and its members. Organizations must adopt policies, methods, and procedures to attract and retain employees **Schneider B., Bowen D.E. (1995)**. The association between e-HRM practices and employee motivation and retention is vital. This means that e-HRM practices allow for approaches to boost employee motivation and retention.

CONCLUSIONS:

The role played by the E-HRM practices in today's corporate environment is inevitable, which is also having a significant effect on outcomes such as organizational development, Team management, motivation & retention of employees. Implementation of effective E-HRM practices paves the way to robust organizational development, cohesive teamwork, and high motivation and retention of employees of the IT organizations. In turn, it brings an optimum level of overall organizational performance.

LIMITATIONS & SCOPE FOR FURTHER RESEARCH:

There will always be some limitations in studies, which can impact the findings and reduce their generalizability and reliability. The results of a research study cannot be extrapolated to the entire population, which is one of the drawbacks. In this case, the conclusions are limited to the Chennai IT industry and are therefore exclusively relevant to that region. Accordingly, more empirical research employing diverse sectors in the country and different nations is needed to obtain more insight into E-HRM practices and their impact on outcomes. Structured questionnaires are used to collect data in this investigation. To perform this type of research, observation and interview methodologies can be employed. Furthermore, this study focuses solely on the dependent and independent variables, with no mediation effect.

Annexure 1 - Data Analysis :

INFLUENCE OF E-HRM PRACTICES OVER OUTCOME OF E-HRM PRACTICES

The factor analysis by a principal component method derived three factors of e-HRM practices: organizational development, Team management, motivation, & retention. In this case, e-HRM practices are considered independent variables, and outcomes are considered dependent variables. Therefore, a linear multiple regression analysis is applied to independent factors, and the following results are obtained.

1. INFLUENCE OF E-HRM PRACTICES ON OUTCOME-ORGANIZATIONAL DEVELOPMENT

The application of regression analysis on e-HRM practices and dependent factor outcome, 1 derived the following result.

Regression of practices over the outcome							
Model R R Square		Adjusted R Square	Std. Error of the Estimate				
1	.586a	.344	.340	.58133			

Source : Computer data

The table initiates that R2 = 0.344, implying that e-HRM practices create 34.4% influence the outcome 1-factor organizational development. This leads to the verification of regression fit, as shown in the following ANOVA table.

ANOVA							
Model		Sum of Squares	df	Mean Square	F	Sig.	
1	Regression	96.910	3	32.303	95.588	.000b	
	Residual	185.192	548	.338			
	Total	282.101	551				

Source: Computer data

It is found that F=95.588, P=0.000 are statistically significant @ 5% level. This implies there is a perfect relationship that exists between e-HRM practices and outcomes. The individual influence of the e-HRM practices are also determined in the following co-efficient table.

	Coefficient' ⁸							
			andardized efficients	Standardized Coefficients	t	Sig.		
		Beta	Std. Error	Beta				
1	(Constant)	1.563	.153		10.207	.000		
	Organizational development	.338	.035	.370	9.579	.000		
	Team management	020	.029	026	700	.484		
	Motivation & Retention	.276	.029	.352	9.366	.000		

Source: Computer data

It is initiated that standardized coefficient (β =0.370, t=9.579, P=0.000), e-HRM practices 3 (β = 0.352, t=9.366, P=0.000) are statistically significant @ 5% level. Therefore, it can be concluded that Organizational development is a way to improve companies' portfolios through the change process.

Organizational Development emphasizes performance and results to bridge the gap between theories and practice Martin, G. & S. Hetrick (2005). The use of e- HRM systems helps to expand the communication among the employees, help teamwork and increase cooperation, increase employee satisfaction, improve the accuracy of the information. Moreover, the system improves the organization's climate clearly, which helps the staff relax and perform their jobs perfectly, leading to improved productivity. Therefore, this will contribute to organizational development efforts (Klaus, T., T. Gyires& H.J. Wen (2003).

2. INFLUENCE OF E-HRM PRACTICES ON OUTCOME-TEAM MANAGEMENT

The application of regression analysis on e-HRM practices and dependent factor outcome derived the following result.

	Regression of practices over the outcome							
Model R R Square			Adjusted R Square	Std. Error of the Estimate				
1	.442a	.196	.191	.69792				

Source: Computer data

It is found that R2 = 0.196 implies that e-HRM practices create 19.6% of the influence on the outcome 2-factor Team management. This leads to the verification of regression fit, as shown in the following ANOVA table.

ANOVA								
	ModelSum of SquaresdfMean SquareFSig.							
1	Regression	64.970	3	21.657	44.461	.000b		
	Residual	266.928	548	.487				
	Total	331.898	551					

Source: computer data

It is originate that F=44.461, P=0.000 are statistically significant @ 5% level. This implies there is a perfect relationship that exists between e-HRM practices and outcomes. The individual influence of the e-HRM practices are also determined the following co-efficient table.

Coefficient' ^S									
Model		Unstandardized Coefficients				Sig.			
		B	Std. Error	Beta					
1	(Constant)	1.848	.184		10.055	.000			
	Organizational development	.082	.042	.082	1.930	.054			
	Team management	.108	.034	.129	3.136	.002			
	Motivation & Retention	.297	.035	.349	8.393	.000			

Source: Computer data

It is establish that standardized coefficient (β =0.129, t=3.136, P=0.002), e-HRM practices 3 (β = 0.349, t=8.393, P=0.000) are statistically significant @ 5% level. Therefore, it can be concluded that e-HRM is also known as "the application of any technology enabling managers and employees to have direct access to HR and other workplace services for performance reporting, team management, knowledge management. In addition to administrative applications." (Watson Wyatt 2006: 43).

e-HRM application as a technology that enables managers and employees to have direct access to human resource and other workplace services for communication, performance appraisal, reporting, team management and knowledge management Bell, B.S., S. Lee & S.K. Yeung (2006).

3 INFLUENCE OF E-HRM PRACTICES ON OUTCOME- MOTIVATION & RETENTION

The application of regression analysis on e-HRM practices and dependent factor outcome 3 derived the following result.

	Regression of practices over the outcome						
Model R R Square Adjusted R Square Std. Error of the Estimat							
1	.416a	.173	.168	.72711			

Source: Computer data

The table found that R2 = 0.173 implies that e-HRM practices create 17.3% of the influence on the outcome 3-factor Motivation & Retention. This leads to the verification of regression fit, as shown in the following ANOVA table.

ANOVA							
Mo	ModelSum of SquaresdfMean SquareFSig.						
1	Regression	60.593	3	20.198	38.203	.000b	
	Residual	289.722	548	.529			
	Total	350.315	551				

Source: Computer data

It is establish that F=38.203, P=0.000 are statistically significant @ 5% level. This implies there is a perfect relationship that exists between e-HRM practices and outcomes. The individual influence of the e-HRM practices is also determined in the coefficient table.

	Coefficients								
Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.			
		B	Std. Error	Beta					
1	(Constant)	2.086	.191		10.895	.000			
	Organizational Development	.038	.044	.038	.866	.387			
	Team management	.037	.036	.043	1.026	.305			
	Motivation& Retention	.339	.037	.387	9.186	.000			

Source: Computer data

It is initiate that standardized coefficient (β =0.387, t=9.186, P=0.00), e-HRM practices 3 (β = 0.038, t=0.866, P=0.387) are statistically significant @ 5% level. Therefore, it can be concluded that Flippo (1999) augured that human resource management is the process of planning, organizing, pointing, enlargement, reimbursement, assimilation, stimulus, and retaining of the human resource so that individual, organizational, and shared goals are accomplished. Schuler and Jackson (1992) defined human resource management practices as a system that attracts, develops, motivates, and retains staff to ensure the effective implementation and survival of the organization and its members. Managing human resources involves a complex process of designing organizations' policies, practices, and procedures for recruiting, motivating, developing, and retaining personnel Schneider B. & Bowen D.E. (1995)

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CONTENTS

Research Papers

ONLINE + OFFLINE LEARNING:	THE BLENDED	LEARNING – NEED OF THE	1 - 4
TIME			

LALITKUMAR PREMCHANDRA PATIL, APARNA LALITKUMAR PATIL AND HIRESH S. LUHAR

ACADEMIC STRESS AMONG THE POST GRADUATE MANAGEMENT STUDENTS 5-10 DURING PANDEMIC AND POST PANDEMIC AND THEIR WELL- BEING POST PANDEMIC

PRAPTI ANAND NAIK AND SHABNAM SIDDIQUI

HYDROGELS AND AGRONOMY

11 - 14

RITU MALIK

GLOBAL PANDEMIC AND CAMPUS RECRUITMENT: AN ANALYTICAL STUDY 15–19 ON STRATEGIES ADOPTED BY ENGINEERING AND MANAGEMENT COLLEGES OF NAGPUR

VIRENDRA DISAWAL AND RAVINDRA GHARPURE

MODELING AND PREDICTING TOTAL FERTILITY RATE OF INDIA WITH 20 – 27 **BAYESIAN DYNAMIC LINEAR MODELING**

POOJA KUSHWAHA AND RICHA VATSA

VALUE SHARING AMONG PRODUCERS AND MIDDLEMEN IN A COOPERATIVE	28 - 34
GAME	

ABHIJIT BORA, MINTU SAIKIA AND ANJAN KR. DUTTA

DESIGN AND SIMULATION OF ENERGY EFFICIENT ROUTING ALGORITHM 35 – 39

ANIL KUMAR, ANKIT KUMAR AND RITU YADAV

SYNTHESIS, CHARACTERISATION AND ANTIBACTERIAL ACTIVITY OF TIN 40-49 OXIDE NANOPARTICLES USING IPOMEA CARNEA FLOWER EXTRACT

MANIVANNAN PRASANTH, GURUSAMY MURUGANANDAM AND KRISHNASAMY SHANTHASEELAN

TRENDS IN DIGITAL MARKETING AND ITS IMPACT 50 – 52

VANDANA KAWADKAR

CRYPTOCURRENCY: SAFETY AND STATUS IN INDIA	53 - 57
HEM AHUJA AND SARITA CHOUDHARY	

HOMESTAYS: ENGAGING INDIGENOUS PEOPLE IN TOURISM	58 - 62
KRITI TANWAR, PANKAJ SHARMA AND RAVI PARKASH	
AGGREGATION OF ECO-FRIENDLY SOLUTIONS FOR EFFICIENT CROP STUBBLE MANAGEMENT	63 - 65
PRACHI MAHAJAN, ANIS BILAKHIYA AND ARPIT PEDNEKAR	
BLOCK CHAIN TECHNOLOGY IN A VARIETY OF MACHINE LEARNING APPLICATIONS	66 – 70
PALLAVI DEVENDRA TAWDE, KIMAYA KIRAN SHELAR AND SHAJIL KUMAR P. A	
FACIAL RECOGNITION ATTENDANCE SYSTEM USING MACHINE LEARNING APPROACH	71 – 75
SEEMA MURKAR, ROHANKUMAR CHINTAL AND DARSHIT SUTAR	
FORMOBIAN – THE MOBILE FORENSIC TOOL	76 - 78
ASIF RAMPURAWALA, MAYURESH SUKHADARE AND VISHWAS SAKPAL	
GESTURE RECOGNITION FOR DETECTION OF DROWSINESS IN DRIVERS	79 – 83
MAITREYI JOGLEKAR AND AMRAJA SHIVKAR	
IOT BASED CROWD BASED MANAGEMENT SYSTEM FOR LOCAL COMMUTERS	84 - 90
AASHA CHAVAN, LEENA JADHAV, ROHINI DESAI AND HRISHIKESH TENDULKAR	
NANOPHOTONIC TECHNOLOGY AND QUANTUM COMPUTING-THE SIXTH GENERATION OF COMPUTERS	91 – 95
MITHILA CHAVAN, RAJENDRA PATOLE, AKSHATHA C. JAIN AND MOHAMMED	
PERSONALIZED ONLINE STORAGE TERMINAL	96 - 101
KETAKI GHAWALI, KARAN MAMANIA AND RAJEEV KAVISKAR	
AN AUTOML BASED APPLICATION FOR PREDICTIONS WITH INTERACTIVE GRAPHICAL REPRESENTATIONS	102 – 106
SEEMA VISHWAKARMA AND MADHAVI AMONDKAR	
STUDY OF ZERO TRUST ARCHITECTURE USING BEYONDCORP	107 – 112
BHAVESH D. SHAH, PRABAL DEEP DAS, UMESH S. KOYANDE AND LAXMIKANT A. MANCHEKAR	
WIRELESS ANALYSIS OF SOIL NUTRIENTS	113 – 118
SABIR MOIN. MOINUDDIN SHAIKH, UJWALA SAV, JANHAVI MANDAR VADKE AND GEETA ABKASH SAHU	
WEED DETECTION OF SOYBEAN CROP USING ML TECHNIQUES	119 – 126
SANJEELA SAGAR, BEENA KAPADIA AND ASIF RAMPURTAWALA	

A COMPREHENSIVE SOCIO - ECONOMIC DEVELOPMENT PLAN FOR THE 127–132 ENVIRONMENTALLY FRAGILE LAND: A CASE STUDY OF MONROE ISLAND

R. GOVINDARAJ, S. M. SHEBIN AND B. SUNIL KUMAR

A COMPOSITE STUDY ON WOMEN CLOTHING OF DHUNDHAR AND HADOTI 133–142 SCHOOL MINIATURE PAINTING IN ACCOUNT OF 17TH AND 18TH CENTURY

SUMITA CHOUDHURY AND DEEPIKA PUROHIT

A STUDY ON EFFECTIVENESS OF COMPETENCY BASED BLENDED LEARNING 143 – 148 APPROACH IN LEARNING ELEMENTS AMONG SECONDARY LEVEL STUDENTS

S. SRIPRIYA AND R. RAMESH

ANALYSIS OF GROUND WATER DEPTH (GEOPATHIC STRESS) USING FRACTION 149 – 155 REGRESSION MODEL

AISHWARYA GAWAND, S. B. GAIKWAD AND N. P. DHARMADHIKARI

LQR AUGMENTED WITH MODEL REFERENCE ADAPTIVE CONTROL FOR 156–164 SPACE STATION

SHINCY SAINUDEEN AND SREEJA S

SIMULATION & OPTIMIZATION OF TURNING OPERATION ON EN STEEL 31 165 – 170 USING MATLAB

MANGAL SINGH BHADORIYA, JAI KUMAR, ARUN SINGH KUSHWAH, RAJENDRA SINGH RAJPUT, MUKESH PANDEY, AND SATEESH KUMAR

MOLECULAR SPECTROSCOPIC INVESTIGATION, QUANTUM CHEMICAL 171–189 COMPUTATION AND IN SILICO STUDY OF MOLECULAR DOCKING, ADME PROPERTIES ON N-(METHOXYMETHYL) BENZAMIDE

K. LALITHA^{*}, M. KARNAN, M. ANURADHA AND M. KARUNANIDHI

INVESTIGATION OF VARIOUS FIRE HAZARD ANALYSIS TECHNIQUES 190 – 212

DEVESH PARETA AND PRITI DUBEY

PHYSCO-CHEMICAL CHARACTERIZATION AND DEFLUORIDATION OF WATER 213 – 222 FROM VARIOUS LOCATION OF JAIPUR CITY USING BRICK POWDER

NARESH KUMAR AND DIKSHADEVI

ESTIMATION OF CYANOGENIC GLYCOSIDE CONTENT OF SOME EDIBLE 223 – 226 BAMBOO SHOOTS FROM MEGHALAYA, INDIA

ARINDAM BARMAN, SHEENA HAORONGBAM AND RITUPARNA MITRA BARMAN

COMBINED EFFECTS OF PIEZO-VISCOUS DEPENDENCY AND NON-NEWTONIAN 227 – 238 COUPLE STRESSES ON THE SQUEEZE FILM PERFORMANCE OF POROUS TRIANGULAR PLATES

BIRADAR KASHINATH, NEMINATH B. NADUVINMANI AND ADINATHA C. UPADHYA

INDIGENOUS USES OF PACKING LEAVES (*PHRYNIUM PUBINERVE*) AND THEIR 239–244 COMMERCIAL CULTIVATION FOR LIVELIHOOD PROMOTION IN NORTHEAST INDIA

ARINDAM BARMAN, ASHISH KAR AND SHEENA HAORONGBAM

IS AUTOMATED URINE ANALYSER SUFFICIENT TO REPLACE MANUAL URINE 245 – 248 MICROSCOPY- OUR EXPERIENCE IN AYURVEDIC MEDICAL COLLEGE HOSPITAL

PURTI VORA, SACHIN ROHANI, VINAYAK JOSHI AND MANGESH UDMALE

A FRAMEWORK OF AGRICULTURE DECISION SUPPORT SYSTEM USING 249–254 INTEGRATED NEUTROSOPHIC AHP-PROMETHEE ENVIRONMENT

R. SOPHIA PORCHELVI AND S. RUBEELA MARY

EFFECT OF MODIFIED NURSING INTERVENTIONS ON PREVENTION OF 255–259 VENTILATOR ASSOCIATED PNEUMONIA (VAP) AMONG PATIENTS ON MECHANICAL VENTILATION ADMITTED IN INTENSIVE CARE UNITS OF SELECTED HOSPITALS

ADHIRA A, SUCHETAYANGAD, NISHANAIK, RUPALI SALVI AND NISHANAIK

GENETIC ALGORITHMS AND FILTERING TECHNIQUESBASED ON 260 – 272 **THRESHOLDING FOR IMAGE ENHANCEMENT**

INDU SHARMA, V. K PANCHAL AND CHANDIKADITYA KUMAWAT

SIMPLE SEQUENCE REPEAT AND RBCL MARKER BASED DIVERSITY ANALYSIS 273 – 279 OF PUMPKIN (CUCURBITA MOSCHATA DUCH.) GERMPLASM FROM NORTH EASTERN HIMALAYAN REGIONS OF INDIA 273 – 279

ARINDAM BARMAN, ANSHUMALI AND RITUPARNA MITRA BARMAN

EMPLOYERS PERSPECTIVE ON SOCIAL SECURITY BENEFITS ARE PROVIDED 280 – 286 **TO THE EMPLOYEES: AN EMPIRICAL STUDY**

SUBRATA BHAUMIK AND MANJEET KUMAR

CRIME PREDICTION AND PREVENTION USING MACHINE LEARNING AND 287 – 301 **COMPUTER VISION APPROACH**

P. WILLIAM, A. B. PAWAR AND M. A. JAWALE

CONVOLUTIONAL NEURAL NETWORK BASED PLANT LEAF DISEASE 302 – 309 **DETECTION**

K. ANITHA AND M. SRINIVASA RAO

RESEARCH PERSPECTIVES OF MODEL BASED SOFTWARE TESTING 310 – 318

A. DIVYA, D. SREE LAKSHMI AND CHINTAVENKATA MURALI KRISHNA

CONNECTION BETWEEN SOCIAL MEDIA AND EMPLOYEE ENGAGEMENT- 319-322 REVIEW PAPER

ASHU AND DEEPTI WADERA

A REVIEW OF ELECTROMAGNETIC WAVE REDUCTION TECHNOLOGY IN 323 – 328 WIRELESS POWER TRANSMISSION

NEERU KUNDU

ANALYZING THE STOCK PERFORMANCE OF COMMONWEALTH BANK OF 329–332 AUSTRALIA 2021: COMPARATIVE ANALYSIS IN AUSTRALIAN BANKING SECTOR

CS AMIT KUMAR AND NEHA WADHAWAN

SPACS AN INSTRUMENT FOR START-UPS TO CATAPULT TO BIGGER LEAGUE, A 333 – 344 **PERSPECTIVE OF THE INDIAN START-UP VIEW OF SPAC AND THE CHALLENGES AND OPPORTUNITIES**

SHAHEED KHAN, FREEDA MARIA SWARNA M, SHAURYA MAHESHWARI AND RANGANATH B. S

AN EMPIRICAL PERFORMANCE ANALYSIS OF ESG FUNDS IN INDIA 345 – 350

CA CHANDAN KARKI

EVALUATION AND RANKING OF SUPPLIERS BASED ON SUSTAINABLE 351–362 **DIMENSIONS: A NOVEL HYBRID APPROACH THROUGH FUZZY DEMATEL AND FUZZY TOPSIS**

FIRDOUS AHMAD KHAN AND MOHD. IMRAN KHAN

ISSUES RELATED TO EMPLOYEE RETENTION DURING CRISIS IN THE 363 – 370 **CONTEXT OF PRIVATE SECTOR INSTITUTIONS OF NEPAL**

MEEN BAHADUR KARKI, JANARDAN PAUDEL AND INDRAJIT GHOSAL

ROLE OF BEHAVIORAL FINANCE IN INVESTMENT DECISION – A STUDY OF 371–380 **INDIVIDUAL INVESTORS IN DELHI**

SAHIBA

EXPLORING THE POTENTIAL OF ISLAMIC FINTECH IN KSA 381 – 390

RASHIDA PARVEEN AND SHEEBA NAAZ

AN EMPIRICAL STUDY OF CAUSALITY AND COINTEGRATION OF NIFTY 50 391 – 397 WITH G7 STOCK MARKETS COUNTRIES

PRAVIN KUMAR AGRAWAL, MOHIT KUMAR AND ASHUTOSH PRATAP SINGH

PLANNING FOR RETIREMENT BY INVESTING IN GROWING STOCK MARKETS: 398 – 404 A MUST STEP FOR AGEING INDIA

KOMAL VASHISHT AND SAPNA BANSAL

THE EFFECTS OF COVID-19-INITIATED CHANGES ON TEACHERS' LONELINESS 405 – 410 AND STUDENTS' MOTIVATION–ENGAGEMENT: A PSYCHOLOGICAL ANALYSIS OF THE EDUCATION SECTOR

VISHAKHA SHUKLA AND VEENA SINGH

THE EFFECT OF CSR DISCLOSURE ON FINANCIAL PERFORMANCE: EMPIRICAL 411 – 421 **EVIDENCE FROM BANKING SECTOR IN INDIA**

BERENICE CHRISTIANE JOCKTANE AMPOUMET AND ANKUR AGGARWAL

INITIAL PUBLIC OFFERINGS: A LITERATURE EVIEWR 422 – 427

ISHANT LUTHRA AND TILAK RAJ

PERCEIVED IMPACT OF TOURISM DEVELOPMENT ON THE ECONOMIC 428 – 442 **GROWTH OF JAMMU AND KASHMIR: A STUDY OF TOURISM STAKEHOLDERS**

NISAR AHMAD KAKROO, SABREENA NAWAZ BABA, AND ZUBAIR AHMAD DADA

EXPLORING THE GROWTH IN FINANCIAL ENTITIES THROUGH THE 443–452 **INORGANIC ROUTE: THE CASE OF ICICI BANK**

PRIYA BHALLA

A STUDY OF CONSISTENCY AND COMPETITION AMONG INDIAN CREDIT 453 – 459 RATING AGENCIES

CHHAVI AGGARWAL AND KULDIP SINGH CHHIKARA

AN EXAMINATION OF COVID-19 ON INDIAN FINANCIAL MARKETS 460 – 469

SEEMA TRIPATHI

ASSESSING THE GROWTH AND PERFORMANCE OF SELF HELP GROUP – BANK 470 – 481 LINKAGE PROGRAMME (SHG-BLP) IN INDIA

VARDAH SAGHIR AND NASEEB AHMAD

A STUDY OF CORPORATE RESTRUCTURING PROVISIONS IN INDIA 482 – 485

AARTI KHANCHANDANI

A BIBLIOMETRICS ANALYSIS OF SOCIAL MEDIA AS A MOTIVATOR FOR 486-495 BUILDING CUSTOMER ATTITUDE TOWARDS ONLINE RETAIL SITES FROM 2007-2021

VIKRAM SINGH, SMITI JHAJJ AND ANUJA GOYAL

EFFECT OF MERGER ON THE PERFORMANCE OF THE PUBLIC AND PRIVATE 496 – 507 **SECTOR BANKS IN INDIA**

SAYED MOHAMMAD MINHAJ UD DIN AND FURQAN QAMAR

USUFRUCT MORTGAGE: A SOURCE OF CREDIT IN RURAL BIHAR 508 – 513

ASHI ROOTH STUART

REVERSE ENGINEERING IS A TECHNIQUE FOR PRODUCT DEVELOPMENT	514 - 523
--	-----------

CHETAN P. VORA AND MILIND A. SIDDHPURA

BREAST CANCER DETECTION WITH OPTIMIZED MACHINE LEARNING 524 – 529 **TECHNIQUES**

MANOJ L. BANGARE, TUSHAR KHARAT, ATHARVA PATIL, SUNIL L. BANGARE, TUSHAR SALVE AND VAISHNAVI MAHAPURE

A STUDY ON REPETITIVE GAME PHILOSOPHY SAFETY FOR WIRELESS 530 – 535 MEASURING DEVICE GRIDS

LOKA PAVANI, V. VIMALA AND V. VINOBA

A STUDY ON THE IMPORTANCE OF ENVIRONMENTAL EDUCATION IN SCHOOL 536 – 539 EDUCATION

JHARNA GOHAIN AND BINI BORGOHAIN

EXPERIMENTAL INVESTIGATION AND FABRICATION OF AN EVACUATE TUBE 540 – 542 SOLAR WATER HEATER WITH AND WITHOUT TWISTED TAPE HOLES ON SURFACE OF TWISTED TAPE

HITENDRA DAMARLAL CHAUDHARY AND SADANAND A. NAMJOSHI

CO-OCCURRENCE MATRIX AND DWT BASED MEDICAL IMAGE DIAGNOSIS BY 543 – 550 KNN CLUSTERING

PHD SCHOLAR PUSHPENDRA ANURAGI AND PRATIMA GAUTAM

ANALYTICAL STUDY OF INTELLECTUAL CAPITAL DISCLOSURE PRACTICES IN 551 – 559 INDIA

PRAGNESH SHAH AND PRIYA DIPAK PARIKH

NUMERICAL AND ANALYTICAL INVESTIGATION OF VAWT FOR CHARGING 560 – 565 MOVING ELECTRIC VEHICLE

OMKAR JAGDALE, ATUL KULKARNI, ASHOK MACHE AND VISHAL AMBORE

REVIEW OF PASSIVE HEAT TRANSFER AUGMENTATION TECHNIQUES FOR 566 – 584 **HEAT EXCHANGERS AND SOLAR FLAT PLATE COLLECTORS**

CHETAN P. VORA AND TEJAS PATEL

EVACUATED TUBE SOLAR COLLECTORS: A REVIEW AS A STATE OF ART IN 585 – 590 SOLAR AIR HEATER

CHETAN P. VORA AND TEJAS PATEL

A RISK MANAGEMENT FRAMEWORK FOR SECURITY IN SERVER MONITORING 591 – 596 USING NAGIOS

M. NESTER JEYAKUMAR AND JASMINE SAMRAJ

A DETAILED REVIEW ON PASSIVE METHODS OF HEAT TRANSFER 597 – 606 ENHANCEMENT

CHETAN P. VORA AND TEJAS PATEL

SIMULATION OF AUTOMATED URBAN WATER SUPPLY LEAKAGES 607 – 613 MONITORING AND CONTROLLING USING REMOTE SENSORS AND EPANET

UJWALA MADHAV SAV AND G. M. MAGAR

A COMPARATIVE STUDY OF NON-PERFORMING ASSETS OF STATE BANK OF 614 – 620 INDIA, ICICI BANK AND STANDARD CHARTERED BANK

SHIVIKA BHATNAGAR AND RADHIKA KUREEL

A NEW CLASS OF AXIOMATIC FUZZY CARTIER SPACE 621 – 626

A. GRACY AND M. LELLISTHIVAGAR

CLASH DETECTION AND CONFLICT ANALYSIS USING BIM TO ENHANCE 627 – 637 CONSTRUCT ABILITY IN INTEGRATED PROJECT DELIVERY

SHRUTI KALE, PARAG NARKHEDE, AR. PREETI KALE

NEUTROSOPHIC BETA OMEGA HOMEOMORPHISM IN NEUTROSOPHIC 638 – 642 **TOPOLOGICAL SPACES**

S. PIOUS MISSIER, A. ANUSUYA AND A. NAGARAJAN

EXPLORATORY ANALYSIS IN PYTHON USING NUMPY 643 – 651

VIDYA GAVEKAR, MANISHA KUMBHAR AND SHAILESH KASANDE

HYDRODYNAMIC ANALYSIS OF ROUGH DOUBLE-LAYERED POROUS 652 – 670 **RAYLEIGH STEP SLIDER BEARINGS WITH COUPLESTRESS FLUIDS**

N. B. NADUVINAMANI AND RAKESH G

IDENTIFYING SUITABLE SITE FOR URBAN DEVELOPMENT USING MULTI 671–679 **CRITERIA DECISION MAKINGMODEL {ANALYTIC HIERARCHY PROCESS** (AHP)}: CASE OF SHILLONG AND ITS AGGLOMERATION AREA

B. SWER AND B. S. MIPUN

THE IMPORTANCE OF COMPUTER SCIENCE EDUCATION THAT 680-685 INCORPORATES BOTH DISCIPLINARY AND INTERDISCIPLINARY PERSPECTIVES

VELUMANI P. S, ATOWAR UL ISLAM AND SANGEETA BORKAKOTY

A STUDY OF VIRTUAL BANKING IN PUBLIC AND PRIVATE SECTOR BANKS – AN 686 – 691 OVERVIEW

C. KARTHIKKUMAR

A STUDY ON FINANCIAL PERFORMANCE OF SELECTED LISTED STARTUP 692–696 COMPANIES IN INDIA

MIDHUN M AND M. NIRMALA

RUPAY CARD SYSTEM

697 - 704

NITHYAKALYANI C, P. PARIMALADEVI AND R. VELUSAMY

A CORRELATIONAL STUDY ON TOOLS OF INTEGRATED MARKETING 705 - 708**COMMUNICATION ON THE PURCHASE OF FAST-MOVING CONSUMER GOODS**

S. BALA MURALI AND S. GURUMOORTHY

A STUDY ON OBSTACLES FACED BY THE CUSTOMERS TOWARDS SERVICE 709 - 718OUALITY OF HEALTH INSURANCE POLICIES ON PUBLIC AND PRIVATE **INSURANCE COMPANIES IN COIMBATORE DISTRICT, TAMILNADU**

PRIYADARSHINI R AND NIRMALA M

DIGITAL MARKETI	NG IN IN	NDIA: SCOPE, GROWTH AND D	EVELOPMENT		719 - 722
S. RAJAMANI					
THE POWER OF PA	CKAGIN	G IN FOOD INDUSTRY 5.0			723 - 726
SHEELA. B AND RAM	YA.M				
ENHANCEMENT PHARMACEUTICAI	OF L APPLIC	IMMUNOHEMATOLOGY CATIONS	STORAGE	FOR	727 – 738

DIGUTAL MADIZETING IN INDIA GOODE CDOM/THAND DEVELODMEN/T

MANISH S. DESHMUKH AND DHEERAJ S. DESHMUKH

THE ANALYSIS OF THERMAL STRESSES IN SOLIDELLIPTICAL CYLINDER 739-744 **CONCENTRICALLY HEATED**

SUNIL D. BAGDE AND UJWALA P. BELDAR

APPEARANCE OF EFFECTS DUE TO CONFINEMENT OF SIZE ON THE 745-747 FORBIDDEN ENERGY GAP OF ZINC SULPHIDE QUANTUM DOTS

RAHUL KUMAR

SEASONAL DISTRIBUTION OF TYPE-2 ANTI-DIABETIC DRUG METFORMIN HCL 748 – 754 **INRIVER YAMUNA OF DELHI NCR "DURING COVID-19 HAVOC"**

PRADEEP KUMAR^{*}, A. C PANDEY AND AKSHARA PANDEY

LONG TERM ANTIOXIDANT SUPPLEMENTATION FAILS TO PREVENT THE 755 - 760PROGRESSION OF CHRONIC HYPERGLYCEMIC COMPLICATIONS IN DIABETIC PATIENTS

VEERAVENTHAN VETRISELVAM, AIYAVU CHINNAIYAN DANIEL A. GIDEON, SIVAKUMAR KRISHNAMOORTHI AND NETHAJI SHANMUGAM

SYNTHESIS, CHARACTERIZATION AND BIOLOGICAL ACTIVITIES OF 761 - 763BIDENTATE AND TETRADENTATE SCHIFF BASES AND COMPLEXES WITH VANADIUM (IV) METAL

PRADEEP KUMAR

COSMIC ARCHITECTURE; FEATURES AND COMPREHENSIVE OUTLOOK 764 - 771

BILAL AHMAD SHEIKH AND SEEMA PARIHAR

ALGORITHM OF APPROXIMATION FOR SOLUTION OFM×NRECTANGULAR 772-782 GAME

PALLAVI Y. GAJBHIYE AND SUNIL D. BAGDE

DEVELOPMENT OF SIMULATION MODEL FOR ADAPTIVE ROAD TRAFFIC 783 - 787 **CONTROL USING PYGAME**

SWATI N. DIVATANKAR AND M. P. GHATULE

SEPARATION AXIOMS IN FUZZY NEUTROSOPHIC SUPRA TOPOLOGICAL 788 – 796 **SPACES**

V. AMARENDRA BABU AND J. ASWINI

MBJ-NEUTROSOPHIC LI-IDEALS IN LATTICE IMPLICATION ALGEBRAS 797 – 804

V. AMARENDRA BABU, K. ABIDA BEGUM AND V. SIVA NAGA MALLESWARI

INTERNET OF THINGS: AN IOT AND CLOUD BASED REAL TIME SMART 805–808 **MONITORING AND DETECTION OF FIRE THROUGH BOLT IOT KIT AND LM35 SENSOR**

MR. VILAS KISANRAO TEMBHURNE, MR. MEGHRAJ MANIKRAO JOGI AND DR. MOHIUDDIN N. QUADRI

FUZZY NEUTROSOPHIC IDEALS IN FUZZY NEUTROSOPHIC SUPRA 809 - 816 **TOPOLOGICAL SPACES**

V. AMARENDRA BABU AND J. ASWINI

PRIME AND SEMIPRIME IDEALS IN TERNARY Γ **-SO-SEMIRINGS-I** 817 – 823

DR. V. AMARENDRA BABU, M. ANKARAO AND DR. BHAGYALAKSHMI KOTHURU

ANALYSIS OF A SYSTEM WITH RISK OF WRONG FAULT DETECTION AND THREE 824 – 831 OPINIONS ON FAILURE

ANIL KUMAR TANEJA, CHARU BALA AND HARI DARSHAN ARORA

CLIMATE CHANGE AND DISPLACEMENT OF PEOPLE IN INDIA: ANALYZING 832–840 GAPS IN LEGAL FRAMEWORK

ADITI CHAUDHARY AND DR.VERSHA VAHINI

INTERFACIAL BOND STRENGTH IN CONCRETE FILLED GALVANIZED STEEL 841 - 849 TUBES (CFGST) WITH LIGHTWEIGHT CONCRETE- DESIGN OF EXPERIMENTS (DoE) APPROACH

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A CORRELATIONAL STUDY ON TOOLS OF INTEGRATED MARKETING COMMUNICATION ON THE PURCHASE OF FAST-MOVING CONSUMER GOODS

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ABSTRACT

This study is undertaken to understand the impact of Integrated Marketing Communication on the purchase of fast-moving consumer goods based on correlation and percentage analysis. Descriptive research method was used and samples were selected based in simple random sampling. Inter-relationships among the variables such as publicity and public relations, sales promotion, advertisement and internet marketing were studied to given suggestions on effective combination of Integrated Marketing Communication. All the above variables result in the purchase of fast-moving consumer goods independently. Results were not the same when it is integrated.

Keywords: Integrated Marketing Communication, fast-moving consumer goods, IMC, FMCG

INTRODUCTION

Marketing communications are vitally important in order to increase the purchase of fast-moving consumer goods. All fast-moving consumer goods (FMCG) companies spend millions of dollars on marketing communications. However, it is still up in the air as to which communication tool or integrated communication strategy will provide the most value. This research paper investigates the relationship between Integrated Marketing Communication tools (internet marketing, Sales Promotion, Advertising, Public relations and Publicity) and purchase decision on fast-moving consumer goods

REVIEW OF LITERATURE

Ruswanti et al. (2019), predicted the influence of Integrated Marketing Communication (IMC) techniques (sales promotion, advertising, direct marketing, and personal selling) on customers' intent to buy organic goods in a local Indonesian supermarket was projected. The primary data was gathered through the distribution of questionnaires to customers. A total of 128 consumers were included in the sample size. Before hypothesis testing, the data was subjected to a reliability and validity study. Only direct marketing had a substantial beneficial effect on the intention to buy organic products, according to the findings. Integrated Marketing Communication informs consumers about organic product purchasing policies.

Abdul Haseeb et al. (2017), discovered how Integrated Marketing Communication, such as internet marketing, public relations, advertising, sales promotion, and direct marketing, influences consumer purchasing decisions of internet services. The primary goal of this research study was to investigate the impact of Integrated Marketing Communication on consumer purchasing decisions for Mobilink's internet service and make recommendations to marketing professionals. 435 To acquire primary data from respondents, questionnaires were employed. The findings revealed that online marketing, public relations, advertising, sales promotion, and direct marketing all have a favourable influence on customer purchasing decisions. It is recommended that marketing managers focus more on digital promotion and public relations when designing an Integrated Marketing Communication programme in the future, which will build a better image about the company and its internet services, influencing customer purchasing decisions.

Agodi Joy and Aniuga (2016) investigated the impact of Integrated Marketing Communication on the creation of customer-based brand value for enterprises and their customer. In today's technology-driven marketing environment, traditional promoting media such as TV, radio, magazines, and newspapers look to be losing their hold on consumers. Because of the shift in the type of media brought about by the dynamic marketing situation, advertisers have been forced to reassess how they must connect with consumers and increase the brand value for the company and its customers, applying the concept of Integrated Marketing Communication has shown to be a viable option. Marketing communications are the tactics used by businesses to educate, persuade, and remind customers of the presence of a brand. Integrated Marketing Communication tries to mix and match communication options – that is, how to use communication options in an orderly or coordinated manner to create customer-based brand value. According to the customer-based brand value model, marketing communication can increase market value by making customers familiar with the brand; connecting the brand's purposes of equality and point-of-contrast relationship in shoppers' memories; evoking good brand decisions or emotions; and encouraging a more grounded customer brand association and brand resonance. The primary focus of this study is on the impact of Integrated Marketing Communication on customer-based brand value.

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Nonetheless, several elements such as brand knowledge, brand awareness, brand image, and brand association have an impact on this work. The customer-based brand value model is presented in this study. We investigate the relationship between Integrated Marketing Communication and customer-based brand value and brand information.

Kalaivani and Santhi (2014), Their study, which is based on a recent approach discovered in the literature, concentrates on Integrated Marketing Communication through the four fundamental marketing mix elements: product, price, placement, and marketing communications. This study will address a few aspects of the influence of Integrated Marketing Communication on buyer behaviour, particularly in malted health drinks. Marketing communication has become an essential component of India's social and economic system. According to the producer, consumers rely on marketing communication information to make informed purchasing selections. Marketing communication is used by businesses ranging from global enterprises to local merchants to offer their goods and services. Marketing communication has evolved into a key role in the life of a company. It aids in the movement of products, services, and ideas from manufacturers to end users, as well as the development and maintenance of connections with customers, prospects, and other key stakeholders inside the organisation. In the future, advertising and sales promotion will play a significant role in the marketing communication mix.

S. Rahaman et.al (2012) examined the impact of advertising on health drink brand preferences and customer behaviour Based on a survey of arbitrarily food drink consumers in Vijayawada, Andhra Pradesh, this study explored the effect of advertising in affecting the consumer preference for the main food drink brands in the food and beverage business. The findings demonstrated that advertising influenced both male and female and female and different age groups' preferences for the various brands of the food drink tested. The primary factors stated for the favour are its enticing publicity and high quality. The importance of giving priority to advertising is thus emphasized for businesses who wish to not only keep their market share but also take optimistic initiatives to increase their market share.

Baidya and Maity (2010), assessed the efficacy of multiple elements and overall Integrated Marketing Communication on two brands in India For two sample brands, data on physical sales (200 ml bottles), advertising, sales force, promotion, distribution, and price in rupees (Indian currency) have been collected. To assess the elasticities of sales (in units) to individual components and overall Integrated Marketing Communication, a multiplicative regression model was proposed and applied on the data. According to the findings, all of the separate elements of Integrated Marketing Communication have significant unequal positive influence on the physical sales for both brands. Furthermore, in both cases, the impacts of Integrated Marketing Communication on sales are favourable and significant. Due to the insufficient number of observations, this investigation was unable to incorporate the carryover effect of different components of Integrated Marketing Communication in the model. The findings can assist managers in distributing their budget across various components of Integrated Marketing Communication, leading in increased sales and improved returns on investment. Because of the scarcity of quantitative modelling works reported on marketing data in India, this study is quite important.

OBJECTIVES

- To analyze the Impact of Integrated Marketing Communication tools on Purchase decision of fast-moving consumer goods
- To suggest the fast-moving consumer goods marketers, that which combination of Integrated Marketing Communication tools are highly effective.

RESEARCH METHODOLOGY

The descriptive research approach was used in this research, and data have been collected using random sampling technique. The standardized questionnaire was developed to gather primary data, while secondary data were gathered from scientific publications, conference volumes, proceedings, and so on. The research location is Chennai. Percentage analysis and correlation analysis were used to analyse the data.

DATA ANALYSIS & INTERPRETATION

Percentage Analysis:

Majority of respondents were House wives (40%) and private employees (44%) and students (12%). Male respondents were 48% and female respondents were 52%. 89% of respondents are graduates. 78 17.7% of respondents agreed for Internet Marketing leads to purchase decision making of consumers on fast moving

consumer goods.68 % of the consumers purchase fast moving consumer goods on need basis. 54% purchase fast moving consumer goods from convenient shops.

24.8% of respondents agreed for advertisement leads to purchase decision making of consumers on fast moving consumer goods. 28.6% of respondents agreed for sales promotion leads to purchase decision making of consumers on fast moving consumer goods. 28.7% of respondents agreed for Publicity and public relations leads to purchase decision making of consumers on fast moving consumer goods

	Consumer	Internet		Sales	Public Relations
	Purchase Decision	Marketing	Advertisement	Promotion	& Publicity
Consumer	1				
Purchase					
Decision					
Internet	0.445	1			
Marketing					
Advertisement	0.624	0.214	1		
Sales Promotion	0.721	0.261	0.633	1	
Public Relations	0.724	-0.247	0.121	-0.0356	1
& Publicity					

CORRELATION ANALYSIS:

FINDINGS & SUGGESTIONS

Internet marketing has positive relationship with the purchase decision of consumers of fast-moving consumer goods with the correlation value of 0.445, Advertising has positive relationship with the purchase decision of consumers of fast-moving consumer goods with the correlation value of 0.624, Sales promotion has positive relationship with the purchase decision of consumers of fast-moving consumer goods with the correlation value of 0.721. Public Relations & Publicity has positive relationship with the purchase decision of consumers of fastmoving consumer goods with the correlation value of 0.724.

There is a positive correlation between Internet Marketing and advertisement with the correlation value of 0.214. There is a positive correlation between Sales promotion and advertisement with the correlation value of 0.633. There is a positive correlation between Sales promotion and Internet Marketing with the correlation value of 0.261. There is a negative correlation between public relation and publicity and Internet marketing and sales promotion with the correlation value of -0.247 and -0.0356 respectively. There is a positive correlation between public relation and publicity and advertisement with the correlation value of 0.121

It is suggested to the fast-moving consumer goods companies to utilize publicity and public relations first as it had the highest significance, sales promotion second as it had the second highest significance, advertisement third as it had the third highest significance and internet marketing should be the last. All the above Integrated Marketing Communication tools result in purchase decision of consumers of fast-moving consumer goods. For better results, the fast-moving consumer goods marketers could combine online marketing and advertising to create impact in the minds of fast-moving consumer goods consumers. Integration of sales promotion, internet marketing and advertising leads to effective conversion of fast-moving consumer goods sales. Rather publicity and public relations should not be mixed up with internet marketing and sales promotion as they are negatively associated. The publicity and public relations and advertisement was also weakly correlated.

CONCLUSIONS

It is concluded that the fast-moving consumer goods companies to utilize publicity and public relations, sales promotion, advertisement and internet marketing as all the above Integrated Marketing Communication tools result in purchase decision of consumers of fast-moving consumer goods. This paper also given insight about integration of various marketing communications tools and its effectiveness on the purchase of fast-moving consumer goods.

SCOPE FOR FURTHER RESEARCH

These results are based on limited number of random samples collected from Chennai region. Due to time constraints, the researcher used a few statistical tools to prove scientific validity. If more sample has been collected and advanced statistical tools has been used the results may vary.

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Kalyan Bharati

STRATEGIES ADOPTED BY THE IT SECTORS THROUGH HUMAN RESOURCES INFORMATION SYSTEM TO MAINTAIN A SUSTAINABLE GROWTH IN PANDEMIC SITUATION TOWARDS THE ORGANIZATIONAL PERFORMANCE

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ABSTRACT

The Human Resource department has setup a new trend in emerging situation for the good result of the organization through HRIS. The HRIS Implementation as given more support in all End to End activities carried out in each division of work in all the sectors.

The Covid-19 Pandemic situation results more unemployment's and also shifts operations of each departments though remote control in the name of the flexibility work scenario. Based on this pandemic all the organization has come-up with various strategic plans by implementing HRIS for the smooth functions of the entire work process. This Functional Inputs make the employees to work on their convenient timings with the support of the organization and also with HR department. In order to maintain this organization has given better platform without doing any layoff and to have a steady growth for the organization.

INTRODUCTION

"Its Critical for business leaders to understand the large scale shifts are changing how people work and how business gets done"- Brain Kropp

Human Resource Information systems trends and acceleration in shift the normal mode of work to automated work procedure because of the pandemic. Automated of work in all the aspects in due of Covid-19 has enforced the pendulum of long-observed pattern to one extreme.

The Corona Pandemic has caused tremendous disruption in lives and in Business. To be an outstanding organization with the competitors the organization should rethink, re-imagine and reconsider how to foster Innovative strategies, deliver service and strengthening the organization through various Innovation methods. To reach this the HR tends to depends on HRIS in order to run the organization on long term basis.

OBJECTIVES OF THE STUDY

- To know the implant strategies adopted by the organizations (Especially IT Sectors) in the pandemic situation
- To know the plans and mode of work put forwarded by the organizations among their employees.
- To understand the organizations social responsibilities by protecting their employees and giving more care during the COVID-19.
- To see how the organization smoothly functions their day to day work towards the target aspects.

The following are the strategies and functions carried out by the organization during this pandemic situation by using HRIS as a tool.

1. Recruitment Strategies

Owing to un-expected change in the world the organizations has planned to move with digitalized recruitment process through Facebook, Twitter, Linked-in etc. These digital plat forms help them to source the necessary candidates and conducted the interview through online mode. (Plat form like Microsoft Teams, Whatsapp, IMO, Zoom, Google Meet etc.) These plat forms has come forwarded to provide free and paid service for the users, such services helped small sectors to continue the work flow with the respective employees without any lacking in their day to day work process. This digitalization ensures safety for every person and also has a close contact for the day to day assignments.

2. Online Training for New Joiners and New Projects.

To have a sustainable growth and periodical process all the sectors has created and chosen different platform to have a close observation with the employees. All the new joiner or newly recruited persons get trained

Kalyan Bharati

through online mode and make them to start working from home by assessing and giving new necessary inputs by the respective concern and even for the new projects.

The HR Departments started an evaluation by means of working hours of their employees since the work mode is flexible.

3. Contingent Worker Expansion

Due to Economic Uncertainty for all the sectors many of the workers lost their jobs. Much organization responded to the pandemic economic by reducing the contracting budgets since the maintenance is very less due to work from home situation. The organization has given work force management by giving more flexibility in doing work for their employees.

The expansion of contingent working most of the organization was spent very less amount in other expenses. This has also has a great impact on contract employees who has worked in the organization. Owing to changes in the world it does not affect the organization employees.

4. Social Responsibility of the organization to be a safe protector for all individuals during the pandemic

This pandemic has increased a trend of employees to be Physically, Mentally and Financially wellbeing. Being in this critical situation most of the organization acted as a bridge in supporting their employees also has come forward in giving more care for the employees as well as for the societies. This states a greater impact by organizing different channels without affecting any of the individual careers as well for the organization. To narrate most of the organization has supported their employees during financial crisis.

5. Increase in Organization Complexity:

As the Pandemic subsidies, many companies were nationalized to avoid failures and started focusing on expanding their geographic diversification and investment in secondarily market to mitigate and to manage the risk in times of disruption.

These become more challenging for the organizational management to create a new model to forecast the situation with operating models to evolve.

Customizing inconsideration with covid-19 it become complicates in career pathing, providing re-skilling and career development support. Moreover the internal change fails when it turns into normal position.

6. Reimaging the Organization

Systematic planning and implementation is to survive and to adopt future work and the capability to move with a speed of compatibility. In terms of long run during the pandemic the HR as to see overall processes and offers a systematic viewpoint, coordination, communication and collaboration across all the departments and units. To felicitate this the right time to reinvention and prioritizing the customer needs in order to satisfy their demands during the crisis. **7. Administering the HR Systems.**

Human Resource departments ensure an equitable process to avoid layoff. In support of suitable support from the management the Human resource departments have implemented new strategic plans to offer flexibility conducive work environment and train the employee to change for the new environment. In terms of lay off the company the departments has decided to opportunities for all the employees by working on part-time and full time basis instead of relieving from the services.

Based on the organizations human resource departments as come with minimum pay for the employees by sharing the assigned projects. Throughout the critical analysis during the pandemic situation most the IT sectors had computer come with greater support for their employees in all the aspects like Physically, Mentally and financially that make everyone to feel comfortable.

CONCLUSION:

As a result of general view towards the organization we could notice that many sectors have taken different steps to survive in this competitive environment. During this critical crisis most of the sectors followed balanced strategies with social care and responsibilities in protecting their employees. In respect to organizational growth the Human resource department with the support of HRIS set a different benchmark in pertaining to Organizational and Individual wellbeing.

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FACTORS DETERMINING THE JOB SATISFACTION OF EMPLOYEES WORKING IN A FERTILIZER COMPANY- A STUDY

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ABSTRACT:

In every organization the performance of the employeetoalargeextent is influenced by the level they are motivated and satisfied with their job. Job satisfaction means the extent to which an individual is feeling happy with their job aspects and the work environment. A satisfied employee always portrays positive attitude at the workplace which results in performing the given job more effectively and efficiently. In lieu of the relevance of one's satisfaction with job and its other aspect the current study is undertaken with a view explore the extent to which employees working in a fertilizer company are satisfied with their current job. In addition to the above the researchers also envisaged to identify those factors which determine one's satisfaction towards their job. So as to get the results for the stated objectives primary data is collected from 100 samples out of the universe of 235 employees with the help of a questionnairewhich is self- designed via convenience sampling method. The questionnaire relied mainly on dependent variable (i.e.)Job Role, Reward & Recognition, Working Condition, Interpersonal Relationship and Other Benefits. The raw qualitative information so collected from the samples is quantified with the help of percentage analysis and chi square test which depicts that morale of the employees working in the company is high. The researchers opinioned that few aspects of the job require more attention, namely, reward & recognition as well as canteen facility. Thus, they concluded sayingit is advisable for the organization to create a congenial atmosphere and sense of belongingness among the employees through various engagement activities.



KEYWORDS: Job Satisfaction, Job Role, Reward & Recognition, Working Condition, Interpersonal Relationship.

INTRODUCTION:

Human resources being the most valuable asset in every organization required to be utilized to thefullest extent possible so as toachieve theindividualas well as organisationalgoals. It is therefore clear that performance of an employees is the one that paves way for the attainment said goals. In every organization the performance of the employeetoalargeextent is influenced by the level they are motivated and satisfied with their job. Job satisfaction means the extent to which an individual is feeling happy with their job aspects and the work environment. A satisfied employee always portrays positive attitude at the workplace which results in performing the given job more effectively and efficiently.

REVIEW OF LITERATURE:

Ganeshan et al (2018) is of the view that job satisfaction is connected with number of casual factors namelyindividual, social, intellectual, ecological and monetary. The author sees jobsatisfaction is the one that plays prominent role in man's life by positively affecting one's personal and social adjustment and adversely affects their physical as well as the cerebral health. The study revealed that certain factors like, pay, training and career development, one's relationship with others does influence the satisfaction level of an employees and the authors concluded that a highly satisfied employee need not necessarily be a profound performer.

Xianyin Lee et al (2017), opinioned thatsatisfaction of early career employees does have an impact on one's work behavior and attitude. Also, the researchers discovered that factors, namely, personal growth, salary, welfare, workplace relationship and leader behavior contributemore towards one's satisfaction. Moreover the authors conclude that when one's satisfaction is enhanced it has a positive and significant effect on their turnover behavior.

NEED FOR THE STUDY:

The most essential aspect which is must for a well performing organization is their employees being satisfied with the given job. One's job satisfaction can be enhanced when the jobs are designed in such a way considering the requirements and expectations of the employees. Such employee's expectations with respect to various aspects of the job can be identified only with the help of this kind of survey studies. By studying the individual'spsychological attitude towards their workplace as well as other aspects of job, one will be able to get a clarity on those factors which positively influences their attitude and productivity.

SCOPE OF THE STUDY:

- A happy employee is the one who showcases positive attitude towards their given job and is even ready to take up additional workload for the purpose to accomplishing the business goals.
- Enhancing one's morale level is possible by identifying those factors which contributespositively to the individual's state of mind.

OBJECTIVE OF THE STUDY:

- To explore the extent to which employees are satisfied with their current job
- To identify factors that determine the job satisfaction of employees working in fertilizer company.



• To identify relationshipbetweenExperience and Job Satisfaction

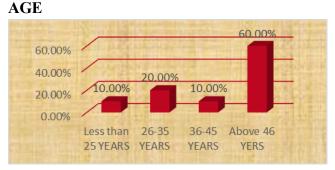
LIMITATION OF THE STUDY:

The data collection period being pandemic situation, it was difficult on the part of researchers to approach the respondents in person and collect the required information. Also, the researchers found that majority of the respondents were hesitating to respond.

RESEARCH METHODOLOGY:

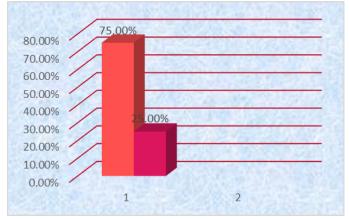
Keeping in view to collect the data for the purpose of the study, the researchers relied on the design of getting the facts as it is without imposing any external control over them which is said to be descriptive in research perspective. From the total population of235 people working in fertilizer company, respondents around 100 were shortlisted by the researchers using convenience sampling technique for the purpose of drawing the sample respondents. The current study weighed totally on the primary data which was collected with the help of self-administered qualitative questionnaire. In view of getting the results for the enlisted objectives, the researchers stressed their study on certain variables known as dependent variable, namely, Job Role, Reward & Recognition, Working Condition, Interpersonal Relationship and Other Benefits. The informationso collected which is raw and qualitative in nature was quantified using percentage analysis and in order to fulfill the stated objectives chi square test was instituted by the researchers.

DATA ANALYSIS:

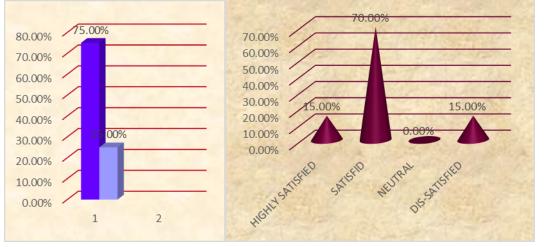






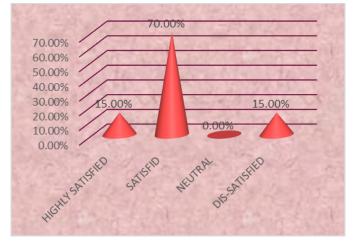






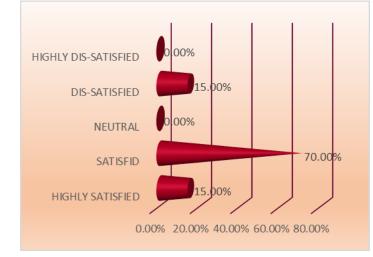
MARITAL STATUSEDUCATIONAL QUALIFICATION

EXPERIENCE



SATISFACTION WITH THE CURRENT JOB





INFERENCE:

The broken-down raw data whichwas visually depicted for better understanding enunciates that about 60 % of the respondents are above 46 years age, in addition to it around20% of them are aged between 26-35 years, and remaining response (i.e.) 10% came from people who are less than 25 years and 36-45 years age, from 100 samples 90% are male and remaining 10% response came from female.Out of 100 responses, 75% are from married peoplewhereas remaining 25% of the response were given by unmarried.With respect to the response receivedfrom samples around 56% were Undergraduate qualified, 22% response came from Diploma Holders, 12% of them were completed Higher Secondary and the remaining 10% have Postgraduate Qualification.In view of 100 response received from samples around50% of the respondents have more than 16 years of experience whereas 25% have experiencebetween 0 to 5 years, also 20% of the samples have11-15 years of work experience and remaining 5% respondents are around 6 years to 10 years of experience. It was clearly evident thatfrom the sample respondents around 70% were feeling satisfied with their job, however 15% of the samples were of the view of being highly satisfied with their job. It is important to note that around 15% of the sample response were feeling dis-satisfied with their job.

FACTORS	SA	Α	Ν	DA	SDA
Given enough authority to make job related	40%	45%	0%	15%	0%
decision.					
Promotion is based on seniority.	35%	20%	5%	15%	15%
Company gives enough recognition for the	20%	25%	5%	40%	10%
well performed work.					
Salary is fair for the given responsibilities.	25%	40%	0%	15%	20%
Job is secured.	80%	20%	0%	0%	0%
Physical conditions are good	25%	55%	5%	5%	10%
Manager handles the work-related issues	20%	60%	5%	10%	5%

Table 1.1: DISTRIBUTION OF DEPENDENT VARIABLES



satisfactorily.					
Organization is providing proper training on	25%	75%	0%	0%	5%
timely basis.					
Satisfied with the reward and recognition	0%	1%	4%	75%	20%
Canteen facility provided by the company is	10%	50%	5%	20%	15%
good					

INFERENCE:

With respect to the sample response collected from100 respondents the raw qualitative information is further broken-down using percentage analysis in order to get aunderstanding vividly and it clearly enunciated that major response is of the view that they are given enough authority so as to make timely job related decisions. Adding to it, major portion of the samples feels that the company promotes people based on their seniority. Although the respondents do not feel their company gives proper reward and recognition for the job well done, it is of the opinion that they are provided with salary in tune to the given responsibilities. The analysis depicted that out of 100 responses received, majority of them feel their job is secured and the conditions under which they work is good. With regard to interpersonal relationship, samples opinioned that their manager are well versed in handling the work-related issues satisfactorily. Moreover, it is noted that one is happy with their training that is provided on timely basis and the canteen facility available to them at the workplace.

0	Е	О-Е	(O-E)2	(O-E)2/E
0	3.75	-3.75	14.06	3.75
0	0.75	-0.75	0.56	0.75
3	3	0	0.00	0.00
12	7.5	4.5	20.25	2.70
16	17.5	-1.5	2.25	0.13
1	3.5	-2.5	6.25	1.79
15	14	1	1.00	0.07
38	35	3	9.00	0.26
9	3.75	5.25	27.56	7.35
4	0.75	3.25	10.56	14.08
2	3	-1	1.00	0.33
0	7.5	-7.5	56.25	7.50
			TOTAL	38.71

Table 1.2: RELATIONSHIP BETWEEN EXPERIENCE AND JOB SATISFACTION

Degrees of Freedom (DF): (R-1) *(C-1)



$(3-1)^*(4-1) = 2^*3 = 6$

Level of Significance: 5%, Tabulated Value @ 5% = 12.59, Calculated Value: 38.71

INTERPRETATION:

As it is clearly evident that the value resulting from calculation (i.e.) 38.71 is more than the table value (i.e.) 12.59 we reject the null hypothesis. In lieu of that it is concluded that there is a relationship between experienceandjobsatisfaction

SUGGESTIONS:

- It is expected on the part of the management to create a creative environment by encouraging creativity and new ideas among the working population as well as announcing special rewards to those who are being creative at the workplace.
- It is necessary for the company to design proper reward & recognition programme for the job well done and implement it to the fullest extent. It is also required to engage the employees by encouraging them to participate in the decision-making process and giving suggestions for any new change instituted.

CONCLUSION:

Keeping in view today's competitive world it has become imperative for the business organization to move ahead of their competitors as much as possible which can be achieved by attracting and retaining the best talented employees. In order to retain the best performer, it required on the part of the firm to keep their working population happy which is possible by identifying the job aspects that keeps them happy and enhancing the same. Although it is very clearly depicted in the current study that most of the samples were feeling satisfied with their present job which is dominantly contributed by factors such as proper working condition, training & development and other benefits. It is important to note that there are few aspects of the job that requires more attention, namely, reward& recognition as well as canteen facility. Therefore, it is advisable for the organization to create a congenial atmosphere and sense of belongingness among the employees through various engagement activities.

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NATIONAL CONFERENCE ON "RECOVERY STRATEGIES FOR BUSINESS SUSTAINABILITY- POST COVID - 19 **Dr. Y. LOKESWARA CHOUDARY** Dr. J. KANNAN Dr.S.IRULAPPAN

ISBN: 978-93-5636-116-4





Dr. Y. LOKESWARA CHOUDARY Assistant Professor, Department of Commerce Government Arts College, Nandanam



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MESSAGE FROM THE CONVENOR

We are delighted to say that National Conference On "Recovery Strategies for Business Sustainability - Post Covid–19" is being organized by Departments of Commerce, Faculty of Arts and Science, BIHER.

All the world nations suffer a lot of problems during the Covid-19 in walks of all economic activities such as drastic price fluctuations, exploiting business opportunities, a fear of investment, health issues domestically and internationally. The main mission of this conference is to discuss all the problems and challenges posing against the developing and developed countries now and future. COVID-19 brought fast-moving and unexpected impacts for which many existing crisis plans and teams were unprepared. But by learning the right lessons from the pandemic and building resilience for the next crisis, businesses have an opportunity to turn the COVID-19. To meet the challenges posed by the pandemic, businesses around the world had to react in agile and decisive now is the time for businesses to seek out and seize the opportunities emerging in the recovery.

The business community realizes the importance of embracing volatiles and fastchanging business environment to come up with workable and effective strategies that can enable the business to remain sustainable and competitive in the long run.

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S.NO	Title	Page no
1	Impact Of Covid-19 On Small Business Owners	1
	*Dr. A. Priya, **Dr.Balamurali, *Assistant Professors, Department Of Accounting & Finance, AM	_
	Jain College,Meenambakkam.	
	**Asst Prof, Dept Of Business Administration, DG Vaishnav College, Arumbakkam	
	A Study On Business Strategies Of Textile Industry During Pandemic	3
2	Mr. C. Rajendirabhabu Assistant Professor Of Commerce	
	Mr. A. Keerthi Vasan Assistant Professor Of Management Studies	
	Vivekanandha College Of Arts & Sciences For Women (Autonomous)	
	A Study On Impact Of Covid-19 On Commerce, Finance And Trade In India	6
	A. Keerthi Vasan Assistant Professor / Management	
	C. Rajendirabhabu Assistant Professor / Commerce	
	Vivekanandha College Of Arts & Sciences For Women (Autonomous)	
Ļ	A Study On Consumers Outlook In E-Commerce	8
	M.M.Shanmugapriya., Assistant Professor, Department Of Commerce And Management	
	Bharath Institute Of Higher Education And Research	
5	A Study On Impact Of Covid – 19 On The Health Insurance Policy Buying Behaviour	11
	Dr.Govind & M. Dhinaiya Asst. Professor Shree J. D. Gabani Commerce College & Shree Swami	
	Atmanand Saraswati College Of Management, Kapodra, Varachha Road, Surat, Gujarat – 395 006	
5	An Eagle Eye View Of Mgnregp In India During The Pandemic Period	15
	R.Iyappan*, Dr.S.Sarasudevi**, Dr,A.Asok***, And Dr.V.Duraisingh****,	
	*Ph.D Research Scholar In Economics, R.No-18112101031008, Department Of Economics, Kamaraj	
	College, Thoothukudi - 628003, Manonmaniam Sundaranar University, Abishekapatti, Tirunelveli-	
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	College, Thoothukudi - 628003, Manonmaniam Sundaranar University, Abishekapatti, Tirunelveli- 627012, Tamilnadu, India.	
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	Tirunelveli. Manonmaniam Sundaranar University, Abishekapatti, Tirunelveli-627012, Tamilnadu,	
	India	
	Getting Through Covid-19: The Pandemic's Impact On The Psychology Of Sustainability,	19
7	Quality Of Life, And The Global Economy – A Systematic Review	15
	M.Narmadha And Dr.S. Ambika Assistant Professor, Department Of Accounting And	
	Finance, AM Jain College, Meenambakkam	
	Home Based Business Ideas At Pandemic Time To Change The People Lifestyle	24
3	Ms.T.Padmavathy, M.Phil Research Scholar, Department Of Computer Science, Govt. Arts And	
	Science College, Chennai.	
	Ms.S. Maheshwari, Assistant Professor, Department Of Computer Science, Agurch And Manmull	
	Jain College, Chennai.	
	Dr. R. Bhuvana , Assistant Professor, Department Of Computer Science, Agurch And	
	Manmull Jain College, Chennai.	
)	Covid- 19 And The Indian Textile Sector: Its Impression And Surviving Strategies	28
	Deepanshi Aggarwal, Research Scholar, Department Of Commerce, M.D University, Rohtak	
	Muskan Jindal, Research Scholar, Baba Mastnath Univesity, Rohtak	
	PANDEMIC AND ITS SPREAD OF NIGHTMARE EFFECTS ON INDIAN ECONONY:	32
0	SOME INSIGHTS	
0		
0	Dr.J.Kannan	
0	Dr.J.Kannan Associate Professor & Head,	
10	Dr.J.Kannan Associate Professor & Head, Research Department Of Commerce,	
10	Dr.J.Kannan Associate Professor & Head, Research Department Of Commerce, Bharath Institute Of Higher Education & Research (BIHER), Chennai.	
0	Dr.J.Kannan Associate Professor & Head, Research Department Of Commerce,	36

2	A STUDY ON CUSTOMER REVIEW TOWARDS LOYALTY IN E-BANKING	38
	Dr. S. Prakash, MBA, M.Phil., Ph. D,	
	Associate Professor of MBA	
	Vivekanandha College of Arts and Sciences for Women	
	Autonomous, Tiruchengode	
3	A Study On Impact Of Digital Marketing Purchasing Customer - Decision	42
	S.Manjula, Assistant Professor, Department Of Commerce, Vel Tech Rangasanku Arts College,	
	Avadi, Chennai	
4	*Recovery Strategies For Business Sustainability - Post Covid-19" E-Commerce – Marketing	48
	Dr.V.Victor Solomon, Principal, St. George's College Of Arts & Science, Shenoy Nagar, Chennai.	
	Dr. Renuka Devi.S.V, Assistant Professor, Stella Maris College, Cathedral Road, Chennai	
15	Effects Of Covid-19 On Business And Research	54
15	Dr. G. ANANDHI, Assistant Professor, Department Of Commerce, Bharath Institute Of Higher	51
	Education And Research	
16	Emotional Impact Of Covid-19 On Instore Shopping	57
16		57
	'Roshan R', Research Scholar, Noorul Islam University	
17	Growth Of Marketing After Artificial Intelligence	60
	S. Pratiksha, Research Scholar, Department Of Commerce, Vistas Pallavaram, Chennai	
	Dr. Kavitha M, Professor & Research Supervisor, Department Of Commerce, Vistas, Pallavaram,	
	Chennai	
18	Impact Of Covid-19 On Msme Sector In India	63
10	X.Priya Mona Christina., M.Com., M.B.A., Ph.D Research Scholar, Reg.No21112101012001,	05
	Research Centre In Economics, Kamaraj College, Thoothukudi. Tamilnadu Affiliated To	
	Manonmaniam Sundaranar University, Abishekapatti, Tirunelveli-	
	Dr.(Lt.Cdr)A.Asok, M.A., M.B.A., M.Phil., Ph.D., Associate Professor And Research Co- Ordinator	
	(Arts), Research Centre In Economics, Kamaraj College, Thoothukudi Affiliated To Manonmaniam	
10	Sundaranar University, Abishekapatti, Tirunelveli-627 012	
19	Impact On Agriculture Sector	66
	Dr.R. Buvana And S.Sasikala, Assistant Professor, Department Of Computer Science,	
	Agurch And Manmull Jain Collegemeenambakkam, Chennai-61	
20	A Study On The "Employee Attitude And Organizational Commitment" Among The Employees	69
	Working In Red18tech	
	Ms. Navies Narmatha. S.P, Assistant Professor, Department Of Business Administration,	
	Avinashilingaminstitute For Home Science And Higher Education For Women, Coimbatore.	
	Lakshmipriya K.S, Department Of Business Administration,	
	Avinashilingaminstitute For Home Science And Higher Education For Women, Coimbatore.	
21	Impact Of Brand Awareness In Purchase Intention Of Consumer	74
	L.Sowmiya Bai, Assistant Professor, Veltech Ranga Sanku Arts College	
22	Employees Level Of Self Awareness And Self Control In Automobile Manufacturing Units At	77
	Chennai	
	Sowndarya. M* And Dr. Elavarasan R.**	
	*Ph.D. Research Scholar, Department Of Commerce, Vels Institute Of Science, Technology And	
	Advanced Studies (VISTAS), Palaver.	
	**Assistant Professor, Department Of Commerce, Vels Institute Of Science, Technology And	
	Advanced Studies (VISTAS) Pallavaram	
	Stress Management (A Study With Reference To India Shoes Exports Private Limited, Chennai)	82
23		62
	Dr. N. Sharadha, M.Com, M.Phil., Ph.D. &Set, Hod & Assistant Professor Of Pg Dept. Of	
24	Commerce, Shift 2, Chellammal Women's College, Guindy, Chennai – 600032.	00
24	Impact Of Digital Marketing Strategies On The Marketing Effectiveness And Customer Satisfaction:	88
	A Study With Special Reference To Myntra	
	Dr.P.Jayarani Associate Professor & Mrs.Sonti Sushila Kishor M.Phil Research Scholar,	
	Department Of Commerce, Government Arts College For Men, Nandanam, Chennai-35	
25	A Study On The Effectiveness Of The Performance Appraisal System In Oriental Plants And	91
	Equipments Pvt. Ltd	
	Ms. Navies Narmatha. S.P, Assistant Professor, Department Of Business Administration,	
	Avinashilingaminstitute For Home Science And Higher Education For Women, Coimbatore.	
	Avinashilingaminstitute For Home Science And Higher Education For Women, Coimbatore. Swathi.V, Department Of Business Administration,	

26	The Impact Of Covid-19 On Unemployment In India Dr.Aarcha.S.S, Assistant Professor, Department Of Commerce, Sree Narayana College, Kollam.	96
27	Use Of Modern Technology In Smartphone Marketing During Pandemic B. Karthikeyan, Research Scholar In Commerce (Ft), Vistas Pallavaram, Chennai. Dr. V. Vijayalakshmi, Research Supervisor & Guide (Commerce) Head Of The Department Of BBA, Vistas, Pallavaram, Chennai	98
28	POSITIVE AND NEGATIVE COSEQUENCES OF WORKING AT HOME IN INDIA Mrs. Priya. M, Assistant Professor, BVNCTE, Kallekkad, Palakkad, & Ph.D. Scholar In BIHER. Dr.J.Kannan., Associate Professor, Research Supervisor & Head, Faculty Of Arts And Science, BIHER, Chennai	101
29	RECOVERY STRATERGIES FOR BUSINESS SUSTAINABILITY-POST COVID19 IMPACT ON AGRICULTURE SECTOR HAJRA.H Ph.D - Research Scholar, Bharath Institute Of Higher Education And Research, Chennai Dr.J.KANNAN., Associate Professor, Research Supervisor & Head, Faculty Of Arts And Science, BIHER,	105
30	THE IMPACT OF WORKING FROM HOME DURING COVID-19 ON WORK AND LIFE DOMAINS Ms. Aswathy S A Research Scholar (Part Time) Bharath Institute Of Higher Education Selaiyur, Chennai Dr.J.KANNAN., Associate Professor, Research Supervisor & Head, Faculty Of Arts And Science, BIHER, Chennai	110
31	THE EFFECT OF HRM- PRACTICES PROCEEDING EMPLOYEE RETENTION [ER] SPECIAL REFERENCE: IN INDIAN TRADE INDUSTRY Dr. M SANKAR., Assistant Professor, Department Of Business Administration, Sri Muthukumaran Arts And Science College (SMASC) Chennai, Tamil Nadu, India Dr. S Suresh, GUEST FACULTY, Department Of Business Administration, VELS Institute Of Science Technology And Advanced Studies (VISTAS) Chennai, Tamil Nadu, India.	115
32	EMPLOAYEE ENGAGEMENT PRACTICES OF SERVICE SECTOR AND ITS OUTCOMES ON QUALITY AND CUSTOMER SATISFACTION Ms. NARVEKAR ARUNA NARENDRA KAUSHIKA & Dr.Y.LOKESWARA CHOUDARY Ph.D-Research Scholar & Research Supervisor, <i>Department Of Commerce, Government Arts</i> <i>College For Men, Nandanam, Chennai-35</i>	119
33	A STUDY ON BITCOIN AND CRYPTO CURRENCY CHALLENGES, OPPORTUNITIES AND FUTURE WORKS Dr.T.M.Hemalatha, Associate Professor And Dean Ms.S.Shobana ² , Assistant Professor Department Of Commerce Rathinam College Of Arts And Science, Coimbatore	123
34	A STUDY ON GO GREEN INITIATIVE OF AMAZON INDIA AND THE LEVEL OF CONSUMER AWARNESS IN COIMBATORE Mr. P. Sasikumar, Assistant Professor, Department Of Commerce, Dr.T.M. Hemalatha, Associate Professor &Dean, Department Of Commerce	125
35	AWARENESS OF CONSUMER RIGHTS AND RESPONSIBILITIES AMONG YOUNGSTERS Dr. T.M. HEMALATHA, M.COM., MBA., MA., B.Ed., PGDCS., Ph.D., Associate Professor And Dean Of Department Of Commerce	128
36	SOLID WASTE MANAGEMENT PRACTICES OF SMART CITIES IN INDIA: AN ANALYSIS Dr.M.Ramesh, Assistant Professor & Head,Department Of Commerce (CA), RKM Vivekananda College(EVE), Mylapore, Chennai.	131
37	IMPACT OF STRESS ON HEALTH AND WELLBEING OF EMPLOYEES - A STUDY WITH SPECIAL REFERENCES TO IT AND ITES SECTOR IN CHENNAI CITY Ms. HUMEERA BANU.K Dr.Y.LOKESWARA Choudaryph.D-Research Scholar & Research Supervisor, Department Of Commerce, Government Arts College For Men, Nandanam, Chennai-35	135
38	PERSPECTIVES OF ENTREPRENEURIAL INTENTION AND ITS OUTCOMES AMONG GOVERNMENT ARTS AND SCIENCE COLLEGE STUDENTS FROM CHENNAI CITY, TAMILNADU MR.R.RAJ KUMAR & DR.L.CESIS Dastanph.D Research Scholar (PT), PG & Research	140

	Department Of Commerce, Presidency College, Chennai-600005.Associate Professor & Research Supervisor, PG & Research Department Of Commerce, Presidency College	
39	PERSPECTIVES OF DIGITAL PAYMENTS APPLICATIONS IN INDIA: A STUDY ON THE IMPACT OF COVID-19 Dr.A.SARASWATHY& Ms.P.Shriyaassociate Professor & Head, PG & Research Department Of Commerce, Government Arts College For Men, (Autonomous), Nandanam, Chennai	145
10	TRAINING AND DEVELOPMENT EFFECTIVENESS IN HOSPITALITY SECTOR : AN INFERENTIAL ANALYSIS USING FRIEDMAN TEST Mrs.S.GOUTHAMI * Assistant Professor & HOD Department Of Business Administration, Sri Kanyaka Parameswari Arts & Science College For Women, No:1, Audiappa Street, Broadway, Chennai-600001, E-Mail: Gouthamisamanthi@Gmail.Com	149
1	PERSPECTIVES OF CUSTOMERS TOWARDS ECONOMY CARS: A MARKETING STUDY AMONG THE HOUSEHOLDS FROM CHENNAI CITY	156
	Dr. SUSHMA S CHAWL, Assistant Professor, Department Of Business Administration, Sri Kanyaka Parameswari Arts & Science College For Women,	
42	CONSUMER PERSPECTIVES TOWARDS GREEN PRODUCTS: A PERCEPTION STUDY AMONG THE SELECTED HOUSEHOLDS FROM CHENNAI CITY Ms.S.Suvendy Dr.Y.Lokeswara Choudary Phd-Research Scholar & Research Supervisor, Department Of Commerce	159
13	ITEMPORARY TOURISM PERSPECTIVES ON SOCIOECONOMIC CONDITIONS OF TOUR OPERATORS: A CASE STUDY OF CHENNAI Dr.Y.Lokeswara CHOUDARY Assistant Professor Of Commerce, Government Arts College For Men, Nandanam, Chennai-35	164
4	CONSUMER BUYING BEHAVIOR TOWARDS ORGANIC PRODUCTS: A CASE STUDY OF CHENNAI, TAMILNADU Mrs.B.YAMINI &Dr.A.Saraswathyresearch Scholar Phd Department Of Commerce, Government Arts College For Men,	167
15	PERSONALITY AND WORK ENVIRONMENT FACTORS ROLE IN THE JOB SATISFACTION: A CASE STUDY OF ASSENBLING INDUSTRY OF TAMILNADU Ms. M.JAYANTHI Dr.Y.LOKESWARA CHOUDARY Ph.D-Research Scholar & Research Supervisor, Department Of Commerce, Government Arts College For Men, Nandanam, Chennai-35 E-Mail:Drylcphd@Gmail.Com	171
16	 E-Commerce In India And The Impact Of COVID-19 VISHAKH.V. T, Assistant Professor, (Vigyaan College Of Applied Science, Kattakada, Trivandrum, Kerala), Ph. D Research Scholar, BIHER. Dr. J. KANNAN, Associate Professor & Research Supervisor, Department Of Commerce, BIHER 	177
17	ADMIRING ENTREPRENEURIAL INITIATIVES FOR COLLEGE STUDENTS Nirmala K & Dr. Shyamala K Assistant Professors And Research Scholar Department Of B.Com (Computer Applications) Shrimathi Devkunvar Nanalal Bhatt Vaishnav College For Women	180
48	THE IMPACTS OF BRAND EXPERIENCES ON BRAND LOYALTY: USING MULTIPLE MEDIATING OF BRAND LOVE AND BRAND TRUST * Dr. S. SURESH AND Dr. M. SANKAR ** *Dr S Suresh, GUEST FACULTY, Department Of Business Administration, VELS Institute Of Science Technology And Advanced Studies (VISTAS) Chennai, Tamil Nadu, India. E-Mail: Ssryders@Gmail.Com **Dr M Sankar, Assistant Professor, Department Of Business Administration, Sri Muthukumaran Arts And Science College (SMASC) Chennai, Tamil Nadu, India. E-Mail: Sankar06.Phd@Gmail.Com	185

49	COVID-19 And Indian Agriculture: From Crisis To Shining Beacon Of Hope For Economy	198
	Dr. Deepak Kumar Adhana1 ,Ms. Alisha Kumar2	
	1 Assistant Professor, Delhi University	
	2Assistant Professor, Kamal Institute Of Higher Education And Advance Technology, New Delhi	
50	PROBLEMS FACED BY HUMAN RESOURCE MANAGER IN POST COVID – 19	204
	1.Dr. S. RAMALINGAM, &2. Dr.K.MANIKANDAN	
	1.Associate Professor2. Professor And Head	
	Department Of Commerce,	
	Vinayaka Mission's Research And Foundation,	
	School Of Arts And Science (SAS),	
	Paiyanoor, Chennai – 603 104.	
51	COVID 19 IMPACT ON AGRICULTURE SECTOR	210
	Brijesh Singh M.A Political Science Kurukshetra University (Haryana)	
52	ORGANIZATIONAL CULTURE AMONG EMPLOYEES IN TRAFFIC DEPARTMENT AT	212
	CHENNAI PORT TRUST	
	*MS. A.DIVINE WISDOM	
	Assistant Professor, School Of Arts And Science, AV Campus	
	Vinayaka Mission's Research Foundation.	
	·	
53	CONSUMER BUYING BEHAVIOR TOWARDS ONLINE SHOPPING	217
	Dr.V.DAVID RAJ, Dr. G. BRIGHT JOWERTS, Assistant Professors in Commerce (CS),	
	St.Xavier's College (Autonomous), Palayamkottai, Tirunelveli-627002	
54	Survival Strategies for Businesses	220
	Mrs M. MAHALAKSHMI, MISS R SANGEETHA	
	Assistant Professors in Commerce, Sacred Heart College of Arts & Science,	
	RMTC Colony, Reddiyapatti, Dindigul -624003.	
55	INDUSTRIAL DESIGN-PROCEDURE TO REGISTER	226
55	SHARIEFA BEGAM R	220
	I Year- B.Com (Computer Applications)	
	Shrimathi Devkunvar Nanalal Bhatt Vaishnav College For Women	
	Chromepet,Chennai	
56	Determinants Of Working Capital Of Blue Star Limited In India – A Study	229
50	*Dr.A.Krishnamoorthy	229
	Assistant Professor	
	Department Of Commerce	
	School Of Arts And Science (VMRF) (DU)	
57	AV-Campus IMPACT ON AGRICULTURE SECTOR OF COVID-19	224
57	K.SIVA SHANKAR,I B.COM DATA ANALYTICS,BIHER	234
58	A STUDY ON CUSTOMER'S PERCEPTION AND SATISFACTION TOWARDS	237
	E-BANKING IN CHENNAI CITY	
	*Mrs. B. NITHYAKALYANI	
	Assistant Professor, School Of Arts And Science,	
	AV Campus	
	Vinayaka Mission's Research Foundation.	
50		0.45
59	E-COMMERCE MODELS	245
	QAMAR TAJ E	
	I Year- B.Com (Computer Applications)	
	Shrimathi Devkunvar Nanalal Bhatt Vaishnav College For Women	
	Chromepet, Chennai	2 4 2
60	A STUDY ON CONSUMER BUYING BEHAVIOUR OF GREEN MARKETING WITH SPECIAL	248
	REFERENCE TO CHENGALPATTU DISTRICT	
	Ms. V.ABIRAMI	
	Assistant Professor, Department Of Commerce, School Of Arts And Science	
	Vinayaka Mission's Research Foundation, AV Campus, Chennai.	

61	A Study On Impact Of Gender On Consumer Purchasing Behaviour	254
	Shrinick, Vishnupriya, Subhaanandhi	
	Guide By A.N.Amrin Fathima, Assistant Professor	
	SRM IST Ramapuram	
52	FOREIGN TRADE	259
	Yogithapriya .S	
	Shrimathi Devkunvar Nanalal Bhatt Vaishnav College For Women	
	Chromepet, Chennai	
53	Retail Sector And Agriculture E- Commerce Business In India: An Overview	261
	S. Gunavathy, G. Preethi, S. Bhavadharani -I M Com	
	Guide By Dr. M. Kamala Devi Assistant Professor,	
	Patrician College Of Arts And Science	
54	BUSINESS USE OF THE WORLD WIDE WEB: A REPORT ON FURTHER INVESTIGATIONS	270
, .	Magesh, Asawini, Shreeleema	270
	Guide By Dr.P.Suseela, Associate Professor	
	SRM IST Ramapuram	
55	A STUDY ON EMPLOYEE PERFORMANCE MANAGEMENT SYSTEM	274
5	Kavya ,Roshan Divyapriya	274
	Guide By Y.Esther Reeta, Assistant Professor	
	SRM IST Ramapuram	
66	Challenges And Opportunities In Online Marketing	282
00	Solai Priya, P.Reethika, M. Sherly – II Bcom	202
	Guide By Dr.M . Kamaladevi Assistant Professor	
- 7	Patrician College Of Arts And Science A STUDY ON PERFORMANCE OF INSURANCE INDUSTRY IN INDIA	287
57		287
	J. Nandakumar, PH.D, Research Scholar, Department Of Economics, Sir Theagaraya College,	
	Chennai	
58	A NOVEL REVIEW ON EFFICIENT STRATEGIES FOR IMPROVING THE COMPETITIVE	290
	LEVEL OF A BUSINESS	270
	R.Vishal,R.Vishaak, V.Santhosh -II Bcom	
	Guide By Dr.M. Kamaladevi Assistant Professor	
	Patrician College Of Arts And Science	
59	COVID-19 PANDEMIC AND STABILITY OF STOCK MARKET —A SECTORAL APPROACH	293
,,	ALBERT NICHOLAS. L, DEPARTMENT OF COMMERCE, BIHER	275
	ALDERT MCHOLAS. E, DEFAMINENT OF COMMERCE, BIHER	
70	AN ECONOMIC STUDY ON WOMEN SELF HELP GROUP IN SENTHIAMBALAM VILLAGE,	296
	THOOTHUKUDI TALUK	
	Dr. BABY ALBERT	
	Assistant Professor	
	Department Of Economics	
	Bharath Institute Of Higher Education And Research Deemed University, Chennai, Tamil Nadu	
'1	IMPACT OF PANDEMIC COVID-19 ON EDUCATION IN INDIA	309
	S.SAKTHI,B.COM DATA ANALYTICS,BIHER	
2	ECONOMIC DEVELOPMENT OF PLANTATIONS CROPS IN TAMILNADU	312
	P.Arunachalavadivu	
	Ph.D. Scholar In Economics, Reg. No.18112151032004, PG Department And Research Centre In	
	Economics, Pope's College (Autonomous), Sawyerpuram - 628251	
	(Affliated To Manonmaniam Sundaranar University, Tirunelveli - 627012)	
'3	Business Strategies	316
	U. Birla Christy,	
	Ph.D. Research Scholar,	
	Department Of Economics & Research Centre,	
	St.John's College, Palayamkottai – 02,	
	Affliated With Manonmanium Sundaranar University, Tirunelveli – 12.	
	Dr.G.S. Gladis Freeda,	
	Assistant Professor Of Economics,	
	St.John's College, Palayamkottai – 02,	

	Affliated With Manonmanium Sundaranar University, Tirunelveli – 12.	
74	Marketing Strategies and Products distribution channels of NARIKORAVAS in Vellore District Rudolph Antony Chabra, A. Ajaz, R.Meena Kumari -I MCom Guide by Dr. M. Kamaladevi, Assistant Professor	321
	Patrician College of Arts and Science	
75	STUDY OF EFFECT OF PERFORMANCE APPRAISAL ON THE ORGANIZATION AND THE EMPLOYEE Ayyapan, Vishali Subash Guide by Dr.R.Vijayalakshmi - Assistant Professor, Department of Commerce, SRM IST Ramapuram	328
76	WORK FROM HOME IN THE POST-COVID WORLD" UMA MAGESHWARI.P, DEPARTMENT OF COMMERCE – BIHER	334
77	RURAL ENTREPRENEURSHIP SUCCESS FACTORS: AN EMPIRICAL INVESTIGATION IN AN EMERGING MARKET Dr.T.S. Bhubaneswar Assistant Professor, SRM IST Rama Puram Campus -Chennai Dr. P. Fathima Nancy Dyana -Assistant Professor Department Of Commerce ,AM Jain College Meenambakkam	337
78	CAREER – FAMILY BALANCE AMONG WOMEN EMPLOYEES IN FINANCIAL SECTOR AN GENERAL REVIEW Shreya, Vishnupriya,Praveen Guide By J.Sathishkumar(Sr.G) Assistant Professor SRM IST Ramapuram	345
79	RESEARCH ON BUSINESS STRATEGY AND PERFORMANCE EVALUATION IN COLLABORATIVE DESIGN S. Kanchana -Assistant Professor. Shanthini -Assistant Professor Department Of Accounting & Finance AM Jain College-Meenambakkam	353
80	IMPACT OF THE USAGE OF PLASTICS ON PUBLIC HEALTH AND WELL BEING: A PERCEPTION STUDY OF SELECTED INDIVIDUALS FROM CHENGALPATTU DISTRICT, TAMILNADU *P. Magesh & **Dr. A. Nandagopal *Ph.D (Part -Time) Research Scholar In Economics, Pachaiyappa's College For Men, Kanchipuram, Tamilnadu. **Associate Professor, Pachaiyappa's, College For Men, Kancheepuram Kanchipuram	366
31	Impact And Challenges Of Digital Marketing During Covid-19 Pandemic Dr.Merlin Salome., M.A., M.Phil.,Ph.D., Assistant Professor Of Economics, Popes College, Sawyerpuram, Affiliated With Manonmaniam Sundaranar University, Abishekapatti, Tirunelveli-627 012, Tamilnadu, India.	375
82	WORK FROM HOME NISHANTH M	385
83	IMPACT ON JOB OPPORTUNITIES AFTER COVID-19 TINKI DINESH. R,U20BC241, DEPARTMENT OF COMMERCE, BIHER	388
34	PERSPECTIVES OF FOOD AGGREGATORS IN TAMILNADU: A STUDY OF KANCEEPURAM CITY *Ms.D.RADHIKA & **Dr.JAYANTHI LAKSHMANASAMY *M.Phil Research Scholar & **Associate Professor/Research Supervisor, PG & Research Department Of Commerce, Government Arts College For Men, Nandanam, Chennai-600035.	392
85	A STUDY ON TURNOVER INTENTIONS OF INFORMATION TECHNOLOGY PROFESSIONALS IN CHENNAI Mr. R.Thanigaiyarasu, Ph.D - Research Scholar (Part Time-External), Annamalai University, Chidambaram.	401

86	An Overview Of Rural Entrepreneurship And Future Directions C. Uma Maheshwari Assistant Professor, N. Suganya Assistant Professor	405
	Dwaraka Doss Govardhan Doss Vaishnav College	
87	WORK FROM HOME NEW BUSINESS	409
	P. VASANTHA*, Dr. Lt. VPD. Josephine**, Dr. J. Ravithenraj***	
	*Ph.D. Research Scholar In Economics, Reg.No:19111171032014 Sarah Tucker College – 07.	
	**Head & Associate Professor Of Economics, Sarah Tucker College – 07.	
	***Assistant Professor Of Economics, Rani Anna Government College For Women,	
	Tirunelveli – 12.	
88	An Important Strategy For Accelerating Post Covid-19 Recovery In India	414
	G. Justin Xavier Raj	
	Ph.D Scholar In Economics, Department Of Economics, St. Joseph's College (Autonomous)	
	Tiruchirappalli- 620002	
	(Affliated Tobharathidasan University, Tiruchirappalli - 620024)	
89	A STUDY ON IMPACT OF RECRUITMENT, SELECTION PROCESS IN TAMILNADU STATE	418
	TRANSPORTCORPORATION WITH SPECIAL REFERENCE CUDDALORE DEPOT I & II.	-
	S.LAWENYA	
	Research Scholar	
	PG & Research Department Of Commerce	
	St. Joseph's College Of Arts & Science (Autonomous)	
	Cuddalore - 607 001.	
90	GENDER EQUALITY	425
	SHAILANDRI A	
	I Year-B.Com(Corporate Secretaryship)	
	Shrimathi Devkunvar Nanalal Bhatt Vaishnav College For Women	
	Chromepet, Chennai	
91	A STUDY ON CONSUMER BEHAVIOUR ON BUYING A ROYAL ENFIELD BIKE AFTER	428
	COVID - 19 (WITH SPECIAL REFERENCE TO CHENNAI CITY)	
	V.Vijayakeerthana,(Assistant Professor, Department Of Commerce, Vel Tech Ranga Sanku Arts	
	College)	
	R.Chittal,(Assistant Professor, Department Of Commerce, Vel Tech Ranga Sanku Arts College	
92	BUILDING STRATEGIC RESILIENCE IN BUSINESS - POST COVID – 19	435
	RAGAVI V G	
	II Year-B.Com(Corporate Secretaryship)	
	Shrimathi Devkunvar Nanalal Bhatt Vaishnav College For Women	
	Chromepet, Chennai	
93	A STUDY ON TEAM BUILDING IS A TRUST BUILDING	438
	V SUGANYA ASSISTANT PROFESSOR	
	VELTECH RANGA SANKU ARTS COLLEGE	
94	BITCOIN-A NOVEL DIGITAL MECHANISM	448
	-KAVYA DHARSHINI.B	
	B.COM(CORPORATE SECRETARYSHIP)2nd YEAR	
95	Impact Of Environment Industry During COVID-19	451
95	A.Khaviyaa,Department Of Management Studies,B.S.A Crescent Institute Of Science And	431
	l'achnology	
	Technology A Revethy Department Of Management Studies B S A Crescent Institute Of Science And	
	A. Revathy, Department Of Management Studies, B.S.A Crescent Institute Of Science And	
06	A. Revathy, Department Of Management Studies, B.S.A Crescent Institute Of Science And Technology	455
96	A. Revathy,Department Of Management Studies,B.S.A Crescent Institute Of Science And Technology Impact of organizational factors on Innovation in auto component manufacturing SMEs.	455
96	A. Revathy, Department Of Management Studies, B.S.A Crescent Institute Of Science And Technology Impact of organizational factors on Innovation in auto component manufacturing SMEs. Dr. R. Priya, Assistant Professor, Department of Management Studies, B.S.A. Crescent Institute of	455
96	A. Revathy,Department Of Management Studies,B.S.A Crescent Institute Of Science And Technology Impact of organizational factors on Innovation in auto component manufacturing SMEs.	455
	A. Revathy, Department Of Management Studies, B.S.A Crescent Institute Of Science And Technology Impact of organizational factors on Innovation in auto component manufacturing SMEs. Dr. R. Priya, Assistant Professor, Department of Management Studies, B.S.A. Crescent Institute of	455
96 97	A. Revathy, Department Of Management Studies, B.S.A Crescent Institute Of Science And Technology Impact of organizational factors on Innovation in auto component manufacturing SMEs. Dr. R. Priya, Assistant Professor, Department of Management Studies, B.S.A. Crescent Institute of Science and Technology, Vandalur, Chennai – 600 048. CHALLENGE FACED BY WOMEN ENTREPRENEURS	
	A. Revathy,Department Of Management Studies,B.S.A Crescent Institute Of Science And Technology Impact of organizational factors on Innovation in auto component manufacturing SMEs. Dr. R. Priya, Assistant Professor, Department of Management Studies, B.S.A. Crescent Institute of Science and Technology, Vandalur, Chennai – 600 048.	

BUSINESS STRATERGIES S.KAILASH I.B.COM DATA ANALYTICS,BIHER	464
Chemistry and Biological Studies of Imidazole Derivatives V. VIDHYA., M.Sc.,M.Phil., Asst.prof,Faculty ofH&S Dept,Srivenkateswara college of engg, Chittoor, Andhra Pradesh.	466
THE BIG CREAM OF DIGITAL INDIA AND IMPLIFICATIONS TO SOCIETY: A SNAPSHOT Mr. JAYA PRAKASH.J III.B.Com-(EM), PG& Research Department Of Commerce, Government Arts College For Men, Nandanam, Chennai – 600035	469
E COMMERCE MARKETING SINDHIYA. I.B.COM ACCOUNTS AND FINANCE	471
A STUDY ON DIGITAL MARKETING AND ITS IMPACT ON CUSTOMERS M.Vanitha,R.Usha, V.Sharmathi -II Bcom Guide by M.Kamaladevi Assistant Professor Patrician College of Arts and Science	474
BUYER PREFERENCES TOWARDS SUPERMARKETS P. HEMANTH KUMAR	479
SREE VIDYA DEGREE COLLEGE, PUTTUR AP	
EMPLOYEE JOB SATISFACTION – THE ROLE OF MANAGEMENT G. DEEPAK SRI SANKARA ART AND SCIENCE COLLEGE, ENATHUR	483
A STUDY ON BANKING SERVICES – CUSTOMER SATISFACTION P.J DHAKSHAYANI CM ANNAMALAI ARTS AND SCIENCE COLLEGE FOR WOMEN, VELLATHUR	486
SIGNIFICANCE OF EMPLOYEE MOTIVATION& JOB SATISFACTION FOR ORGANIZATIONAL PERFORMANCE P.J. KEERTHI CM ANNAMALAI ARTS AND SCIENCE COLLEGE FOR WOMEN, VELLATHUR	489
Informationcommunicationtechnology Ineducation Dr. K.Jayanth Asst.Prof.,Departmentofmanagement,Mother Theresa Institute Of Management, Palamaner-517408,	492
Andhra Pradesh MARKETING MIX OF CONSUMER GOODS R PAVANGANESH MOTHER THERESA INSTITUTION AND MANAGEMENT	497
A STUDY ON INFLUENCE OF INVESTORS' DEMOGRAPHIC CHARACTERISTICS ON INVESTMENT PATTERN P PARAMESH	500
	LB.COM DATA ANALYTICS,BIHER Chemistry and Biological Studies of Inidazole Derivatives V. VIDHYA., M.Sc.,M.Phil, Asst.prof,Faculty ofH&S Dept,Srivenkateswara college of engg, Chittoor, Andhra Pradesh. THE BIG CREAM OF DIGITAL INDIA AND IMPLIFICATIONS TO SOCIETY: A SNAPSHOT Mr. JAYA PRAKASHJ III.B.Com-(EM), PG& Research Department Of Commerce, Government Arts College For Men, Nandanam, Chennai – 600035 E COMMERCE MARKETING SINDHIYA. LB.COM ACCOUNTS AND FINANCE SINDHIYA. LB.COM ACCOUNTS AND FINANCE A STUDY ON DIGITAL MARKETING AND ITS IMPACT ON CUSTOMERS M.Vanitha,R.Usha, V.Sharmathi -II Bcom Guide by M.Kamaladevi Assistant Professor Patrician College of Arts and Science BUYER PREFERENCES TOWARDS SUPERMARKETS P. HEMANTH KUMAR SREE VIDYA DEGREE COLLEGE, PUTTUR AP EMPLOYEE JOB SATISFACTION – THE ROLE OF MANAGEMENT G. DEEPAK SRI SANKARA ART AND SCIENCE COLLEGE, ENATHUR A STUDY ON BANKING SERVICES – CUSTOMER SATISFACTION P.J DHAKSHAYANI CM ANNAMALAI ARTS AND SCIENCE COLLEGE FOR WOMEN, VELLATHUR SIGNIFICANCE OF EMPLOYEE MOTIVATION& JOB SATISFACTION FOR ORGANIZATIONAL PERFORMANCE P.J. KEERTHI CM ANNAMALAI ARTS AND SCIENCE COLLEGE FOR WOMEN, VELLATHUR SIGNIFICANCE OF EMPLOYEE MOTIVATION& JOB SATISFACTION FOR ORGANIZATIONAL PERFORMANCE P.J. KEERTHI CM ANNAMALAI ARTS AND SCIENCE COLLEGE FOR WOMEN, VELLATHUR SIGNIFICANCE OF EMPLOYEE MOTIVATION& JOB SATISFACTION FOR ORGANIZATIONAL PERFORMANCE P.J. KEERTHI CM ANNAMALAI ARTS AND SCIENCE COLLEGE FOR WOMEN, VELLATHUR SIGNIFICANCE OF EMPLOYEE MOTIVATION& JOB SATISFACTION FOR ORGANIZATIONAL PERFORMANCE P.J. KEERTHI CM ANNAMALAI ARTS AND SCIENCE COLLEGE FOR WOMEN, VELLATHUR SIGNIFICANCE OF CONSUMER GOODS R PAVANGANESH MOTHER THERESA INSTITUTION AND MANAGEMENT A STUDY ON INFLUENCE OF INVESTORS' DEMOGRAPHIC CHARACTERISTICS ON INVESTMENT PATTERN

110	EMPLOYEE PERCEPTION OF ORGANISATIONAL CULTURE – WITH REFERENCE TO PRIVATE SECTOR ORGANISATIONS K. MANJU BALAJI-Assistant Professor MOTHER THERESA INSTITUTE OF MANAGEMENT Palamaner- 517408	503
111	BANKING SERVICES CUSTOMER SATISFACTION- CASE STUDY Mr. P. SASIKUMAR. M.B.A., MOTHER THERESA INSTITUTE OF MANAGEMENT PALAMANER - 517 408, Andhra Pradesh	506
112	PERFORMANCE APPRAISAL AS KEY FACTOR TO IMPROVE EMPLOYEE PRODUCTIVITY P. Niranjani Baby, Associate Professor MOTHER THERESA INSTITUTE OF MANAGEMENT PALAMANER - 517 408, Andhra Pradesh	509
113	DIGITAL BANKING IN INDIA: HAZARDS IN DIGITAL BANKING Dr. A. Venkatrao - Principal MOTHER THERESA INSTITUTE OF MANAGEMENT PALAMANER - 517 408, Andhra Pradesh	512
114	M-BANKING – CUSTOMER SATISFACTION Dr.N.VEENA Associate Professor MOTHER THERESA INSTITUTE OF MANAGEMENT, Palamaner	516
115	Women Empowerment through Micro Enterprises in Palayamkottai Block, Tirunelveli District Dr.V.Duraisingh Assistant Professor in Economics, Rani Anna Government of College for Women, Tirunelveli – 627 008 Affiliated by Manonmaniam Sundaranar University, Abishekapatti, Tirunelveli, Tamil Nadu, India	520
116	Current Market Scenario & Marketing Prospects against Changing Attitude of Consumers towards Buying Of Ayurvedic Medicines in India B. Manoj Kumar, P. Vignesh, G. Kishore Kumar -I M Com Guide By Dr. M. Kamala Devi Assistant Professor Department Of Commerce Patrician College Of arts and Science	525
117	An Analysis of Changing Consumption Pattern in India: Pre and Post Reforms Period K. Thamarai Kannan, K.Anand -I Mcom V. Praveen - II BCom Guide By Dr.M . Kamaladevi Assistant Professor & Dr.D.Unika Associate Professor and Head Department Of Commerce Patrician College of Arts and Science	535
118	FINDING NEW MARKET FOR ONLINE ORGANIC PRODUCTS M.Roshini , T.Rebecca,Sushruthi -II BCom Guide By Dr.M . Kamaladevi Assistant Professor Department Of Commerce Patrician College of Arts and Science	547
119	A STUDY ON EMPLOYEE PERFORMANCE APPRAISAL Bhuvaneswari, Sooraj, Sathishkumar Guide By Mr.K.Murugan, Assistant Professor SRM IST Ramapuram	549
120	A STUDY ON E-RECRUITMENT IN TALENT EPICENTER J.Sathish Kumar (Sr.G) Assistant Professor SRM IST Ramapuram	554
121	SOCIAL IMPACT OF MAHATMA GANDHI NATIONAL RURAL EMPLOYMENT GUARANTEE SCHEME (MGNREGS): A REVIEW Mr P. GEORGE STEPHEN,Head & Assistant Professor in Commerce (CA), Sacred Heart College of Arts & Science	558

122	INFLUENCE OF PERFORMANCE APPRAISAL ON JOB SATISFACTION	562
	Mr G. DURAIPANDI, Mr A. JOES FERNANDO D CRUZ	
	Assistant Professosr in Commerce (CA), Sacred Heart College of Arts & Science,	
	Dindugal	
123	A STUDY ON AWARENESS AND PERCEPTION OF MOBILE MARKETIG AMONG	565
	YOUNGSTERS	
	Mrs K. HAMIDA BANU, (Author)	
	Assistant Professor in Commerce (CA),	
	Sacred Heart College of Arts & Science,	
	RMTC Colony, Reddiyapatti, Dindigul -624003.	
	Dr A MEHARAJ BANU, (Co Author)	
	Research Advisor & Assistant Professor of Commerce,	
	Srimad Andavan College of Arts & Science (Autonomous),	
	Tiruchirappalli – 620005.	
124	E-SYSTEM IN BANKING SECTOR	569
	Mrs A. THERES PRIYANKA, Mrs M. MAHALAKSHMI, MISS R SANGEETHA	
	Assistant Professors in Commerce (CA),	
	Sacred Heart College of Arts & Science,	
	RMTC Colony, Reddiyapatti, Dindigul -624003	
125	A STUDY ON PURCHASE BEHAVIOUR OF CONSUMERS IN DURABLE PRODUCTS	572
	Dhinakaran ,Lalith, R.Sathishkumar	
	Guide Dr.Devi Kabirdoss, Assistant Professor SRM IST Ramapuram	



IMPACT OF COVID-19 ON SMALL BUSINESS OWNERS

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Abstract

The drop in business owners was the largest on record, and losses were felt across nearlyall industries and even for incorporated businesses. African-American businesses were hit especially hard experiencing a 41 percent drop. Latinx business owners fell by 32 percent, and Asian business owners dropped by 26 percent. Simulations indicate that industry compositions partly placed these groups at a higher risk of losses. Immigrant business owners experienced substantial losses of 36 percent. Female-owned businesses were also disproportionatelyhit by25 percent. These findings of early-stage losses to small businesses have important policy implications and may portend longer-term ramifications for job losses and economic inequality.

Keywords: Smallbusiness, entrepreneurship, self-employment, COVID-

19, coronavirus, shelter in place, social distancing

Introduction

The widespread closing of stores and businesses in the United States and around theworld due to the coronavirus is unprecedented. Stores, factories and many other businesses have closed by policy mandate or downward demand shifts. Many of these closures may be permanent because of the inability to pay ongoing expenses and survive the shutdown. The impact on small businesses around the world is likely to be severe. When conditioning on working roughly two days per week or four days a week, the losses are even larger (28 percent and 31 percent, respectively). Although incorporated businesses are more growthoriented and stable, they experienced a drop of 20 percent from February to April 2020.

Number of Business Owners

I first examine small business ownership patterns over time to determine the impacts of COVID-19. Long-term trends in the number of



business owners are displayed in Figure 1 (and recent months in Table 1). The number of business owners working any amount and working at least 15 hours in the survey week are reported. What is clear, however, is the dramatic drop in the number of business owners in April 2020. The number of working business owners dropped from 15.0 million in February 2020 to 11.7 million in April 2020 because of COVID- 19. March2020 only shows a small drop in business owners because of the limited effect from shelter-in-place restrictions.

Conclusions

The number of active business owners in the United States plunged from15.0 million to 11.7 million over the crucial two-month window from February to April 2020. No other one-, two- or even 12-month window of time has ever shown such a large change in business activity. For comparison, from the start to end of the Great Recession the number of business owners decreased by 730,000 representing only a 5 percent reduction. The first estimates of early stage impacts on female-owned businesses are also worrisome. Female business ownership is substantially lower than male business ownership and female-owned businesses have lower revenues, employees and profits on average (U.S. Census Bureau 2016). The disproportionate losses in April 2020 to the number of female business owners will only further increase gender inequality in business ownership and perhaps broader economic inequality.

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E-COMMERCE A CONSIDERATION TO IMPLEMENTATION IN MANUFACTURING INDUSTRY

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Abstruct

Under the Internet thinking, manufacturing management mode is changed, it is not depending on the scale, but in the user as the center, more dependent on the reaction rate of user requirements. As the big data, cloud computing, Internet of things technology such as the development of technology, manufacturing is from automatic to intelligent evolution, on the user's personalized customization is possible. Using Internet thinking positive development manufacturing enterprise electronic commerce application mode of transformation and upgrading of manufacturing industry plays an important role. Promoting the continued ascent of manufacturing industry informatization level, promote the transformation of the manufacturing production mode, provide greater profit space for the export of products. In industrial 4.0 mode, the user is the core of the enterprise, C2B model will be the mainstream of future manufacturing enterprise electronic commerce application, point out the existing problems, and the computing technology, communication technology, the constant development of storage technology, such as background, puts forward the corresponding countermeasure, points out that the C2B model is the development direction of manufacturing enterprise electronic commerce application mode.

Keywords:informatization level,transformation,technology,intelligent evolution

Introduction:

Through the use of innovative digital technologies, Industry 4.0 has launched entirely new and improved ways of doing business in the B2B world. One of the most obvious of these improvements is the introduction of e-commerce on a B2B level. Long-popular with B2C companies, e-commerce is defined by its convenience and ease-of-access. In B2C scenarios, e- commerce empowers consumers to search, review, and purchase products at their leisure so they can spend less energy and time on the buying process. .Similarly, e-commerce can play a powerful role in B2B manufacturing business."The industrial manufacturing sector is leading the

U.S. economy out of the recession on the strength of a number of key growth strategies. Selling into new industries, innovating to develop new products and services, and leveraging the Internet to pick up the pace of business are the top growth drivers. Of the 1,176 respondents to the survey, 71% said their online strategy would be important or critical. The Internet, it turns out, has taken center stage in this recovery."



The Agenda for the Effective Application of E Commerce in Manufacturing and Industrial Distribution

Effective e-commerce lies in the ability to deliver a buyer-centric and engaging online experience that enables customers to interact and transact with the brand and allows

manufacturers to reduce administrative costs, increase sales and improve brand loyalty. This is achieved by reducing costs through the following means:

- Ensuring a minimum-touch, 100% accurate order in the least possible time;
- Understanding customer needs and behavior to deliver specific marketing messages to influence decision makers
- Providing a rich customer experience by leveraging powerful online and web based applications, such as a shopping cart within a content management system (such as <u>Magento, Shopify</u>, and <u>BigCommerce</u>).

To achieve the above stated objectives, industrial manufacturers will need to:

Aggressively adopt B2C and retail best practices (remember, even in B2B online sales, there are PEOPLE behind the decision making. See our first post on the <u>Evolution of Logistics and Supply Chains in E-Commerce</u>)Target customers with buyer-specific online promotions, recommendations (testimonials, user reviews) and messagesIncrease brand visibility by utilizing social media and content marketing (See Report: <u>Content Marketing Making Strides in the Manufacturing Industry</u> and <u>Leads & Brand Awarenesss For B2B Manufacturers with Social Media</u>)Open new markets and channels through alternate business models, such as mobile commerce (<u>Nearly 80% of Manufacturers to Develop Mobile Application this Year</u>)

Benefits of Application of E Commerce in Manufacturing and Industrial Distribution

E-commerce is a way for manufacturers to experiment with new products without risking a significant investment. Instead of setting up brick-and-mortar stores, or keeping inventory on hand, start offering this new product on new store:

- **Direct access to customers**. Besides having higher profit margins, it will interact with customers, letting learn from them and fine-tune products. **More prospects**. A larger arena yields more sales possibilities, although have to be cognizant of existing distributors. Potential problems can often be sidestepped by offering products to a different market, so not competing with your current network.
- **Opportunities to innovate**. Finding customers outsideexisting relationships also frees from the specs. If having an idea for a better product, it can be acted on it, allowing for <u>product analysis</u> and iteration over time based on what customers wants.



- Scalability. An effective application of e commerce in manufacturing will enable the organization to grow and scale easily to meet market demand and customer needs by opening new sales channels and continuously reaching new market segments.
- Improved efficiencies. Through <u>integration to the enterprise resource planning (ERP)</u> and other back-end business systems, ecommerce provides marked efficiencies for manufacturers. Customers are able to order online whenever and wherever suits them,

customer service can focus on actual customer service functions – such as transparent freight shipping costs and timely shipping – rather than simply being order takers, and the need to rekey data in independent systems is eliminated, thereby eliminating the possibility of errors and improving shipping processes and increasing order throughput.

• **Improved brand awareness**. Just as ecommerce can help manufacturers and industrial distributors find new customers, so can it help improve brand awareness in the market place. Developing pages that can be indexed by search engine crawlers is the fastest way to improve your site's search engine optimization and improve the likelihood that your target audience will know who you are.

Conclusion

Manufacturing is rapidly moving toward a multi-channel commerce model that integrates several channels (e.g. online, print catalogs and sales teams) into a single, unified ecosystem. Those manufacturers who achieve effective application of e commerce in manufacturing stand to have a competitive advantage above those manufacturers stuck in a brick and mortar only world. Looking ahead, leading manufacturers will take the multi-channel concept a step further and prioritize the implementation of omni-channel commerce platforms — technologies that deliver seamless shopping and fulfillment experiences across all possible connection channels.

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BUSINESS USE OF THE WORLD WIDE WEB: A REPORT ON FURTHER INVESTIGATIONS

Dr.JAGADEESWARI.M Assistant Professor, Department of Commerce, AM Jain College-Chennai

Ms NARMADHA.M Assistant Professor, Department of Commerce, AM Jain College-Chennai Abstract

As a continuation of a previous study this paper reports on a series of studies into business use of the World Wide Web and, more generally the Internet. The use of the World Wide Web as a business tool has increased rapidly for the past three years, and the benefits of the World Wide Web to business and customers are discussed, together with the barriers that hold back future development of electronic commerce. As with the previous study we report on a desk survey of 300 randomly selected business Web sites and on the results of an electronic mail questionnaire sent to the sample companies. An extended version of this paper has been submitted to the International Journal of Information Management.

Introduction

This study is a follow-up to the paper by Cockburn and Wilson,(1996) which takes into account previously unpublished research by Pan (1996) and by Ng (1997). The surveys were carried out in 1995, 1996, and 1997 and, therefore, provide a useful series of snapshots of business activity over this period and, having been carried out over a three year period, provide useful information on trends.

Today, commercial activity on the Web has increased to the point where hundreds of new companies are adding Web pages daily. In 1995, more than \$83 million was spent world-wide on Web site development, and by 1998, the total Web expenditures are expected to increase to nearly \$2.6 billion (CyberAtlas, 1996). One study prepared on behalf of the WebSite Consultancy concluded that the main reasons for companies setting up a Web site were their concern about "being left behind and a strong feeling that companies cannot be perceived as market leaders if they do not have a Web presence" (Taylor, 1997). The Internet has already connected fifty to sixty million of the world's population and, according to some, could grow to 550 million, or 10% of the world's population by the year 2000 (Economist, 1997). At that point, if a store is placed anywhere on the World Wide Web, it will have, potentially, a global market. In terms of absolute growth, Byles suggests that business-to-business commerce will grow faster in 1997 than business-to-consumer commerce (quoted by Wilder, 1996).

Methods

As with the previous studies, this survey had two parts: observation of Web sites and the electronic mail survey of sample companies. Three hundred companies were chosen from those listed in the *Yahoo! Directory* to have their Web sites observed in detail. A systematic, stratified sampling strategy was used to ensure representation across the whole field of business activity. Following the selection of companies, and to enable comparison with the previous studies, the company

Following the selection of companies, and to enable comparison with the previous studies, the company Web sites were classified according to the typology of Cockburn and Wilson :

• A Web presence with basic information about the company but no further details on specific products or services.

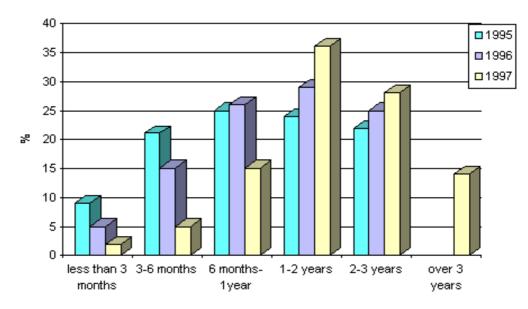
A Web presence with company information and some information about products or



- services.
- A Web presence with company information and products or services information together with some price details but with facilities for conventional purchasing only.
- A Web presence with company information and products or services information with price details and the ability to order products or services via electronic mail (but with billing occurring conventionally).
- A Web presence with company information and products or services information (including price details) with the ability to cope with on-line ordering and payment.
- A Web presence with company information and products or services information (including price details) with pre-registration of credit card details by conventional means to gain account number which may be used to order goods on-line.
- A Web presence with company information and providing free products or services.

Internet access and WWW presence

The use of Internet for business purposes has increased dramatically, since it is widely recognized as an efficient and cost-effective way for business world to communicate among themselves. In the e-mail survey the companies were asked to state how long they had had access to the Internet in general and the results compared with those from previous years. Figure 3 below compares the data over time and shows that the majority of companies in this survey have had an internet presence for more than one year, and that a significant minority of this year's sample has had a presence virtually since the early days of the World Wide Web.



Problems facing electronic commerce



- Development of suitable payment systems (e.g. e-cash)
- Faster connection times
- Wider access
- Information overload for potential customers
- The unattractiveness of on-line shopping
- Other

Many respondents believe that the most important problems facing the future of electronic commerce are security (57.1%) and connection time (49%). The priority given to security is not surprising, since it has been perceived to be a problem since electronic commerce was first mooted and the business community believes that the general public will not be comfortable in carrying out business transactions on the World Wide Web until they are convinced of its security. Regarding the other technical difficulties of connection time, it is believed that unless the connection time become faster, the Web will put off many frustrated users. Of course, with developments under way, these issues may be resolved in the near future although, in the UK, the position is linked to the issue of charges for local telephone calls.

Conclusions

Apart from the increasing number of businesses involved in making use of the Internet and the World Wide Web, this survey reveals an increasing sophistication in use as well as increasing diversity of business sectors. In 1995, the dominant sector, by a large margin, was the computer sector: today, other sectors, such as business services, financial intermediation, and entertainment have shown significant growth. Among these companies, the development of multimedia is gaining force and becoming accepted by business as a way of increasing the impact of their publicity or of increasing sales. It is likely that, as technology progresses, the design of Web sites will become more interesting and attractive. In this survey, it was also noticed that the virtual shopping centres have adopted this technology more quickly than individual businesses on the Web. Electronic mail is widely used at most of the sites observed and will remain an important tool for communication, particularly between businesses and users.

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CONTENTS

S. No.	Title / Author(s)	Page No.
1	Assessment of Financial Performance of Public and Private Sectors Banks on the Camel Model - T.Charulakshmi, Dr. M.Chandran	1
2	A Study on Stress Management among the Teachers of Arts and Science Colleges in Tamil Nadu: The Bhagavad Gita Approach - K. S. Sivakumar, Dr. S. K. Kamalakhannan	8
3	The Impact of Business Analytics in Today's Research and Industries: A Deeper Examination - M. Devi, Dr. D. Anitha kumari	19
4	A Study on Work Stress and its Effect on Employee Performance - S. Dhanalakshmi, Dr.M.Nirmal Dev	26
5	The Future of Work: Digital Payment as Fuel to Rise of the Gig Economy - R. Rajesh Kannan, S. Vasantha, Thameemul Ansari	33
6	A Comparative Study on Leverage and the Performance of Business with Reference to Pharmaceutical, IT & FMCG Companies - Rajeswari. S, Dr. D. Anitha Kumari	40
7	Emotional Intelligence and Work Life Balalnce of Employees. A Study in Case of Information Technology Industries in Chennai - Z. Sayeedha Firdouse, Dr. V. Jayanthi	45
8	Data-Driven Managerial Decisions - Muneer K.K., Dr. B. Chandrachoodan Nair	56
9	A Study on Customer Preference Towards Selected Street Foods in Chennai - K. Suganya, Dr. M. Nirmal Dev	- 64
10	Analysis of Variance in Competencies Based on State, Private Sector Institution, Level of Employment and Qualification of Recruits - Dr. G. Rajini, Vaishnavi S	70
11	A Comprehensive Technical Revelation On Consumer Buying Behavior Of Marketing Strategies - Tamil Nadu Cement Industries - Balasubramaniam M, Dr.P.Sasi Kumar	82
12	Transformation of Consumer Satisfaction in Digital Marketing after Using Artificial Intelligence - With Special Reference to Smartphones - B. Karthikeyan, Dr. V. Vijayalakshmi	91
13	The Role of Individual and Organisation - The Antecedents to Adoption of Hr Analytics - R. Gayathri, Dr. S. Preetha	98
14	Enhancement of Organizational Performance Using Big Data and Talent Analytics - R. Sridevi, Dr. S. Preetha	107
15	Evaluating the Determinants of Capital Adequacy and Liquidity Risk of Scheduled Public Sector Banks in India - B. Loganathan, Dr. P. Sasikumar	113
16	Study of Job Satisfaction During Pandemic in Chennai City - J. Albin Joe, Dr. V. Vijayalakshmi	118
17	HR Analytics Tools and Organizational Performance: A Literature Review and New Conceptual Model - A. Ammu Priya, Dr. S. Preetha	124
18	An Analysis of the Mediating Effect of the Green HR Quantitative Practices between the Green HR Initiatives and Green HRM with Special Reference to Indian it Sectors - M.Subashini, Dr G.Madhumita	135

A COMPARATIVE STUDY ON LEVERAGE AND THE PERFORMANCE OF BUSINESS WITH REFERENCE TO PHARMACEUTICAL, IT & FMCG COMPANIES.

Rajeswari. S Part-Time Research Scholars, VELS Institute of Science, Technology & Advanced Studies, Dr. D. Anitha Kumari Assistant Professor, VELS Institute of Science, Technology & Advanced Studies,

Abstract:

During this pandemic situation, the Billionaires of India have come from pharma, IT & FMCG Companies. This research paper is attempted to know how the Leverage and performance of these Billionaires companies have helped them to be part of the top 50s. Financial Leverage is measured using the debt-equity ratio of the companies. Financial Performance is measured by Return on the asset, Return of Equity, return on capital employed, profit after tax, Q Ratio, and age of the firm. The objective of the study is to determine the impact of finance leverage on financial performance of the companies. A Sample of three companies are taken from Pharma, IT & FMCG Companies have been chosen for the study. To identify the relationship of the variables correlation and Granger Causality test are used. Johnsen cointegration tests are used to study the long-term relationship between variables for 2017 - 2021. The study found that the overall relationship between financial leverage and financial performance has mixed results of the positive and negative impact between the variables. Using a large amount of debt to fund a company's activities does not always result in improved financial performance.

Keywords: Financial Leverage, Debt Equity Ratio, performance of the Business, Return on Capital Employment, Q Ratio.

INTRODUCTION

Prior to the twenty-first century, financial conservatism was a typical occurrence. The majority of businesses preferred equity funding. However, since the market's openness, the needs of firms seeking larger sums of money have been unmet by stock financing. As a result, the scale of debt financing is rising.

Financial leverage is the use of the debt funds in acquiring the assets in the companies or expansion of the business. This paper is an attempt to understand the debt equity ratio support the growth of the business. Due to pandemic, industry is struggling to retain their normal profit in the business. But still many companies have achieved their best and more profit in these two to three years.

OBJECTIVE OF THE STUDY

- To determine the impact of financial leverage on company performance.
- To determine if there is a link between financial leverage and a company's return ratio.

REVIEW OF LITERATURE

Aaisha Khalaf Salim Alabri , Lubab Said Sulaiman Almanthri , Essia Ries Ahmed(2021) : In Omani

40 Applications of Analytics in managerial decisions

enterprises, there is a positive relationship between financial leverage and corporate performance.

Kenn-Ndubuisi, Juliet Ifechi & Nweke, Chijioke Joel (2019): The study found that earnings per share is significantly and negatively related to the debt-to-equity ratio and total debt to total asset measures of financial leverage in Nigeria, whereas return on equity has a minimal relationship with these measures, with the direction of the relationship varying from one variable to the next. The overall debt to capital ratio and the cost of debt were both positive, although the total debt to asset ratio, long term debt to capital ratios, and debt to equity ratio were all negative.

Md. Musfiqur RAHMAN, Farjana Nur SAIMA, Kawsar JAHAN (2020): Using the Pooled OLS approach, this study discovers a substantial negative association between leverage and business profitability. The fixed effect and GMM methods both get the same result. This conclusion shows that a company's capital structure has a detrimental impact on its profitability.

GAP ANALYSIS

This paper is an attempt to find among the top companies' financial leverage with related to performance of the company.

RESEARCH METHODOLOGY

This analysis will be done on secondary data collected from Annual Report of companies like ITC, HUL, Nestle, Infosys, TCS, HCL and Dr.Reddy's, Sun Pharma, Divis Laboratories. Companies are selected on basis of respective billionaire in their industry. Descriptive research is used. Correlation analysis will be applied to find out the relationship between Financial Leverage with firm performance of the industry like FMGC, IT and Pharma, Financial Leverage is measured by Debt and Equity Ratio. Firm Performance is measured by Return on Assets (ROA), Profit after Tax (PAT), Return on Capital Employed (ROCE), Return on Equity (ROE). Regression Analysis, Durbin Watson & Collinearity Diagnostics are used in this study. Durbin Watson test is used to identify autocorrelation in regression analysis residuals. Data are collected for the period of 2017 – 2021. Statistical tools are analyzed using SPSS. This analysis will be useful for investor.

HYPOTHESIS

 \mathbf{H}_1 – There is a relationship between the financial leverage with performance return ratios of the company.

II₂ - There is a relationship between the financial leverage with performance return ratios on sector wise.

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FMGC Companies Descriptive statistics (ITC, HUL & Nestle)

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Pharma Companies (Dr. Reddy's, Sun Pharma, Divis Laboratories)

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Correlation: It is statistical tool used to measure the relate event to other events or set of causality with precipitate the event.

For all the three sectors

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42 Applications of Analytics in managerial decisions

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INTERPRETATION:

Financial leverage is more positive correlated with ROCE & ROE of FMCG and negatively carries with IT & Pharma

1.161.51	Durbin Watson	F	R Square	VIF
Pharma	1.926	19,864	0.574	1.00
IT	0.765	2.783	0.420	1.000
FMCG	1.714	18.362	0.585	1.090

Financial Leverage with Return of Assets

Interpretation:

If the Durbin Watson value lie between 1.5 to 2.5 means there is no autocorrelation between the variable. There is autocorrelation between Financial Leverage with Return of Assets with IT and no autocorrelation between Pharma and FMCG.

Findings:

- It is observed that top companies use their debt for the strengthen the assets of the business instead of investment in the new projects or diversified projects.
- It observed that IT companies use their equity for the assets.
- Conclusion:

The impact of financial leverage on business performance is examined in this study using a sample of 9 top companies from 2017 to 2021. Higher financial leverage may have a negative influence on corporate performance. Most experts agree that financial leverage and business performance are negatively associated in the pharmaceutical and food and beverage industries. As a result, there is a high demand for funds and a high return on assets, which could help to offset the additional loan costs.

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- 44 Applications of Analytics in managerial decisions

ABP Nadu Student Journalist

Program 2021-22

"Students Journalist Program"

As a leading industry player ABP network has taken the initiative to groom the new generation of journalists with a comprehensive multi-media work experience, on-ground, hands-on industry experience. Apart from skill training, guidance and mentorship the young journalists participate in a structured program for their development and enhancement of skills.

Duration: 6-12 months

Offer:

Focused training plan that offers the young journalists the opportunity to train and work with senior editors across various functions:

- 1. Script writing Video Edit Graphics Camera (According to their interest)
- 2. Session on spotting stories (To all)
- 3. Interaction with key people

Program outlook:

Selection Procedure:

- 1. Resume shortlisting
- 2. Written Exam
- 3. Group Discussion
- 4. PTC (piece to camera)
- 5. Face to Face interview

Stipend offered will be INR 10000/- for the interns selected for Chennai and INR 5000/- for the interns for districts around like Madurai, Tiruchirappalli, Vellore, Salem.

Start date of Internship: October- November(depending on availability)

From

V.Gracy DG vaishnav college Arumbakkam Chennai - 95

То

Head of the department DG vaishnav college Arumbakkam Chennai - 95

Sub

Regarding the permission for internship

Respected sir/madam

We the students of the journalism department requesting you to allow me to grant permission to work full day in ABP Nadu digital media from 1.04.2022 to 17.04.2022. Kindly grant us permission and give us on duty permission

31/03/2022 Chennai Thank you

yours faithfully V. Gracy From

S.Roobigaa DG vaishnav college Arumbakkam Chennai - 95

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Head of the department DG vaishnav college Arumbakkam Chennai - 95

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31/03/2022 Chennai Thank you

yours faithfully S.Roobigaa MADRAS MANAGEMENT ASSOCIATION

CERTIFICATE OF APPRECIATION

We are happy to place on record, the support extended by the Department of Social Work, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai in piloting the Impact Study of various CSR activities conducted by MMA during the year 2021. Numerous activities undertaken by MMA with the support of ACSYS Investments P Ltd towards skill development of students from select government and government aided schools namely, PS Higher Secondary School, PS Matriculation School and Lady Sivaswamy Girls Higher Secondary school were analysed in detail and a report was rendered by the department.

The professional approach to the project and timely completion of the same, despite other academic commitments, is indeed highly appreciated and we thank the department for their whole-hearted cooperation in this regard. We thank in particular, the team comprising the following members for their contribution and guidance in executing the MMA-ACSYS CSR Impact Study:

- Dr. B. Sulupriya (Head)
- Dr. Akileswari.S (Assistant Professor) & amp;
- Dr. S. Madhusudanan (Assistant Professor) and
- student volunteers of First Year MSW Mr. Senthil Kumar V, Mr. Nithes M S, Mr. Vishal M, Ms. Swetha R and Ms. Lavanya Durga S A

We once again thank the college management, Dr Sulupriya and her team, and wish them the best in future endeavours.

Regards

Gp Capt Dr R Venkataraman (Retd) PhD General Manager Madras Management Association (MMA)

Dt: 25 March 2022





This is to certify that ASHWIN R (21E2836)

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that DHANASEKAR R (21E2816)

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that HARI HARAN B (21E2833)

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that HARIHARAN J (21E2819)

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that HEM KUMAR D (21E2837)

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that RAJKAMALP (21E2822)

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that SANTHOSH M (21E2835)

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that SARANKUMAR M (21E2813)

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that VETRIVELS (21E2823)

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that VIGNESH G (21E2834)

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that AARTHI (21E2806)

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that ABITHA B (21E2827)

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College,

Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that ANGEL (21E2803)

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that BALA BARATHI V (21E2817)

IB.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that CHARMIM(21E2810)

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that DEEPIKA V(21E2815)

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that **FATHIMA A(21E2805)**

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that HARIPRIYA P(21E2829)

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar

Dr. S. Suganya



This is to certify that JANANI S(21E2808)

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that JOSITHA C(21E2811)

IB.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that KAMALEESWARI M(21E2832)

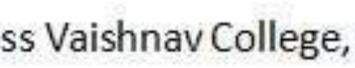
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Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director







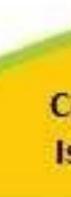


This is to certify that KEERTHANA R(21E2821)

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

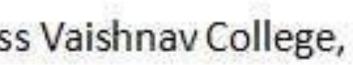
Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director











This is to certify that **MANJULA R(21E2825)**

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

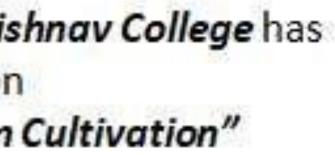
Dr. S. Vijayakumar Course Organizer

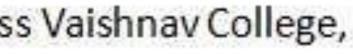
Dr. S. Suganya Managing Director











This is to certify that MASOODA FATHIMA S(21E2826)

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

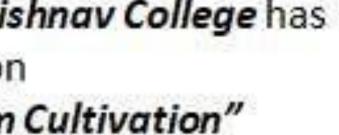
OTECH

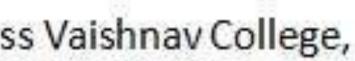
Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director









This is to certify that MEENAKSHI N(21E2831)

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

OTECH

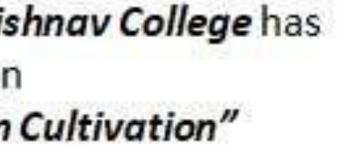
Dr. S. Vijayakumar Course Organizer

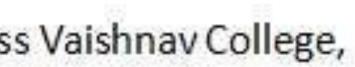
Dr. S. Suganya Managing Director













This is to certify that **NANTHINI A (21E2824)**

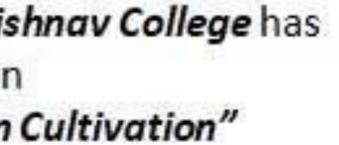
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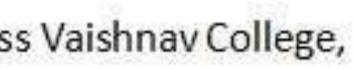
Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director











This is to certify that NITHYA SREE A (21E2838)

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director







This is to certify that POOJA SP(21E2804)

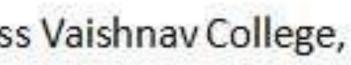
I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director









This is to certify that PRIYA R(21E2839)

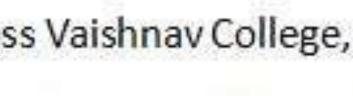
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Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director







This is to certify that PRIYANKA E(21E2830)

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

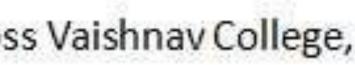
OTECH

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director









This is to certify that SANGEETA B(21E2820)

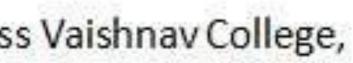
I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director









This is to certify that SANTHIYA M(21E2812)

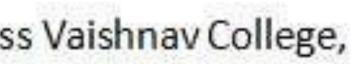
I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director









This is to certify that SREE VIDHYA BHARATHI B (21E2802)

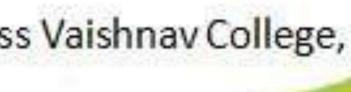
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Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director









This is to certify that SWETHA S(21E2818)

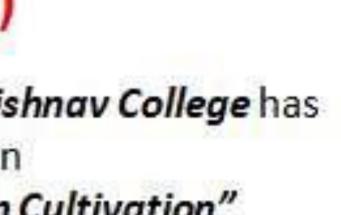
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Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director









This is to certify that THILAGAVATHY R(21E2809)

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

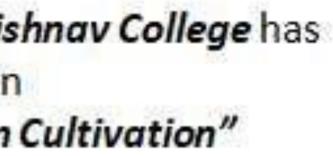
Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director











This is to certify that VISHRUTHI SS(21E2828)

I B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director







This is to certify that **ABHINASH KUMAR (20E2531)**

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that JAYASURIYA B (20E2532)

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that JISHNU K (20E2518)

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that **KISHOREBALAJI S (20E2519)**

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that **KUMAR R S A (20E2533)**

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that LOGESH V (20E2522)

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that **MOHAN M (20E2510)**

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that NAVEEN KANTH M (20E2537)

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that **POOVENDHAN G (20E2530)**

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that **SANTHANAKUMAR P (20E2524)**

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that SIDHARTH K (20E2520)

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that SURIYA K S (20E2501)

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that THAMIZHARASAN K (20E2514)

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that AISHWARYA S (20E2505)

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that **AKILA A (20E2534)**

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that **KAVYA M (20E2506)**

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that **KEERTHANA K (20E2526)**

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that **NAMRUTHA D S (20E2523)**

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that PAARKAVI (20E2502)

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that **RAJALAKSHMI B (20E2516)**

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that **ROOPIKA S (20E2527)**

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that SHREENISHA M (20E2536)

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that SIVARANJINI V (20E2525)

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that SRIDEVI R (20E2528)

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that **VENUPRIYA K (20E2529)**

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that HARSHA M (20E2509)

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that **KHUSHI JHA (20E2503)**

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that MOHANASRI J M (20E2513)

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that SINDU A (20E2535)

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that THENDRAL D A A (20E2504)

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that YUVASHREE C (20E2511)

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



This is to certify that SREE LAKSHMI BALA K (20E2521)

II B.Sc., Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College has successfully completed Value Added Course on "Bio-Entrepreneurship "Organic Farming and Mushroom Cultivation" organized by VJ BIOTECH, Coimbatore in Association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director





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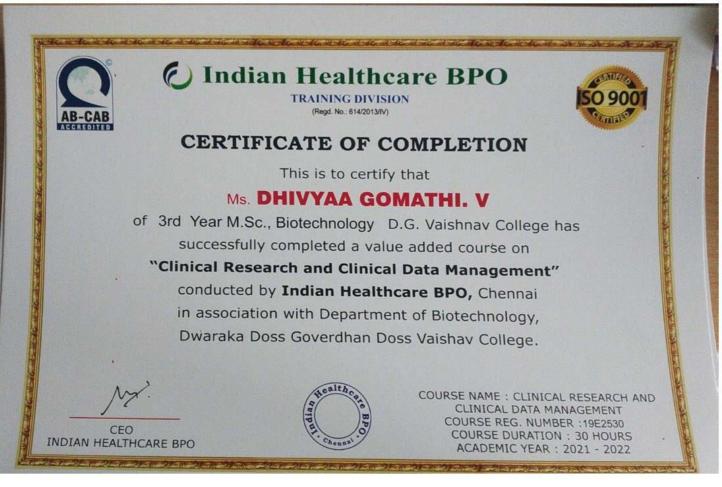


























E Indian Healthcare BPO

(Regd. No.: 614/2013/IV)

CERTIFICATE OF COMPLETION

This is to certify that

Ms. POOJA. B

of 3rd Year M.Sc., Biotechnology D.G. Vaishnav College has "Clinical Research and Clinical Data Management" in association with Department of Biotechnology, conducted by Indian Healthcare BPO, Chennai Dwaraka Doss Goverdhan Doss Vaishav College. successfully completed a value added course on

COURSE NAME : CLINICAL RESEARCH AND COURSE DURATION : 30 HOURS ACADEMIC YEAR : 2021 - 2022 COURSE REG. NUMBER : 19E2515 CLINICAL DATA MANAGEMENT



INDIAN HEALTHCARE BPO CEO

×2

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TRAINING DIVISION (Regd. No.: 614/2013/IV)

This is to certify that

Ms. SUPRAJA. G.M

Indian Healthcare BPO

of 3rd Year M.Sc., Biotechnology D.G. Vaishnav College has successfully completed a value added course on "Clinical Research and Clinical Data Management" conducted by Indian Healthcare BPO, Chennai

in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishav College.

AB-CA

CEO INDIAN HEALTHCARE BPO

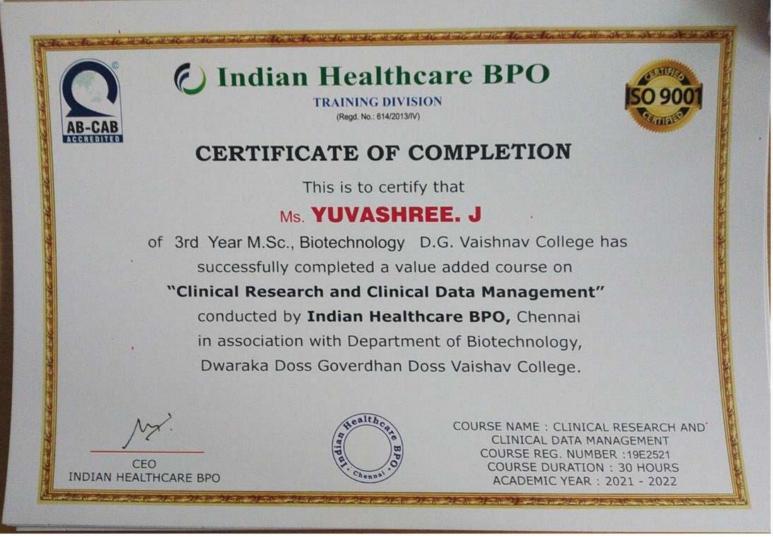


COURSE NAME : CLINICAL RESEARCH AND CLINICAL DATA MANAGEMENT COURSE REG. NUMBER :19E2522 COURSE DURATION : 30 HOURS ACADEMIC YEAR : 2021 - 2022

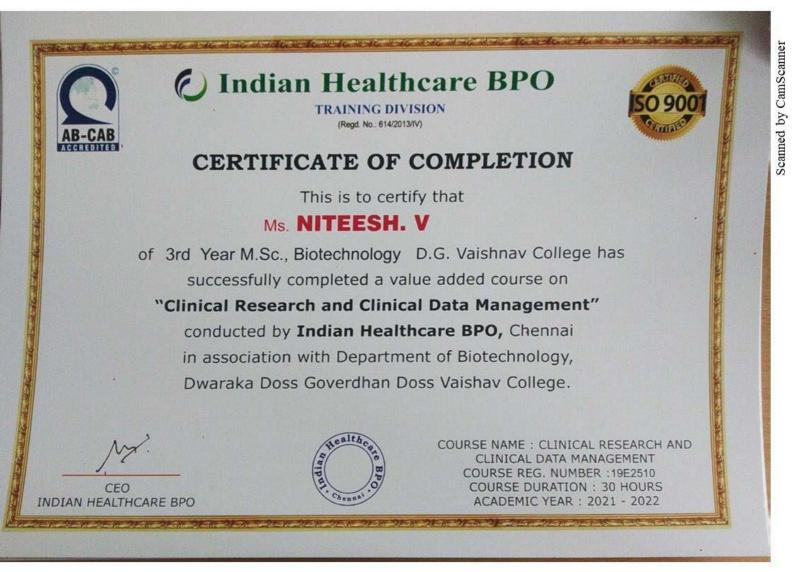
Indian Healthcare BPO TRAINING DIVISION (Regd. No.: 614/2013/IV) **CERTIFICATE OF COMPLETION** This is to certify that Ms. SWETHA. J of 3rd Year M.Sc., Biotechnology D.G. Vaishnav College has successfully completed a value added course on "Clinical Research and Clinical Data Management" conducted by Indian Healthcare BPO, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishav College. COURSE NAME : CLINICAL RESEARCH AND CLINICAL DATA MANAGEMENT COURSE REG. NUMBER :19E2503 COURSE DURATION : 30 HOURS CEO ACADEMIC YEAR : 2021 - 2022 INDIAN HEALTHCARE BPO















TRAINING DIVISION (Regd. No.: 614/2013/IV)

Indian Healthcare BPO

This is to certify that

Ms. SWATHI. B

of 3rd Year M.Sc., Biotechnology D.G. Vaishnav College has successfully completed a value added course on

"Clinical Research and Clinical Data Management" conducted by Indian Healthcare BPO, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishav College.

ACCREDITED

CEO INDIAN HEALTHCARE BPO



COURSE NAME : CLINICAL RESEARCH AND CLINICAL DATA MANAGEMENT COURSE REG. NUMBER :19E2508 COURSE DURATION : 30 HOURS ACADEMIC YEAR : 2021 - 2022





COURSE NAME: CLINICA RESEA

() Indian Healthcare BPO

TRAINING DIVISION

CEO INDIAN HEALTHCARE BPO



COURSE NAME : CLINICAL RESEARCH AND CLINICAL DATA MANAGEMENT COURSE REG. NUMBER :19E2535 COURSE DURATION : 30 HOURS ACADEMIC YEAR : 2021 - 2022







This is to certify that

Aravindh S K

of 1st year M.Sc., Biotechnology, DG Vaishnav College has successfully completed a value added course on **"Food safety and Hygiene Standards"** conducted by **KASE Chennai** and **Food Safety Genie**, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College.



PAVITHRA K Trainer and Founder of Food Safety Genie COURSE NAME : FOOD SAFETY AND HYGIENE STANDARDS COURSE REG. NUMBER : FSHS-2022-001 COURSE DURATION : 30 HOURS CERTIFICATE NO : CNFSHS-DG 001 ISSUE DATE: 23.04.2022







This is to certify that

Arun S G

of 1st year M.Sc., Biotechnology, DG Vaishnav College has successfully completed a value added course on **"Food safety and Hygiene Standards"** conducted by **KASE Chennai** and **Food Safety Genie**, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College.



PAVITHRA K Trainer and Founder of Food Safety Genie COURSE NAME : FOOD SAFETY AND HYGIENE STANDARDS COURSE REG. NUMBER : FSHS-2022-002 COURSE DURATION : 30 HOURS CERTIFICATE NO : CNFSHS-DG 002 ISSUE DATE: 23.04.2022







This is to certify that

Gokul Raj D

of 1st year M.Sc., Biotechnology, DG Vaishnav College has successfully completed a value added course on **"Food safety and Hygiene Standards"** conducted by **KASE Chennai** and **Food Safety Genie**, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College.



PAVITHRA K Trainer and Founder of Food Safety Genie COURSE NAME : FOOD SAFETY AND HYGIENE STANDARDS COURSE REG. NUMBER : FSHS-2022-003 COURSE DURATION : 30 HOURS CERTIFICATE NO : CNFSHS-DG 003 ISSUE DATE: 23.04.2022







This is to certify that

Gurumoorthy M

of 1st year M.Sc., Biotechnology, DG Vaishnav College has successfully completed a value added course on **"Food safety and Hygiene Standards"** conducted by **KASE Chennai** and **Food Safety Genie**, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College.



PAVITHRA K Trainer and Founder of Food Safety Genie COURSE NAME : FOOD SAFETY AND HYGIENE STANDARDS COURSE REG. NUMBER : FSHS-2022-004 COURSE DURATION : 30 HOURS CERTIFICATE NO : CNFSHS-DG 004 ISSUE DATE: 23.04.2022







This is to certify that

Jeevanand A

of 1st year M.Sc., Biotechnology, DG Vaishnav College has successfully completed a value added course on **"Food safety and Hygiene Standards"** conducted by **KASE Chennai** and **Food Safety Genie**, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College.



PAVITHRA K Trainer and Founder of Food Safety Genie COURSE NAME : FOOD SAFETY AND HYGIENE STANDARDS COURSE REG. NUMBER : FSHS-2022-005 COURSE DURATION : 30 HOURS CERTIFICATE NO : CNFSHS-DG 005 ISSUE DATE: 23.04.2022







This is to certify that

Pradeeshwar S

of 1st year M.Sc., Biotechnology, DG Vaishnav College has successfully completed a value added course on **"Food safety and Hygiene Standards"** conducted by **KASE Chennai** and **Food Safety Genie**, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College.



PAVITHRA K Trainer and Founder of Food Safety Genie COURSE NAME : FOOD SAFETY AND HYGIENE STANDARDS COURSE REG. NUMBER : FSHS-2022-006 COURSE DURATION : 30 HOURS CERTIFICATE NO : CNFSHS-DG 006 ISSUE DATE: 23.04.2022







This is to certify that

Ramakrishnan Jayasankar

of 1st year M.Sc., Biotechnology, DG Vaishnav College has successfully completed a value added course on **"Food safety and Hygiene Standards"** conducted by **KASE Chennai** and **Food Safety Genie**, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College.



PAVITHRA K Trainer and Founder of Food Safety Genie COURSE NAME : FOOD SAFETY AND HYGIENE STANDARDS COURSE REG. NUMBER : FSHS-2022-007 COURSE DURATION : 30 HOURS CERTIFICATE NO : CNFSHS-DG 007 ISSUE DATE: 23.04.2022







This is to certify that

Ruban Chakaravarthy R G

of 1st year M.Sc., Biotechnology, DG Vaishnav College has successfully completed a value added course on **"Food safety and Hygiene Standards"** conducted by **KASE Chennai** and **Food Safety Genie**, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College.



PAVITHRA K Trainer and Founder of Food Safety Genie COURSE NAME : FOOD SAFETY AND HYGIENE STANDARDS COURSE REG. NUMBER : FSHS-2022-008 COURSE DURATION : 30 HOURS CERTIFICATE NO : CNFSHS-DG 008 ISSUE DATE: 23.04.2022







This is to certify that

Anushiya B

of 1st year M.Sc., Biotechnology, DG Vaishnav College has successfully completed a value added course on **"Food safety and Hygiene Standards"** conducted by **KASE Chennai** and **Food Safety Genie**, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College.



PAVITHRA K Trainer and Founder of Food Safety Genie COURSE NAME : FOOD SAFETY AND HYGIENE STANDARDS COURSE REG. NUMBER : FSHS-2022-009 COURSE DURATION : 30 HOURS CERTIFICATE NO : CNFSHS-DG 009 ISSUE DATE: 23.04.2022







This is to certify that

Divyalakshmi R

of 1st year M.Sc., Biotechnology, DG Vaishnav College has successfully completed a value added course on **"Food safety and Hygiene Standards"** conducted by **KASE Chennai** and **Food Safety Genie**, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College.



PAVITHRA K Trainer and Founder of Food Safety Genie COURSE NAME : FOOD SAFETY AND HYGIENE STANDARDS COURSE REG. NUMBER : FSHS-2022-010 COURSE DURATION : 30 HOURS CERTIFICATE NO : CNFSHS-DG 010 ISSUE DATE: 23.04.2022







This is to certify that

Harini A

of 1st year M.Sc., Biotechnology, DG Vaishnav College has successfully completed a value added course on **"Food safety and Hygiene Standards"** conducted by **KASE Chennai** and **Food Safety Genie**, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College.



PAVITHRA K Trainer and Founder of Food Safety Genie COURSE NAME : FOOD SAFETY AND HYGIENE STANDARDS COURSE REG. NUMBER : FSHS-2022-011 COURSE DURATION : 30 HOURS CERTIFICATE NO : CNFSHS-DG 011 ISSUE DATE: 23.04.2022







This is to certify that

Haritha S

of 1st year M.Sc., Biotechnology, DG Vaishnav College has successfully completed a value added course on **"Food safety and Hygiene Standards"** conducted by **KASE Chennai** and **Food Safety Genie**, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College.



PAVITHRA K Trainer and Founder of Food Safety Genie COURSE NAME : FOOD SAFETY AND HYGIENE STANDARDS COURSE REG. NUMBER : FSHS-2022-012 COURSE DURATION : 30 HOURS CERTIFICATE NO : CNFSHS-DG 012 ISSUE DATE: 23.04.2022







This is to certify that

Jayashri Y

of 1st year M.Sc., Biotechnology, DG Vaishnav College has successfully completed a value added course on **"Food safety and Hygiene Standards"** conducted by **KASE Chennai** and **Food Safety Genie**, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College.



PAVITHRA K Trainer and Founder of Food Safety Genie COURSE NAME : FOOD SAFETY AND HYGIENE STANDARDS COURSE REG. NUMBER : FSHS-2022-013 COURSE DURATION : 30 HOURS CERTIFICATE NO : CNFSHS-DG 013 ISSUE DATE: 23.04.2022







This is to certify that

Kaviya C

of 1st year M.Sc., Biotechnology, DG Vaishnav College has successfully completed a value added course on **"Food safety and Hygiene Standards"** conducted by **KASE Chennai** and **Food Safety Genie**, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College.



PAVITHRA K Trainer and Founder of Food Safety Genie COURSE NAME : FOOD SAFETY AND HYGIENE STANDARDS COURSE REG. NUMBER : FSHS-2022-014 COURSE DURATION : 30 HOURS CERTIFICATE NO : CNFSHS-DG 014 ISSUE DATE: 23.04.2022







This is to certify that

Keerthana K

of 1st year M.Sc., Biotechnology, DG Vaishnav College has successfully completed a value added course on **"Food safety and Hygiene Standards"** conducted by **KASE Chennai** and **Food Safety Genie**, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College.



PAVITHRA K Trainer and Founder of Food Safety Genie COURSE NAME : FOOD SAFETY AND HYGIENE STANDARDS COURSE REG. NUMBER : FSHS-2022-015 COURSE DURATION : 30 HOURS CERTIFICATE NO : CNFSHS-DG 015 ISSUE DATE: 23.04.2022







This is to certify that

Nithyashri M S

of 1st year M.Sc., Biotechnology, DG Vaishnav College has successfully completed a value added course on **"Food safety and Hygiene Standards"** conducted by **KASE Chennai** and **Food Safety Genie**, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College.



PAVITHRA K Trainer and Founder of Food Safety Genie COURSE NAME : FOOD SAFETY AND HYGIENE STANDARDS COURSE REG. NUMBER : FSHS-2022-016 COURSE DURATION : 30 HOURS CERTIFICATE NO : CNFSHS-DG 016 ISSUE DATE: 23.04.2022







This is to certify that

Poornima V

of 1st year M.Sc., Biotechnology, DG Vaishnav College has successfully completed a value added course on **"Food safety and Hygiene Standards"** conducted by **KASE Chennai** and **Food Safety Genie**, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College.



PAVITHRA K Trainer and Founder of Food Safety Genie COURSE NAME : FOOD SAFETY AND HYGIENE STANDARDS COURSE REG. NUMBER : FSHS-2022-017 COURSE DURATION : 30 HOURS CERTIFICATE NO : CNFSHS-DG 017 ISSUE DATE: 23.04.2022







This is to certify that

Ramya K

of 1st year M.Sc., Biotechnology, DG Vaishnav College has successfully completed a value added course on **"Food safety and Hygiene Standards"** conducted by **KASE Chennai** and **Food Safety Genie**, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College.



PAVITHRA K Trainer and Founder of Food Safety Genie COURSE NAME : FOOD SAFETY AND HYGIENE STANDARDS COURSE REG. NUMBER : FSHS-2022-018 COURSE DURATION : 30 HOURS CERTIFICATE NO : CNFSHS-DG 018 ISSUE DATE: 23.04.2022







This is to certify that

Shalini R

of 1st year M.Sc., Biotechnology, DG Vaishnav College has successfully completed a value added course on **"Food safety and Hygiene Standards"** conducted by **KASE Chennai** and **Food Safety Genie**, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College.



PAVITHRA K Trainer and Founder of Food Safety Genie COURSE NAME : FOOD SAFETY AND HYGIENE STANDARDS COURSE REG. NUMBER : FSHS-2022-019 COURSE DURATION : 30 HOURS CERTIFICATE NO : CNFSHS-DG 019 ISSUE DATE: 23.04.2022







This is to certify that

Subashree E

of 1st year M.Sc., Biotechnology, DG Vaishnav College has successfully completed a value added course on **"Food safety and Hygiene Standards"** conducted by **KASE Chennai** and **Food Safety Genie**, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College.



PAVITHRA K Trainer and Founder of Food Safety Genie COURSE NAME : FOOD SAFETY AND HYGIENE STANDARDS COURSE REG. NUMBER : FSHS-2022-020 COURSE DURATION : 30 HOURS CERTIFICATE NO : CNFSHS-DG 020 ISSUE DATE: 23.04.2022







This is to certify that

Swathi N

of 1st year M.Sc., Biotechnology, DG Vaishnav College has successfully completed a value added course on **"Food safety and Hygiene Standards"** conducted by **KASE Chennai** and **Food Safety Genie**, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College.



PAVITHRA K Trainer and Founder of Food Safety Genie COURSE NAME : FOOD SAFETY AND HYGIENE STANDARDS COURSE REG. NUMBER : FSHS-2022-021 COURSE DURATION : 30 HOURS CERTIFICATE NO : CNFSHS-DG 021 ISSUE DATE: 23.04.2022







This is to certify that

Teja M

of 1st year M.Sc., Biotechnology, DG Vaishnav College has successfully completed a value added course on **"Food safety and Hygiene Standards"** conducted by **KASE Chennai** and **Food Safety Genie**, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College.



PAVITHRA K Trainer and Founder of Food Safety Genie COURSE NAME : FOOD SAFETY AND HYGIENE STANDARDS COURSE REG. NUMBER : FSHS-2022-022 COURSE DURATION : 30 HOURS CERTIFICATE NO : CNFSHS-DG 022 ISSUE DATE: 23.04.2022





KASE

CERTIFICATE OF COMPLETION

This is to certify that

THOLAR SELLIAMAN SPANDANA SARASIJA PRASA

of 1st year M.Sc., Biotechnology, DG Vaishnav College has successfully completed a value added course on **"Food safety and Hygiene Standards"** conducted by **KASE Chennai** and **Food Safety Genie**, Chennai in association with Department of Biotechnology, raka Doss Goverdhan Doss Vaishnav College.



PAVITHRA K Trainer and Founder of Food Safety Genie COURSE NAME : FOOD SAFETY AND HYGIENE STANDARDS COURSE REG. NUMBER : FSHS-2022-023 COURSE DURATION : 30 HOURS CERTIFICATE NO : CNFSHS-DG 023 ISSUE DATE: 23.04.2022





This is to certify that

Varsha S

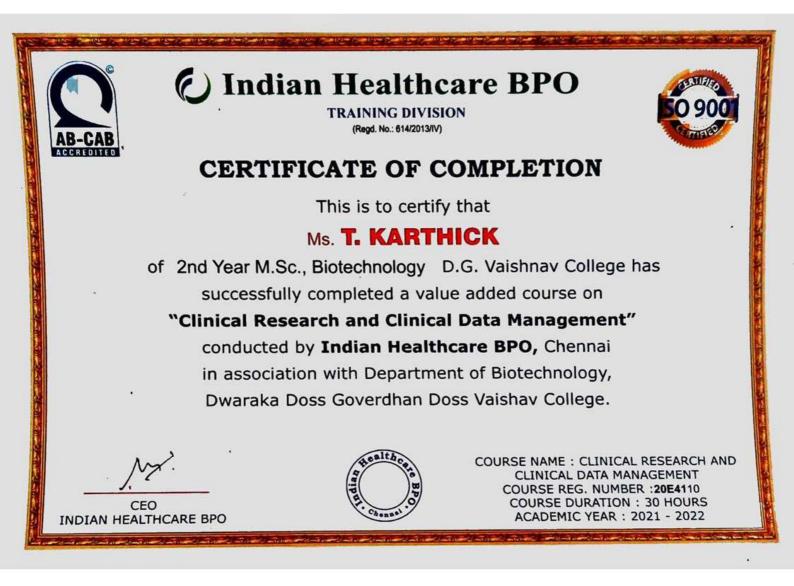
of 1st year M.Sc., Biotechnology, DG Vaishnav College has successfully completed a value added course on **"Food safety and Hygiene Standards"** conducted by **KASE Chennai** and **Food Safety Genie**, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College.



PAVITHRA K Trainer and Founder of Food Safety Genie COURSE NAME : FOOD SAFETY AND HYGIENE STANDARDS COURSE REG. NUMBER : FSHS-2022-024 COURSE DURATION : 30 HOURS CERTIFICATE NO : CNFSHS-DG 024 ISSUE DATE: 23.04.2022

















🕗 Indian Healthcare BPO

TRAINING DIVISION (Regd. No.: 614/2013/IV)



CERTIFICATE OF COMPLETION

This is to certify that

Ms. S. SAKTHIVEL

of 2nd Year M.Sc., Biotechnology D.G. Vaishnav College has successfully completed a value added course on

"Clinical Research and Clinical Data Management" conducted by Indian Healthcare BPO, Chennai in association with Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishav College.

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COURSE NAME : CLINICAL RESEARCH AND CLINICAL DATA MANAGEMENT COURSE REG. NUMBER :20E4120 COURSE DURATION : 30 HOURS ACADEMIC YEAR : 2021 - 2022































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Department of Biotechnology

<u>Report on "Industrial Visit to Saveetha Dental College and Hospitals, Chennai"-</u> <u>December 2021</u>

Event name	: Industrial Visit to Saveetha Dental College, Chennai
Place of conduct	: Saveetha Dental College, Chennai.
Date	: 23/11/2021 and 24/11/2021
Organizers	: Department of Biotechnology
Resource Person	: Dr.A.S.Smiline Girija. , M.Sc.,M.Phil.,Ph.D.,M.D[A.M].,FIAAM Professor & Head, Department of Microbiology, Saveetha Dental College and Hospitals, Saveetha University, Chennai - 600 077, Tamilnadu, India. Mobile: 9841516172.
Faculty coordinators	 s : 23/11/2021 - Mrs.G. Shoba and Ms. B. Kiran Sharma 24/11/2021 - Dr. A. Sivaranjini and Dr. M.R.M. Sivasankaran

Number of student participants: 59

Number of staff members: 4

Report:

The Industrial Visit to Saveetha Dental College and Hospitals was organized on 23/11/2021 and 24/11/2021 for final year UG and PG students. Students were segregated into different batches and visited different laboratories such as Microbiology lab, Biochemistry lab, Nanomedicine, Cellular and Molecular research lab, Aquatic toxicology lab, Animal house and Material Research lab.

The students were taught about techniques such as flow cytometry, Imaging techniques such as STEM and ELISA. Students were also explained about the research activities on zebra fishes, reproduction of fighter fishes and plating techniques. In Animal house they were explained about the maintenance of animal models, examining them and the study which involves animal models. The students were also provided information about collecting samples from sand and sea weeds. They were also introduced to cell culture techniques and the importance of it. After visiting these laboratories, the students were exposed to real time experience on various instrumental setups and techniques. The feedback from students were collected and found to be very good and useful.



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Outcome of the event:

- > Students had real time experience on visualizing the instrument setup and labs.
- > They were introduced to new techniques.
- > They understood the importance of research in various aspects of life sciences.
- > This has motivated and intrigued students to take their education to the next level.



Students were explained about the different aspects on Biotechnology

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Chennai, Tamil Nadu, India

Lat 13.055575*

Long 80.124635*

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weetha School Of Management Saveetha Demai Co d Hospital, Chennal, Tamil Nadu 600056, India Chennai, Tamil Nadu, India

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Saveetha School Of Management Saveetha Demai College

spital, Chennai, Tamii Nadu 600056, India





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Students Exposed to various instruments such as RT-PCR, SEM and various other techniques.



Industrial Visit to Saveetha Dental College and Hospital.



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College with Potential for Excellence, Linguistic Minority Institution Affiliated to University of Madras Arumbakkam, Chennai – 600 106 Participants list

S.No	Faculty Participants
1.	Dr.M.RM.Sivasankaran
2.	Dr. Sivaranjini A
3.	Ms. G. Shoba
4.	Ms. Kiran Sharma B

S.No.	Roll No.	Name of the Student	Class
1	20E4101	Tharun S	II M.Sc Biotechnology
2	20E4102	Karthika A	II M.Sc Biotechnology
3	20E4103	Devi B	II M.Sc Biotechnology
4	20E4104	Sruthi Yalani M	II M.Sc Biotechnology
5	20E4105	Nirmal Kumar R	II M.Sc Biotechnology
6	20E4107	Dhanush S	II M.Sc Biotechnology
7	20E4108	Varshini K	II M.Sc Biotechnology
8	20E4109	Elavarasi M	II M.Sc Biotechnology
9	20E4110	Karthick T	II M.Sc Biotechnology
10	20E4111	Gayathri.G	II M.Sc Biotechnology
11	20E4112	Sneha S	II M.Sc Biotechnology
12	20E4114	Santhosh Kumar T	II M.Sc Biotechnology
13	20E4116	Subhiksha S	II M.Sc Biotechnology
14	20E4117	Ramya Bharathi S	II M.Sc Biotechnology
15	20E4118	Hema S	II M.Sc Biotechnology
16	20E4119	Megala P	II M.Sc Biotechnology
17	20E4120	Sakthivel S	II M.Sc Biotechnology
18	20E4121	Pradeep Manigandan K	II M.Sc Biotechnology
19	20E4122	Pooja S	II M.Sc Biotechnology
20	20E4123	Deepak K	II M.Sc Biotechnology
21	20E4124	Brindha Lakshmi P	II M.Sc Biotechnology
22	20E4125	Nithish S	II M.Sc Biotechnology
23	20E4126	Shanmuka Ranjitha	II M.Sc Biotechnology
24	19E2501	Divakar V	III B.Sc Biotechnology
25	19E2502	Jasmin Banu A	III B.Sc Biotechnology
26	19E2503	Swetha J	III B.Sc Biotechnology
27	19E2504	Pavithra A	III B.Sc Biotechnology
28	19E2505	Sricharan Y	III B.Sc Biotechnology
29	19E2506	Muthupriya M	III B.Sc Biotechnology
30	19E2508	Swathi B	III B.Sc Biotechnology
31	19E2509	Yuvaraj S	III B.Sc Biotechnology
32	19E2510	Niteesh S	III B.Sc Biotechnology
33	19E2511	Durga Ramesh	III B.Sc Biotechnology
34	19E2512	Yagashree B	III B.Sc Biotechnology
35	19E2513	Saranya N	III B.Sc Biotechnology
36	19E2514	Thirumurugan M	III B.Sc Biotechnology
37	19E2515	Pooja B	III B.Sc Biotechnology
38	19E2516	Sathya Narayanan D	III B.Sc Biotechnology
39	19E2518	Santhosh Kumar A	III B.Sc Biotechnology
40	19E2519	Eashwar Ram R	III B.Sc Biotechnology
41	19E2520	Arshiya Nilofer M	III B.Sc Biotechnology



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	Arumb	akkam, Chennai – 600 106	
42	19E2521	Yuvashree J	III B.Sc Biotechnology
43	19E2522	Supraja GM	III B.Sc Biotechnology
44	19E2523	Prabhakaran M	III B.Sc Biotechnology
45	19E2524	Bhargavi J	III B.Sc Biotechnology
46	19E2525	Roshan Rahima Kani K	III B.Sc Biotechnology
47	19E2526	Prabhu B	III B.Sc Biotechnology
48	19E2527	Roshan Kumar S	III B.Sc Biotechnology
49	19E2528	Hemalatha B	III B.Sc Biotechnology
50	19E2529	Keerthana S	III B.Sc Biotechnology
51	19E2530	Dhivyaa Gomathi V	III B.Sc Biotechnology
52	19E2531	Hemaprashanth E	III B.Sc Biotechnology
53	19E2532	Madhumitha S	III B.Sc Biotechnology
54	19E2533	Shreya G Pancholi	III B.Sc Biotechnology
55	19E2534	Sunraj MK	III B.Sc Biotechnology
56	19E2535	Monishaa S	III B.Sc Biotechnology
57	19E2537	Cherag Paul D	III B.Sc Biotechnology
58	19E2538	Suryanarayanan D	III B.Sc Biotechnology
59	19E2539	Swetha S	III B.Sc Biotechnology



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Department of Biotechnology

Report on "Industrial Visit to Synkromax Biotech, Chennai"- March- 2022

Event name	:Industrial Visit to Synkromax Biotech Pvt. Ltd., Chennai
Place of conduct	:Synkromax Biotech Pvt. Ltd., Thirumazhisai, Chennai.
Date	: 09/03/2022
Organizers	: Department of Biotechnology
Resource Person	Mr. V.S. Ravichandran Assistant Manager (HR)

Faculty coordinators :Dr.P.Amali, Dr. A. Sivaranjini and Dr. M.RM. Sivasankaran **Number of student participants:**59

Number of staff members: 3

Number of student members: 59

Detailed Report:

The Industrial Visit to Synkromax Biotech Pvt. Ltd., Thirumazhisai, Chennai was organized on 09.03.2022 for final year UG and PG students. Students visited different units in the industry and acquired more knowledge on various sections of product development.

The students were taught about Quality Control, media preparation in large amounts, mass production of enzymes etc. They were also introduced to the bioreactor and fermentation techniques. The various types of fermentation like, batch, fed-batch and continuous cultures were explained to the students. After visiting these different units in the industry, the students were exposed to enzyme productions, analysis related to enzymes, poultry feed mixing and enzyme treatment in textile industries. The feedback from students were collected and found to be very much positive and useful.

Outcome of the event:

- > Students had real time experience on visualizing the bioreactor and fermentation process.
- > They were introduced to enzyme production and analysis.
- > They understood the importance of quality control in industries.
- > This has enriched the student minds with applications of techniques in biotech industries.



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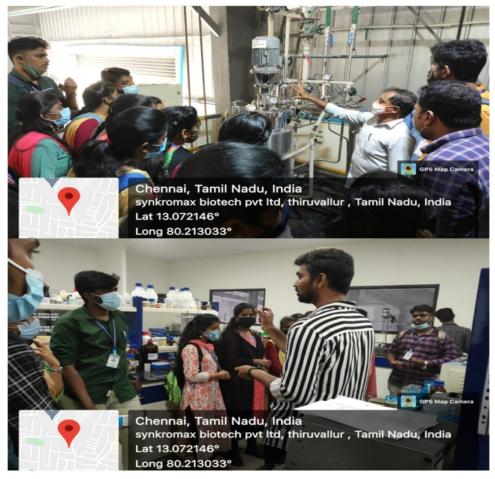
Photos:



Students were explained about the different aspects of enzyme production & analysis



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Students Exposure to Bioreactor and fermentation

Participant list

S.No	Faculty Participants
1.	Dr.M.RM.Sivasankaran
2.	Dr. Sivaranjini A
3.	Dr. P. Amali

BIOTECH72021-2022/Event-23	Students Participants	Attendance _	
BIOTECH/2021-2022/Event-23	Students I al thelpunts		2
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Arumbakkam, Chennai – 600 106

		Arumbakkam, Chennai – 600 106 II M.Sc. Biotechnology	
1	20E4101	Tharun S	Present
2	20E4102	Karthika A	Present
3	20E4103	Devi B	Present
4	20E4104	Sruthi Yalani M	Present
5	20E4105	Nirmal Kumar R	Present
6	20E4107	Dhanush S	Present
7	20E4108	Varshini K	Present
8	20E4109	Elavarasi M	Present
9	20E4110	Karthick T	Present
10	20E4111	Gayathri.G	Absent
10	20E4112	Sneha S	Present
12	20E4114	Santhosh Kumar T	Present
12	20E4116	Subhiksha S	Present
13	20E4117	Ramya Bharathi S	Absent
15	20E4118	Hema S	Present
16	20E4119	Megala P	Present
17	20E4120	Sakthivel S	Present
18	20E4121	Pradeep Manigandan K	Present
10	20E4122	Pooja S	Present
20	20E4123	Deepak K	Absent
20	20E4124	Brindha Lakshmi P	Present
22	20E4125	Nithish S	Present
23	20E4126	ShanmukaRanjitha	Absent
		III B.Sc. Biotechnology	
24	19E2501	Divakar V	Present
25	19E2502	Jasmin Banu A	Present
26	19E2503	Swetha J	Present
27	19E2504	Pavithra A	Present
28	19E2505	Sricharan Y	Present
29	19E2506	Muthupriya M	Present
30	19E2508	Swathi B	Present
31	19E2509	Yuvaraj S	Present
32	19E2510	Niteesh S	Present
33	19E2511	Durga Ramesh	Present
34	19E2512	Yagashree B	Present
35	19E2513	Saranya N	Present
36	19E2514	Thirumurugan M	Present
37	19E2515	Pooja B	Present
38	19E2516	Sathya Narayanan D	Present
39	19E2518	Santhosh Kumar A	Present



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		Arumbakkam, Chennai – 600 106	
40	19E2519	Eashwar Ram R	Present
41	19E2520	Arshiya Nilofer M	Present
42	19E2521	Yuvashree J	Present
43	19E2522	Supraja GM	Present
44	19E2523	Prabhakaran M	Present
45	19E2524	Bhargavi J	Present
46	19E2525	Roshan RahimaKani K	Present
47	19E2526	Prabhu B	Present
48	19E2527	Roshan Kumar S	Present
49	19E2528	Hemalatha B	Present
50	19E2529	Keerthana S	Present
51	19E2530	DhivyaaGomathi V	Present
52	19E2531	Hemaprashanth E	Present
53	19E2532	Madhumitha S	Present
54	19E2533	Shreya G Pancholi	Present
55	19E2534	Sunraj MK	Present
56	19E2535	Monishaa S	Present
57	19E2537	Cherag Paul D	Present
58	19E2538	Suryanarayanan D	Present
59	19E2539	Swetha S	Present



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DEPARTMENT OF BIOTECHNOLOGY

Report on "An Introductory session for Skill Enhancement on Essentialities of NGS and

Genetic Counselling"

24 March 2022

E-invite:



t name : An Introductory session for Skill Enhancement on Essentialities of NGS and Genetic Counselling

Mode of conduct :Offline mode

Date : 24.03.2022

		DOSS GOVERDHAN DOSS VAISHNAV COLLEGE (Autonomous) ege with Potential for Excellence, Linguistic Minority Institution Affiliated to University of Madras Arumbakkam, Chennai – 600 106
Time		:10.30 am onwards
Reso	urce Person	:Dr. Janani Dhakshina Moorthy Founder & Geneticist Gene Aura Pvt. Ltd., Chennai. Phone: 8939569208
Торіс	C	:An Introductory session for Skill Enhancement on Essentialities of NGS and Genetic CounsellingOrganizers
Venu	e	:Department of Biotechnology,
		Dwaraka Doss Goverdhan Doss Vaishnav College.
0	••• •	

Organizing Secretaries :Dr. Pavithra M., Dr.AshwiniR.

Faculty, Department of Biotechnology.

Number of Participants: 83

Number of staff members : 11

Report:

The Department of Biotechnology organized an Introductory session for Skill Enhancement on "Essentialities of NGS and Genetic Counselling" on 24/03/2022 from 10.30 onwards. The Program started with a welcome note, followed by the interesting and interactive session by the GuestDr.Janani Dhakshina Moorthy, Founder & Geneticist, Gene Aura Pvt. Ltd. Chennai.

She elucidated the importance of next gen sequencing and the issues of genetic counselling. The processes involved in Next Generation Sequencing, the differences and the advantages of NGS over other techniques were explained. The role of NGS in identifying a genetic disease and the role of genetic counsellor in supporting patients to manage the disease was explained to students with practical examples. She also intimated about the ways to become a Genetic counsellor. The program ended with the vote of thanks and student feedback on the program was collected through google forms.

Program Outcome:

An Introductory session for Skill Enhancement on "Essentialities of NGS and Genetic Counselling"

• Students came to know about the processes involved in Next Generation Sequencing.



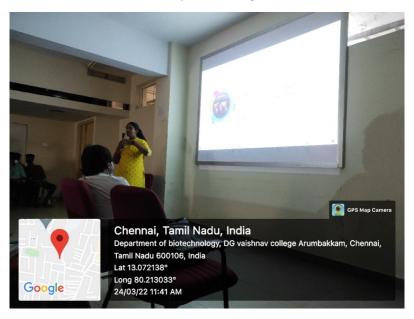
DWARAKA DOSS GOVERDHAN DOSS VAISHNAV COLLEGE (Autonomous) College with Potential for Excellence, Linguistic Minority Institution Affiliated to University of Madras Arumbakkam, Chennai – 600 106

- They understood the importance of NGS in identifying a genetic disease.
- They understood the growing need of genetic counsellor and the role of genetic counsellor.
- They were introduced to new career option as genetic counsellor and in NGS.

Screen shots:



Dr. Janani Dhakshinamoorthy interacting with students on NGS.



Lecture on Next Generation sequencing and Genetic counselling.

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Participants List:

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DEPARTMENT OF BIOTECHNOLOGY

An Introductory Session on "Essentials of NGS and Genetic Counselling" 24,03.2022

Attendance List

S. No.	Register No	Student ID	Student Name	Attendance
1.	1913101052101	19E2501	piyakar V	Direht.
2.	1913101052102		Fashwar Ram R	Etd.
3.	1913101052103	19E2519	Hemaprasanth E	AUGUL
4.	1913101052104	19E2531	Prabhakaran M	Prachalence M.
5.	1913101052105	19E2523	Probhu B	filler.
6.	1913101052105	19E2526	Poshan Kumar S	Rochen Hence
7.	1913101052107	19E2527 19E2518	Canthosh Kumar A	(Sothach S.
8.	1913101052107	19E2518 19E2516	Sathya Narayanan D	Ally non .
9.	1913101052108	19E2516 19E2534	Sunraj M K	Ont -
10.	1913101052110	19E2534 19E2538	Suryanarayanan D	Endall
11.	1913101052111	19E2538	Thirumurugan M	M. The gam_
12.	1913101052112	19E2514	Yuvaraj S	Jucor
13.	1913101052112	19E2509	Arshiya Nilofer M	Arshy".
14.	1913101052114	19E2524	Bhargavi J	Ehennery.
15.	1913101052115	19E2530	Dhivyaa Gomathi V	Dhiryan Gonathi
16.	1913101052116	19E2528	Hemalatha B	Hemaiathe B
17.		19E2502	Jasmin Banu A	A Jaimin Bar
18.	1913101052118	19E2529	Keerthana S	Smith
19.		19E2532	Madhumitha S	S. Machil
20.	1913101052120	19E2506	Muthupriya M	M. Billion .
21.		19E2504	Pavithra A	ganthe A
22.		19E2515	Pooja B	July to
23.		19E2525	Roshan Rahima Kani K	K Roshinkelants
24.		19E2513	Saranya N	Sewaya.
24.		19E2536	Shreeswedhaa V	ABSENT
26.		19E2522	Supraja G M	Sup-to.
27.		19E2503	Swetha J	Swetha J
28.		19E2539	Swetha S	Swetter
29.		19E2512	Yagashree B	Jagasheef . B
30.		19E2521	Yuvashree J	J. Yang
31.	the second se	19E2537	Cherag Paul D	all
32.		19E2510	Niteesh V	John h.
33.		19E2511	Durga Ramesh	I brokent

UI B.Sc. Biote 1 - alogy (2019 - 2022)



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Ŷ	College w	ith Potential for Exc Affiliated to	HAN DOSS VAISHNAV C utonomous) ellence, Linguistic Minority Instituti University of Madras m, Chennai – 600 106	ion
S. No.	Register No	Student ID	Student Name	Attendance
34.	1913101052134	19E2533	Shreya G Pancholi	back
35.	1913101052135	19E2508	Swathi B	15 Wood
36.	1913101052136	19E2505	Sricharan Y	Park.
37.	1913101052137	19E2535	Monishaa S	Monution
and the second second				
			hnology (2021 – 2023)	C.K. Opt
1.	2113102047101	21E4810	Aravindh S K	J.E.
2.	2113102047102	21E4810 21E4815	Aravindh S K Arun G S G	S.K. Brok
2. 3.	2113102047102 2113102047103	21E4810 21E4815 21E4820	Aravindh S K Arun G S G Gokul Raj.D	G. Wet gold A.
2. 3. 4.	2113102047102 2113102047103 2113102047104	21E4810 21E4815 21E4820 21E4811	Aravindh S K Arun G S G Gokul Raj.D Gurumoorthy M	G. Just gelt A.
2. 3. 4. 5.	2113102047102 2113102047103 2113102047104 2113102047105	21E4810 21E4815 21E4820 21E4811 21E4822	Aravindh S K Arun G S G Gokul Raj.D Gurumoorthy M Jeevanand A	G. Wet gele A.
2. 3. 4.	2113102047102 2113102047103 2113102047104 2113102047105 2113102047106	21E4810 21E4815 21E4820 21E4811	Aravindh S K Arun G S G Gokul Raj.D Gurumoorthy M Jeevanand A Pradeeshwar.S	G. Just gol A. M. Lat.
2. 3. 4. 5.	2113102047102 2113102047103 2113102047104 2113102047105	21E4810 21E4815 21E4820 21E4811 21E4822	Aravindh S K Arun G S G Gokul Raj.D Gurumoorthy M Jeevanand A	G. Just gel A. M. Lat.

1.	2113102047101	21E4810	Aravindh S K	S.K. Order
2.	2113102047102	21E4815	Arun G S G	G.M.
3.	2113102047103	21E4820	Gokul Raj.D	you (1.0
4.	2113102047104	21E4811	Gurumoorthy M	M.ar.
5.	2113102047105	21E4822	Jeevanand A	Jeans
6.	2113102047106	21E4817	Pradeeshwar.S	of the the
7.	2113102047107	21E4806	Ramakrishnan Jayasankar	'Att
8.	2113102047108	21E4816	Ruban Chakrvarthy R G	Rte Kuban
9.	2113102047110	21E4823	Anushiya B	8. Am
10.	2113102047111	21E4803	Divyalakshmi.R	Tout
11.	2113102047112	21E4825	Harini A	the
12.	2113102047113	21E4819	Haritha S	Attrotha.
13.	2113102047114	21E4802	Jayashri Y	Cherry
14.	2113102047115	21E4808	Kaviya C	dange
15.	2113102047116	21E4809	Keerthana K	feestheren k
16.	2113102047117	21E4805	Nithyasri M.S.	Dithurs
17.	2113102047118	21E4807	Poornima V	Poperi
18.	2113102047119	21E4821	Ramya K	Rut
19.	2113102047120	21E4814	Shalini R	R. SIA-
20.	2113102047121	21E4812	Subashree. E	Suterne
21.	2113102047122	21E4804	Swathi N	Serect
22.	2113102047123	21E4813	Teja. M	Leja-10
23.	2113102047124	21E4824	Thólar Selliamman Spandana Sarasija Prasanna Karthik	Apanolana.
24.	2113102047125	21E4801	Varsha. S	Janha.



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II M.Sc. Biotechnology (2020 - 2022)

SI. No.	Register No	Student ID	Student Name	Attendance
1.	2013102047101	20E4123	Deepak K	a stranulation
2.	2013102047102	20E4107	Dhanush S	S manufactor .
3.	2013102047104	20E4110	Karthick T	p Migala.
4.	2013102047105	20E4119	Megala P	R. Nimokut
5.	2013102047106	20E4105	Nirmal Kumar R	S. A.T.
6.	2013102047107	20E4125	Nithish S	1.01
7.	2013102047108	20E4121	Pradeep Manigandan K	E logy
8.	2013102047109	20E4120	Sakthivel S	Statter
9.	2013102047110	20E4114	Santhosh Kumar T	S. Tharun.
10.	2013102047111	20E4101	Tharun S	
11.	2013102047112	20E4124	Brindha Lakshmi P	P.Brindlabert
12.	2013102047113	20E4103	Devi B	1 Martin
13.	2013102047114	20E4109	Elavarasi M	M. Elavatass.
13.	2013102047115	20E4111	Gayathri G	q. Gantfit
14.	2013102047116	20E4118	Hema S	S. Heme
15.	2013102047117	20E4102	Karthika A	Kart A
and the second	2013102047118	20E4122	Pooja S	S.H.
17.	2013102047119	20E4117	Ramya Bharathi S	S.Ka
18.	2013102047120	20E4126	Shanmuka Ranjitha	Spannette
19.		20E4112	Sneha S	Stere
20.	2013102047121	20E4104	Sruthi Yalani M	M. Smh yal
21.	2013102047122	20E4104 20E4116	Subhiksha S	I beligele.
22.	2013102047123		Varshini K	Vargent
23.	2013102047124	20E4108	v di Sittili IX	



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Department of Biotechnology

<u>Report on "Industrial Visit to</u> <u>Esteem Agro farms, Redhills, Chennai</u>

Event name	vent name : Industrial Visit to Esteem Agro Farms, Redhills, Chenna		
Place of conduct	: Esteem Agro farms, Redhills, Chennai.		
Date	: 04.04.2022		
Organizers	: Department of Biotechnology		
Resource Person : Dr. Vijay Kumar, CEO, VJ Biotech			
	Phone: 6383223869		
Faculty coordinators: Dr. Pavithra M &Dr. R. Ashwini			

Number of student participants: 68

Number of staff members: 2

Report:

The Industrial Visit to Esteem Agro farms, Redhills, Chennai was held on 04/04/2022 for I UG and II UG students of department of biotechnology. The industrial visit provided a situation for the students to learn and get familiar with techniques and knowledge of a Vermicompost, organic farming and biofertilizers. The students had a on field experience on understanding the concepts of agricultural farm and also learnt the organic farming methods and cattle rearing, preparation of biopesticides and organic manure production. The students were also introduced to Agripreneurship and agri based value added products which encouraged them to think about Bio-entrepreneurship in their future career.

Outcome of the event:

- Students had good experience on agriculture farming in natural way.
- They were introduced to various organic manures and biopesticides.
- They understood the importance of agriculture and sustainability of environmental resources.
- They gained more interest on being an agripreneur and market the agri based organic products.



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Photographs:



Students visit to Esteem Agro farms, Redhills, Chennai



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Students were explained about the organic farming and Agripreneurship

Participant list:

I B.Sc., Biotechnology					
Sl. No.	Student ID	Student Name			
1.	21E2836	Ashwin R			
2.	21E2816	Dhanasekar M			
3.	21E2833	Hari Haran B			
4.	21E2819	Hariharan J			
5.	21E2837	Hem Kumar D			
6.	21E2822	Rajkamal P			
7.	21E2835	Santhosh M			
8.	21E2813	Sarankumar M			
9.	21E2823	Vetrivel S			
10.	21E2834	Vignesh G			
11.	21E2806	Aarthi			
12.	21E2827	Abitha B			
13.	21E2803	Angel K S			
14.	21E2817	Bala Barathi V			
15.	21E2810	Charmi M			
16.	21E2815	Deepika V			
17.	21E2805	Fathima A			
18.	21E2829	Haripriya P			
19.	21E2808	Janani S			
20.	21E2811	Joshitha C			
21.	21E2832	Kamaleeswari M			
22.	21E2821	Keerthana R			

LIST OF STUDENTS I B.Sc., Biotechnology



(Autonomous) College with Potential for Excellence, Linguistic Minority Institution Affiliated to University of Madras Arumbakkam, Chennai – 600 106

Arumbakkam, Chennai – 600 106				
23.	21E2825	Manjula R		
24.	21E2826	Masooda Fathima S		
25.	21E2831	Meenakshi N		
26.	21E2824	Nanthini A		
27.	21E2838	Nithya Sree A		
28.	21E2804	Pooja S P		
29.	21E2839	Priya R		
30.	21E2830	Priyanka E		
31.	21E2820	Sangeetha B		
32.	21E2812	Santhiya M		
33.	21E2802	Sree Vidhya Bharathi B		
34.	21E2818	Swetha S		
35.	21E2809	Thilagavathy R		
36.	21E2828	Vishruthi S S		

II B.Sc., Biotechnology

Sl. No.	Student ID	Student Name
1.	20E2531	Abhinash Kumar V K
2.	20E2532	Jayasuriya B
3.	20E2518	Jishnu K
4.	20E2519	Kishorebalaji S
5.	20E2533	Kumar R S A
6.	20E2522	Logesh V
7.	20E2510	Mohan M
8.	20E2537	Naveen Kanth M
9.	20E2530	Poovendhan G
10.	20E2524	Santhanakumar P
11.	20E2520	Sidharth K
12.	20E2501	Suriya K S
13.	20E2514	Thamizharasan K
14.	20E2505	Aishwarya S
15.	20E2534	Akila A
16.	20E2506	Kavya M
17.	20E2526	Keerthana K
18.	20E2523	Namrutha D S
19.	20E2502	Paarkavi
20.	20E2516	Rajalakshmi B
21.	20E2527	Roopika S
22.	20E2536	Shreenisha M
23.	20E2525	Sivaranjini V



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24.	Arumbakkam, Cl 20E2528	Sridevi R
25.	20E2529	Venupriya K
26.	20E2509	Harsha M
27.	20E2503	Khushi Jha
28.	20E2513	Mohanasri J M
29.	20E2535	Sindu A
30.	20E2504	Thendral D A A
31.	20E2511	Yuvashree C
32.	20E2521	Sree Lakshmi Bala K

S.No.	Faculty Coordinator
1.	Dr. M.RM. Sivasankaran
2.	Ms. S. Uma



(Autonomous) College with Potential for Excellence, Linguistic Minority Institution Affiliated to University of Madras Arumbakkam, Chennai – 600 106

Department of Biotechnology

<u>Report on "Industrial Visit to</u> <u>Indian Health Care Pvt. Ltd.,Madipakkam,Chennai.</u>

Event name Place of conduct	 : Industrial Visit to Indian Health Care Pvt. Ltd., Madipakkam, Chennai. : Industrial Visit to Indian Health Care Pvt. Ltd., Madipakkam, Chennai.
Date	: 10.04.2022
Organizers	: Department of Biotechnology
Resource Person Faculty coordinator	 :Ms. Shruti Rao Trainer, Indian Health Care Pvt. Ltd. Mobile: 8220213110 E-mail: marium.indianhealthcarebpo.com s :Dr. Pavithra M & Dr. R. Ashwini

Number of student participants :53

Report:

An Industrial Visit to Indian Health Care Pvt. Ltd., Madipakkam, Chennai, on 09/04/2022 for III UG & II PG students of Biotechnology. Students were segregated into batches and visited the different sections of the onsite premises. On reaching the premises, Ms. Shruti Rao explained major aspects of KPO, various opportunities in the KPO sector for the life science students and also the prerequisites with respect to job in the clinical research associate field. The students were able to get knowledge on live working files on medical coding, clinical data management etc., Students got a chance to know that how their theoretical knowledge is applied in clinical data management and trial process

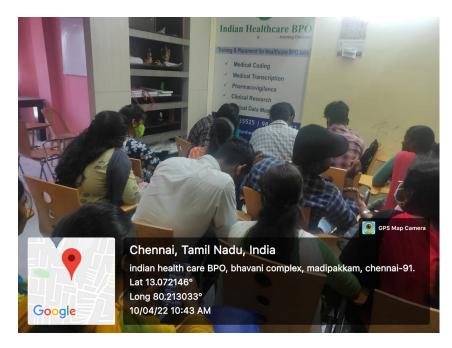
Outcome of the event:

- Students had come to know about various opportunities in a health care company.
- They were introduced to medical coding and compiling clinical data.
- Students were introduced to clinical research management.



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Photographs:





Students were explained about the clinical data management

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Participant list:

old 2002	Indran Healthcare Bpo.	ALC: PRICES
offinate s	NAME	Sign
ROLL NO	Thenun . S	S. Pharuns
2051-101	Territoria A	Absent
20E4102	Karilhega · A	B. Devi
20E 410 3	Devi B	M. Srothe yale
2084104	Snuthi yalani M	P.K.S.
20E4105	Ninmal Kuman . B	S. There the
2084107	Dhanush . S	Absent
20E4108	Varuheni . K	MEL
2084109	Etavailase M	T.K.f.
2054-110	Kautheck. T	Absent
20 E4 111	@ Gayathrie . A	B-Sul
20E4112	Sneha . S	T. Ster
2064114	Santhosh kumar. T	10
	Subhiksha. S	S.lrebd.
2084116	Ramya bhanathi S	P. R.J
20E4117	Hema. S	p. rugala.
20E4118 20E4119	Megala . p	SER
20E4-12.0	Sakthivel . s	
20E 4121	Priadeep Manikandan.	
2054122	pooja. s	s.H.
20E4123	Deepak. k	Absent

II M.SC STUDENTS LIST

20E4125 20E4125 20E4125 Brindha lakshmi .p Nittuish . S Shanmuka Ranjitha. P. Dividla lakeni S. O.J. Absent



(Autonomous)

College with Potential for Excellence, Linguistic Minority Institution Affiliated to University of Madras Arumbakkam, Chennai – 600 106

DWARAKA DOSS GOVERDHAN DOSS VAISHNAV COLLEGE (Autonomous) College with Potential for Excellence, Linguistic Minority Institution Affiliated to University of Madras Arumbakkam, Chennal – 600 106

Department of Biotechnology Value Added Course on "Clinical research and Clinical Data Management"

		the second se	Student ID	gy – Attendance (09.04.2022) Student Name	Attendance
1	S. No.	Register No	19E2501	Divakar V	Divavar
	1.	1913101052101		Eashwar Ram R	Estruar non
	2.	1913101052102	19E2519	Hemaprasanth E	Una prachath
	3.	1913101052103	19E2531	Prabhakaran M	0.111
	4.	1913101052104	19E2523	Prabhu B	Production
	5.	1913101052105	19E2526	Roshan Kumar S	Quillion
	6.	1913101052106	19E2527	Santhosh Kumar A	Santonin
	7.	1913101052107	19E2518	Sathya Narayanan D	Sanon
	8.	1913101052108	19E2516		Darmanvers
	9.	1913101052109	19E2534	Sunraj M K	130moral.
	10.	1913101052110	19E2538	Suryanarayanan D	surgar hrya
	11.	1913101052111	19E2514	Thirumurugan M	thurd
	12.	1913101052112	19E2509	Yuvaraj S	ywarson he
	13.	1913101052113	19E2520	Arshiya Nilofer M	Dodrynallyn
	14.	1913101052114	19E2524	Bhargavi J	thorgan
	15.	1913101052115	19E2530	Dhivyaa Gomathi V	Imaguaha
	16.	1913101052116	19E2528	Hemalatha B	fundahin.
	17.	1913101052117	19E2502	Jasmin Banu A	Darimanan
	18.	1913101052118	19E2529	Keerthana S	Hauthann.
	19.	1913101052119	19E2532	Madhumitha S	Mansuman
	20.	1913101052120	19E2506	Muthupriya M	Mahel
	21.	1913101052121	19E2504	Pavithra A	Par three
	22.	1913101052122	19E2515	Pooja B	Phys
	23.	1913101052123	19E2525	Roshan Rahima Kani K	Patherfand
	24.	1913101052124	19E2513	Saranya N	Saranyon
	25.	1913101052125	19E2536	Shreeswedhaa V	-1
	26.	1913101052126	19E2522	Supraja G M	Auprys
	27.	1913101052127	19E2503	Swetha J	7 Juckar.
	28.	1913101052128	19E2539	Swetha S	Swetche
	29.	1913101052129	19E2512	Yagashree B	yaayaharal
	30.	1913101052130	19E2521	Yuvashree J	proven
	31.	1913101052131	19E2537	Cherag Paul D	Vicherai
	32.	1913101052132	19E2510	Niteesh V	Nitis
	33.	1913101052133	19E2511	Durga Ramesh	Dungah
	34.	1913101052134	19E2533	Shreya G Pancholi	Munder
	35.	1913101052135	19E2508	Swathi B	Hunter
	36.	1913101052136	19E2505	Sricharan Y	(Demotor)
	37.	1913101052137	19E2535	Monishaa S	Howard .



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Department of Biotechnology

<u>Report on "Industrial Visit to</u> <u>Feathers- A Radha Hotel,Chennai.</u>

Event name Place of conduct Date	: Industrial Visit to Feathers-A Radha Hotel, Chennai : Feathers-A Radha Hotel, Manapakkam, Chennai : 21.04.2022	
Organizers	: Department of Biotechnology	
Resource Persons	 :1. Ms. Pavithra K Food Consultant, Food Safety Genie E-mail: pavithrak@foodsafetygenie.com Phone: 9962029152 2. Ms. Deborah Director-Learning & Development, Feathers Radha Hotel. E-mail: hrm@feathershotels.com 	
	Phone: 9144-66776969	

Faculty coordinators: Dr. Pavithra M &Dr. R. Ashwini **Number of student participants:** 21

Number of staff members: 2

Report:

An Industrial Visit to Feathers-A Radha Hotel, Manapakkam, Chennai on 21/04/2022 for PG students of biotechnology department was conducted. Students were received with great hospitality by Mr. Arun Kumar, Director-Human Resources, Feathers Radha Hotel, served refreshments and Ms. Deborah took the students to the grocery stores, receiving stores, different types of kitchens, cold storage etc. and explained in detail. Ms. Pavithra K correlated the visuals to the course content and described them.

The students were introduced to the various safety and hygiene practices followed in the restaurant. They highlight the importance of food safety and hygiene in every step of food preparation and/or manufacturing. They understood the importance of food hygiene practices, like importance food handlers can cause cross-contamination between raw and cooked foods,



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importance of food safety management systems and adherence to good manufacturing practices to ensure food safety.

Outcome of the event:

- Students had real time experience on visualizing the restaurant setups and kitchens there.
- They were introduced to various hygiene practices followed in the restaurant.
- They understood the importance of food safety and they will surely create awareness in the society.

Photographs:



Students were explained about the safety and hygiene practices in the kitchens



Students and Staff at Feathers - Radha Hotel with Resource person



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Participant list:

I M.Sc. Student List

DEPARTMENT OF BIOTECHNOLOGY LIST OF STUDENTS AND STAFF MEMBER VISITING Feathers Radha Hotel, Chennai.

I M.Sc. Student List

S. No	Roll No	Students Name	
1.	21E4810	Aravindh S K	Reta
2.	21e4815	Arun G S G	Abut
3.	21e4820	Gokul Raj.D	gold
4.	21E4811	Gurumoorthy M	1 stoll
5.	21E4822	Jeevanand A	- And
6.	21E4817	Pradeeshwar.S	APL
7.	21E4806	Ramakrishnan Jayasankar	logar
8.	21E4816	Ruban Chakrvarthy R G	RGiki
9.	21E4823	Anushiya B	B-An
10.	21E4803	-Divyalakshmi.R	R. DWF
11.	21E4825	Harini A	HAS
12.	21E4819	Haritha S	Harrha, S
13.	21E4802	Jayashri Y	Jarp
14.	21E4808	🥖 Kaviya C	Kavingar Kenteranak Hittayatri M
15.	21E4809	Keerthana K	Kenterrow
16.	21E4805	Nithyasri M.S.	Hitty and the
17.	21E4807	Poornima V	17.84
18.	21e4821	Ramya K	Pero -
19.	21e4814	Shalini R	
20.	21e4812	Subashree. E	N. Swatt
21.	21E4804	Swathi N	N. SPAL
22.	21E4813	Teja. M	
23.	21E4824	Tholar Selliamman Spandana Sarasija Prasanna Karthik	Spandard
24.	21E4801	Varsha. S	Haut

S. No	Faculty Name
1.	Dr. R. Ashwini, Assistant Professor
2.	Dr. Pavithra M., Assistant Professor
3.	Ms. K. Pavithra, Food Consultant



Internship Training Certificate

This certificate is presented to Mr. K. DEEPAK, I MSc., Department of

Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, 600106 for successfully completing the internship training Chennaion "Enzymology and Bioprocessing Technology" organized by VJ Biotech

between 11/07/2021 and 31/07/2021.

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



Internship Training Certificate

This certificate is presented to Mr. S. DHANUSH, I MSc., Department of

Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai- 600106 for successfully completing the internship training on "Medicinal Plants and Plant tissue

culture" organized by VJ Biotech between 11/07/2021 and 31/07/2021.

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



Internship Training Certificate

This certificate is presented to Mr. T. Karthick, I MSc., Department of

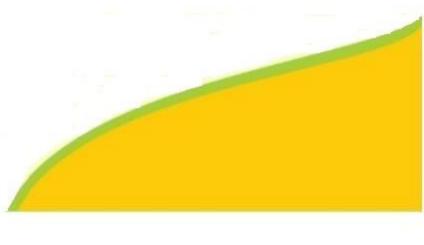
Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai-600106 for

successfully completing the internship training on "Food and Nutrition" organized

by VJ Biotech between 11/07/2021 and 31/07/2021.

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director





Internship Training Certificate

This certificate is presented to Ms. P.Megala, I MSc., Department of

Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai-600106 for

successfully completing the internship training on "Medicinal Plants and Plant

Tissue culture" organized by VJ Biotech between 11/07/2021 and 31/07/2021.

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



Internship Training Certificate

This certificate is presented to *Mr. R. Nirmal Kumar* I MSc., Department of

Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai-600106 for

successfully completing the internship training on "Medicinal Plants and Plant

Tissue culture" organized by VJ Biotech between 11/07/2021 and 31/07/2021.

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



Internship Training Certificate

This certificate is presented to Mr. S. NITHISH, I MSc., Department of

Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai- 600106 for successfully completing the internship training on "Enzymology and Bioprocessing"

Technology" organized by VJ Biotech between 11/07/2021 and 31/07/2021.

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



Internship Training Certificate

This certificate is presented to Mr. K. Pradeep Manigandan, I MSc.,

Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College,

Chennai-600106 for successfully completing the internship training on "Food and

Nutrition" organized by VJ Biotech between 11/07/2021 and 31/07/2021.

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



Internship Training Certificate

This certificate is presented to *Mr. S. Sakthivel*, I MSc., Department of

Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai- 600106

for successfully completing the internship training on "Enzymology" and

Bio-Processing technology" organized by VJ Biotech between 11/07/2021 and

31/07/2021.

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



Internship Training Certificate

This certificate is presented to Mr. T. SANTHOSH KUMAR, I MSc.,

Department of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College,

Chennai-600106 for successfully completing the internship training on "*Drug*"

Discovery and Animal cell Culture" organized by VJ Biotech between

11/07/2021 and 31/07/2021.

Dr. S. Vijayakumar

Course Organizer

Dr. S. Suganya Managing Director



Internship Training Certificate

This certificate is presented to Mr. S. Tharun, I MSc., Department of

Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai-600106 for

successfully completing the internship training on "Drug Discovery and Animal

cell Culture" organized by VJ Biotech between 11/07/2021 and 31/07/2021.

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



Internship Training Certificate

This certificate is presented to *Ms. P. Brindha Lakshmi*, I MSc., Department

of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai- 600106

for successfully completing the internship training on "Enzymology" and

Bio-Processing Technology" organized by VJ Biotech between 11/07/2021 and

31/07/2021.

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



Internship Training Certificate

This certificate is presented to Ms. B. DEVI, I MSc., Department of Dwaraka

Doss Goverdhan Doss Vaishnav College, Chennai- 600106 for successfully completing the internship training on "Enzymology and Bioprocessing Technology"

organized by VJ Biotech between 11/07/2021 and 31/07/2021.

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



Internship Training Certificate

This certificate is presented to Ms. M.Elavarasi, I MSc., Department of

Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai-600106 for

successfully completing the internship training on "Drug Discovery and Animal

cell Culture" organized by VJ Biotech between 11/07/2021 and 31/07/2021.

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



Internship Training Certificate

This certificate is presented to Ms. G.Gayathri, I MSc., Department of

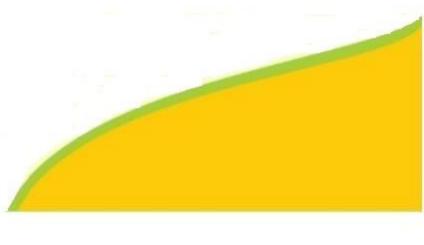
Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai-600106 for

successfully completing the internship training on "Food and Nutrition" organized

by VJ Biotech between 11/07/2021 and 31/07/2021.

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director





Internship Training Certificate

This certificate is presented to Ms. S. Hema, I MSc., Department of

Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai-600106 for

successfully completing the internship training on "Medicinal Plants and Plant

Tissue culture" organized by VJ Biotech between 11/07/2021 and 31/07/2021.

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



Internship Training Certificate

This certificate is presented to **Ms.A. KARTHIKA**, I Msc., Department of

Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College for successfully completing the internship training on "Medical Biotechnology" and

Microbiology" organized by VJ Biotech between 11/07/2021 and 31/07/2021.

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



Internship Training Certificate

This certificate is presented to Ms. S. Pooja, I MSc., Department of

Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai-600106 for

completing the internship training on "Enzymology" and successfully

Bio-processing Technology" organized by VJ Biotech between 11/07/2021 and

31/07/2021.

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



Internship Training Certificate

This certificate is presented to *Ms. S.Ramya Bharathi*, I MSc., Department

of Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai-600106

for successfully completing the internship training on "Enzymology" and

Bio-processing Technology" organized by VJ Biotech between 11/07/2021 and

31/07/2021.

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



Internship Training Certificate

This certificate is presented to Ms. SHANMUKA RANJITHA I MSc.,

Department of Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai- 600106

for successfully completing the internship training on "Drug Discovery and

Animal Cell Culture" organized by VJ Biotech between 11/07/2021 and

31/07/2021.

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



Internship Training Certificate

This certificate is presented to Ms. S. SNEHA I MSc., Department of

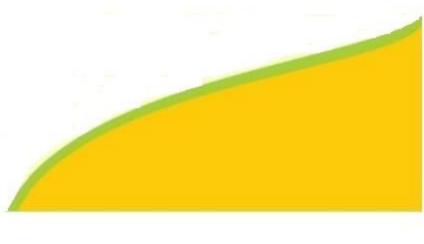
Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai-600106 for

successfully completing the internship training on "Food and Nutrition" organized

by VJ Biotech between 11/07/2021 and 31/07/2021.

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director





Internship Training Certificate

This certificate is presented to *Ms. M. Sruthi Yalani*, I MSc., Department of

Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai- 600106

for successfully completing the internship training on "Drug Discovery and

Animal cell Culture" organized by VJ Biotech between 11/07/2021 and

31/07/2021.

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



Internship Training Certificate

This certificate is presented to *Ms. S.Subhiksha*, I MSc., Department of

Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai-600106 for

completing the internship training on "Enzymology" and successfully

Bio-processing Technology" organized by VJ Biotech between 11/07/2021 and

31/07/2021.

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



Internship Training Certificate

This certificate is presented to Ms. K. Varshini, I MSc., Department of

Biotechnology, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai-600106 for

completing the internship training on "Enzymology" and successfully

Bio-Processing Technology" organized by VJ Biotech between 11/07/2021 and

31/07/2021.

Dr. S. Vijayakumar Course Organizer

Dr. S. Suganya Managing Director



DATE: 07.07.2022

To Whomsoever It May Concern

This is to certify that Ms. M Arshiya Nilofer (Reg No: 1913101052113) D/o Mr. M A Mohammed Mohideen, a student of Bachelor of Science - Bio Technology M/s. DWARAKA DOSS GOVERDHAN DOSS VAISHNAV COLLEGE has successfully completed 10days (27.06.2022 to 07.07.2022) internship program at our company related to the "Food safety and food processing techniques" with us .She was found punctual, hardworking and inquisitive.

We wish her every success in life and career!

For Hubert Enviro Care Systems Pvt. Ltd.

to day

Authorized Signatory





HUBERT ENVIRO CARE SYSTEMS (P) LTD

DATE: 07.07.2022

To Whomsoever It May Concern

This is to certify that Ms.Yagashree B (RegNo:1913101052129) D/o.Mr. K.Babu, a student of Bachelor of Science - Bio Technology M/s. DWARAKA DOSS GOVERDHAN DOSS VAISHNAV COLLEGE has successfully completed 10days (27.06.2022 to 07.07.2022) internship program at our company related to the "Food safety and food processing techniques" with us .She was found punctual, hardworking and inquisitive.

We wish her every success in life and career!

For Hubert Enviro Care Systems Pvt. Ltd.

Authorized Signatory



HUBERT ENVIRO CARE SYSTEMS (P) LTD A-21, (Behind Lions Club School) III Phase, Thiru Vi Ka Industrial Estate, Guindy, Chennai - 600 032. 1044 - 4363 55 55 1044 - 4363 55 00 marketing@hecs.in www.hecs.in GST No.33AABCH5835N1ZD | CIN No.U73100TN2004PTC055038 India | United Kingdom | Netherlands





OFFER LETTER

To,

Mr.Kaushik R, No.2, 2nd Cross Street, Ambikapuram, Thiruninravur, Tiruvallur, Tamil Nadu - 602024

Dear Mr.Kaushik R,

With reference to the interview and interactions you had with us on **6th April 2022**, we are glad to offer you the position of **"Sales Management Trainee"** in our Organization. In this assignment, you will report to **Sales Branch Manager**.

You will be posted at **Porur Sales Office** in **Chennai Region**. However, you are liable to transfer to any of the locations existing by the organization at any time based on the exigencies.

You have to report us on or before **18th April 2022**. Your services shall be under probation for Six Months. In case if you are intended to leave our Organization at any point of your services, you have to provide **One Month** notice period and it is mandatory as per our organization.

On joining you should report to HR department along with the following original documents and one set of photocopies.

- 1. X mark sheet to till highest education original / photocopies.
- 2. Experience/relieving order from previous employer and last drawn pay slip.
- 3. Passport size photographs 4 nos. and post card size family photograph.
- 4. Address and ID Proof for opening salary account.
- 5. PAN Card
- 6. Bank SB account details a copy of Bank Passbook or Cancelled Cheque.
- 7. Medical Fitness Certificate from Registered Doctor & Covid-19 Test.

Please sign the duplicate copy of this letter and send us back as token of acceptance.

Best wishes,

For Tirumala Milk Products Pvt.Ltd,

Authorized Signatory

Registered Office:

Tirumala Milk Products Private Limited





15th April 2022

ANNEXU	<u>RE - A</u>		
TIRUMALA MILK PR	ODUCTS PVT LTD		
Annual Compensation	on Break-up in Rs.		
Name	Kaushik R		
Designation	Trainee		
Position	Sales Management Trainee		
Location	Porur Sales Office		
Region	Chennai		
COMPONENTS	MONTHLY	YEARLY	
Gross Salary [Fixed and Regular Components]			
Basic Salary	13307	159684	
House Rent Allowance	4436	53232	
Conveyance Allowance	2218	26616	
Children Educational Allowance	1109	13308	
Medical Allowance	1109	13308	
Total [A]	22179	266148	
Statutory Benefits			
PF - Employer Contribution	1597	19164	
Gratuity (4.81%)	641	7692	
Statutory Bonus	583	7000	
Total [B]	2821	33856	
TOTAL CTC [A+B]	25000	300004	
Deductions [Monthly]			
PF - Employee Contribution	1597	19164	
Professional Tax	208	2500	
Total [C]	1805	21664	
Total [C] *You are eligible for Leave Encashment, Insurance & Gratu	ity as per act & company polic	the second s	

ANNEXURE - A

Registered Office:

Tirumala Milk Products Private Limited





OFFER LETTER

To,

Mr.Sarvesh.T.S, No.47/15A, K H Road, Kattivakkam, Tiruvallur, Chennai, Tamil Nadu - 600057

Dear Mr.Sarvesh.T.S,

With reference to the interview and interactions you had with us on **6th April 2022**, we are glad to offer you the position of **"Sales Management Trainee"** in our Organization. In this assignment, you will report to **Sales Branch Manager**.

You will be posted at **Porur Sales Office** in **Chennai Region**. However, you are liable to transfer to any of the locations existing by the organization at any time based on the exigencies.

You have to report us on or before **18th April 2022**. Your services shall be under probation for Six Months. In case if you are intended to leave our Organization at any point of your services, you have to provide **One Month** notice period and it is mandatory as per our organization.

On joining you should report to HR department along with the following original documents and one set of photocopies.

- 1. X mark sheet to till highest education original / photocopies.
- 2. Experience/relieving order from previous employer and last drawn pay slip.
- 3. Passport size photographs 4 nos. and post card size family photograph.
- 4. Address and ID Proof for opening salary account.
- 5. PAN Card
- 6. Bank SB account details a copy of Bank Passbook or Cancelled Cheque.
- 7. Medical Fitness Certificate from Registered Doctor & Covid-19 Test.

Please sign the duplicate copy of this letter and send us back as token of acceptance.

Best wishes,

For Tirumala Milk Products Pvt.Ltd,

ed Signatory

Registered Office:

Tirumala Milk Products Private Limited





15th April 2022

TIRUMALA MILK PR	ODUCTS PVT LTD		
Annual Compensatio			
Name	Sarvesh.T.S		
Designation	Trainee		
Position	Sales Management Trainee		
Location	Porur Sales Office		
Region	Chennai		
COMPONENTS	MONTHLY	YEARLY	
Gross Salary [Fixed and Regular Components]			
Basic Salary	13307	159684	
House Rent Allowance	4436	53232	
Conveyance Allowance	2218	26616	
Children Educational Allowance	1109	13308	
Medical Allowance	1109	13308	
Total [A]	22179	266148	
Statutory Benefits			
PF - Employer Contribution	- 1597	19164	
Gratuity (4.81%)	641	7692	
Statutory Bonus	583	7000	
Total [B]	2821	33856	
TOTAL CTC [A+B]	25000	300004	
Deductions [Monthly]	*:		
PF - Employee Contribution	1597	19164	
Professional Tax	208	2500	
Total [C]	1805	21664	
*You are eligible for Leave Encashment, Insurance & Gratu	ity as per act & company polic	cy.	
		C	
		m	
		Authorized Signator	

Registered Office:

Tirumala Milk Products Private Limited





OFFER LETTER

To,

Mr.Subiksha Kumar, No.13, Indira Gandhi Street, Venkatesawara Nagar, Ambattur, Tiruvallur, Tamil Nadu - 600053

Dear Mr.Subiksha Kumar,

With reference to the interview and interactions you had with us on **6th April 2022**, we are glad to offer you the position of "**Sales Management Trainee**" in our Organization. In this assignment, you will report to **Sales Branch Manager**.

You will be posted at **Porur Sales Office** in **Chennai Region**. However, you are liable to transfer to any of the locations existing by the organization at any time based on the exigencies.

You have to report us on or before **18th April 2022**. Your services shall be under probation for Six Months. In case if you are intended to leave our Organization at any point of your services, you have to provide **One Month** notice period and it is mandatory as per our organization.

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- 5. PAN Card
- 6. Bank SB account details a copy of Bank Passbook or Cancelled Cheque.
- 7. Medical Fitness Certificate from Registered Doctor & Covid-19 Test.

Please sign the duplicate copy of this letter and send us back as token of acceptance.

Best wishes,

For Tirumala Milk Products Pvt.Ltd,

ed Signatory

Registered Office:

Tirumala Milk Products Private Limited





15th April 2022

ANNEXU	RE - A		
TIRUMALA MILK PR			
Annual Compensation	11		
Name	Subiksha Kumar		
Designation	Trainee		
Position	Sales Management Trainee		
Location	Porur Sales Office		
Region	Chennai		
COMPONENTS	MONTHLY	YEARLY	
Gross Salary [Fixed and Regular Components]			
Basic Salary	13307	159684	
House Rent Allowance	4436	53232	
Conveyance Allowance	2218	26616	
Children Educational Allowance	1109	13308	
Medical Allowance	1109	13308	
Total [A]	22179	266148	
Statutory Benefits			
PF - Employer Contribution	1597	19164	
Gratuity (4.81%)	641	7692	
Statutory Bonus	583	7000	
Total [B]	2821	33856	
TOTAL CTC [A+B]	25000	300004	
Deductions [Monthly]			
PF - Employee Contribution	1597	19164	
Professional Tax	208	2500	
Total [C]	1805	21664	
*You are eligible for Leave Encashment, Insurance & Gratu	ity as per act & company poli	cy. Authorized Signatory	

Registered Office:

Tirumala Milk Products Private Limited





OFFER LETTER

To, **Mr.Suresh Balaji S,** No. 143, 5th Cross Street, Mahaveer Garden, Kavangarai, Chennai, Tamil Nadu - 600066

Dear Mr.Suresh Balaji S,

With reference to the interview and interactions you had with us on **6th April 2022**, we are glad to offer you the position of "**Sales Management Trainee**" in our Organization. In this assignment, you will report to **Sales Branch Manager**.

You will be posted at **Porur Sales Office** in **Chennai Region**. However, you are liable to transfer to any of the locations existing by the organization at any time based on the exigencies.

You have to report us on or before **18th April 2022**. Your services shall be under probation for Six Months. In case if you are intended to leave our Organization at any point of your services, you have to provide **One Month** notice period and it is mandatory as per our organization.

On joining you should report to HR department along with the following original documents and one set of photocopies.

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- 2. Experience/relieving order from previous employer and last drawn pay slip.
- 3. Passport size photographs 4 nos. and post card size family photograph.
- 4. Address and ID Proof for opening salary account.
- 5. PAN Card
- 6. Bank SB account details a copy of Bank Passbook or Cancelled Cheque.
- 7. Medical Fitness Certificate from Registered Doctor & Covid-19 Test.

Please sign the duplicate copy of this letter and send us back as token of acceptance.

Best wishes,

For Tirumala Milk Products Pvt.Ltd,

Authorized Signatory

Registered Office:

Tirumala Milk Products Private Limited





15th April 2022

	<u>E - A</u>		
TIRUMALA MILK PRO			
Annual Compensation			
	Suresh Balaji S		
	Trainee		
	Sales Management Trainee		
Location	Porur Sales Office		
Region	Chennai		
COMPONENTS	MONTHLY	YEARLY	
Gross Salary [Fixed and Regular Components]			
Basic Salary	13307	159684	
House Rent Allowance	4436	53232	
Conveyance Allowance	- 2218	26616	
Children Educational Allowance	1109	13308	
Medical Allowance	1109	13308	
Total [A]	22179	266148	
Statutory Benefits			
PF - Employer Contribution	1597	19164	
		7600	
Gratuity (4.81%)	641	7692	
Gratuity (4.81%) Statutory Bonus	641 583	7692	
		and the second	
Statutory Bonus Total [B] TOTAL CTC [A+B]	583	7000	
Statutory Bonus Total [B]	583 2821	7000 33856	
Statutory Bonus Total [B] TOTAL CTC [A+B] Deductions [Monthly] PF - Employee Contribution	583 2821	7000 33856	
Statutory Bonus Total [B] TOTAL CTC [A+B] Deductions [Monthly]	583 2821 25000	7000 33856 300004	

ANNEXURE - A

Registered Office:

Tirumala Milk Products Private Limited

ABP Nadu Student Journalist

Program 2021-22

"Students Journalist Program"

As a leading industry player ABP network has taken the initiative to groom the new generation of journalists with a comprehensive multi-media work experience, on-ground, hands-on industry experience. Apart from skill training, guidance and mentorship the young journalists participate in a structured program for their development and enhancement of skills.

Duration: 6-12 months

Offer:

Focused training plan that offers the young journalists the opportunity to train and work with senior editors across various functions:

- 1. Script writing Video Edit Graphics Camera (According to their interest)
- 2. Session on spotting stories (To all)
- 3. Interaction with key people

Program outlook:

Selection Procedure:

- 1. Resume shortlisting
- 2. Written Exam
- 3. Group Discussion
- 4. PTC (piece to camera)
- 5. Face to Face interview

Stipend offered will be INR 10000/- for the interns selected for Chennai and INR 5000/- for the interns for districts around like Madurai, Tiruchirappalli, Vellore, Salem.

Start date of Internship: October- November(depending on availability)

From

V.Gracy DG vaishnav college Arumbakkam Chennai - 95

То

Head of the department DG vaishnav college Arumbakkam Chennai - 95

Sub

Regarding the permission for internship

Respected sir/madam

We the students of the journalism department requesting you to allow me to grant permission to work full day in ABP Nadu digital media from 1.04.2022 to 17.04.2022. Kindly grant us permission and give us on duty permission

31/03/2022 Chennai Thank you

yours faithfully V. Gracy From

S.Roobigaa DG vaishnav college Arumbakkam Chennai - 95

То

Head of the department DG vaishnav college Arumbakkam Chennai - 95

Sub

Regarding the permission for internship

Respected sir/madam

We the students of the journalism department requesting you to allow me to grant permission to work full day in ABP Nadu digital media from 1.04.2022 to 17.04.2022. Kindly grant us permission and give us on duty permission

31/03/2022 Chennai Thank you

yours faithfully S.Roobigaa



E-ISBN BOOK PUBLICATION

INTERNATIONAL E- CONFERENCE On

"ECONOMIC CHALLENGES AND BUSINESS OPPORTUNITIES -COVID-19 ERA"

3rd February, 2022

Organized by

DEPARTMENT OF COMMERCE AND ECONOMICS



FACULTY OF ARTS & SCIENCE BHARATH INSTITUTE OF SCIENCE & TECHNOLOGY

83, 3, Agaram Main Rd, Tiruvanchery, Selaiyur, Chennai, Tamil Nadu 600126.



Dr. J Kannan Associate Professor, Convenor, Department of Commerce and Economics, Faculty of Arts and Science, BIHER.

MESSAGE FROM THE CONVENORS

We are delighted to say that International E-Conference on "ECONOMIC CHALLENGES AND BUSINESS OPPORTUNITIES – COVID-19 ERA" is being organized by Departments of Commerce & Economics, Faculty of Arts and Science, BIHER.

All the world nations suffer a lot of problems during the Covid-19 in walks of all economic activities such as drastic price fluctuations, exploiting business opportunities, a fear of investment, health issues domestically and internationally. The magnitude of impact on Covid-19 is different in different countries, not similar in all the respects.

The main mission of this conference is to discuss all the problems and challenges posing against the developing and developed countries now and future. How these countries face the challenges beyond their economic boundary operations in relating to render factor and product services

The business community realizes the importance of embracing volatiles and fastchanging business environment to come up with workable and effective strategies that can enable the business to remain sustainable and competitive in the long run.

In the context of today's business research, these contemporary issues necessitate deeper research investigation, qualitatively as well as quantitatively. In this context, the conference aims to gain knowledge for critical issues facing in today's business environment at large and on the theme in specific. We have observed more number of quality manuscripts being received in the conference.

Finally, we thank the support provided by all the authorities, authors, reviewers, faculty and students for making the conference a grand success.

Dr. D VENKATRAMARAJU & Dr. J KANNAN

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- Mr. V Suresh / Assistant Professor
- Ms. C Archanapriya / Assistant Professor
- Ms. M Yogarani / Assistant Professor
- Ms. R Tamilarasi / Assistant Professor
- Ms. A Valarmathi / Assistant Professor

	INDEX	
S.	T'4	Page
No	Title	No
1	THE CHALLENGES OF DISTANCE LEARNING AND WORKING REMOTELY FOR STUDENTS AND EMPLOYEES AT THE ABU DHABI SCHOOL OF MANAGEMENT *Dr. TURKI AL MASAEID, **Dr. WAYNE FABIAN JAMES and ***Dr. SUNDER RAMACHANDRAN *Assistant Professor, Abu Dhabi School of Management, Abu Dhabi, UAE. **Assistant Professor of Management, Abu Dhabi School of Management, Abu Dhabi, UAE.	1
2	BENEFITS AND IMPACT OF E-COMMERCE ON MARKETING BALASAHEB SHIVAJI PAWAR Department of Commerce, Madhavrao Patil College, Palam, Maharashtra.	8
3	A STUDY ON THE IMPACT OF COVID-19 LOCKDOWN IN THE LIFE OF AUTO- RICKSHAW DRIVERS IN KERALA WITH SPECIAL REFERENCE TO MARAGATTUPILLYPANCHAYAT *Dr DEEPA K THOMAS and **DR LEENA MATHEW *Assistant Professor, Department of Economics, BK College for Women, Amalagiri, Kottayam, Kerala. **Principal, Research Guide, BK College for Women, Amalagiri, Kottayam, Kerala.	12
4	POST PANDEMIC BUSINESS OPPORTUNITIES IN INDIA *Mrs. PRIYA M and **Dr. KANNAN J *Assistant Professor, BVNCTE, Kallekkad, Palakkad, Kerala. Ph.D. Scholar in BIHER **Associate Professor and Research Supervisor, Faculty of Arts and Science, BIHER, Chennai	19
5	BUSINESS STRATEGIES OF TEXTILE INDUSTRY IN THE COURSE OF COVID-19 *RASHMI K R and **KAVYA R *Assistant Professor, Department of Commerce & Management, RMS Institute of Management & Science, Bangalore. **Assistant Professor, Department of Commerce & Management, RMS Institute of Management	24
6	& Science, Bangalore. TRAINING AND DEVELOPMENT IN SELECT INDUSTRIES IN CHITTOOR DISTRICT – A CASE STUDY Dr. N VEENA Associate Professor, Mother Theresa Institute of Management, Palamaner, Andhra Pradesh.	27
7	IMPLICATIONSOFCOVID-19ONEDUCATIONSECTORININDIA:SOMEREFLECTIONSANDOPPORTUNITIESINFUTUREEDUCATIONSYSTEMDr.VIJAYASARASWATHIBCo-ordinator,AssistantProfessor, PGDepartmentofCommerce,CentreforPostGraduateStudiesand Research, VivekanandaCollege, Puttur, Karnataka.College,Col	31
8	DIGITAL BANKING IN INDIA: HAZARDS IN DIGITAL BANKING Mrs. V MALATHI Assistant Professor, Mother Theresa Institute of Management, Palamaner, Andhra Pradesh.	36
9	FACTORS OF JOB INVOLVEMENT AND JOB SATISFACTION OF WOMEN: A STUDY AMONG THE SELECTED WORKING WOMEN FROM CHENNAI, TAMILNADU Dr SANDHIYA V DB Jain College Thoraipakkam.	41
10	A STUDY ON THE IMPACT OF QUALITY CIRCLE AND EMPLOYEES JOB SATISFACTION *Dr. P JEGATHEESWARI and **Mr. KARTHIDYAN DEVARAJ *Research Supervisor & Associate Professor, Vidhya Sagar Women's College, Chengalpattu. **IT- Lead, Schlumberger Coimbatore.	49
11	CONSUMER ATTITUDE TOWARDS ONLINE ADVERTISEMENT RABIYA KHATUN	56

	Research Scholar, Vels University.	
	SHIFT IN E-COMMERCE STRATEGIES BY MARKETERS DURING THE PANDEMIC	
12	*S PRATIKSHA and **Dr. KAVITHA M	64
	*Research Scholar, Department of Commerce, VISTAS Pallavaram, Chennai. **Professor &	
	Research Supervisor, Department of Commerce, VISTAS, Pallavaram, Chennai.	
	PERSONNEL LEARNING MANAGEMENT SYSTEMS WITH ARTIFICIAL	
	INTELLIGENCE TECHNOLOGIES	
10	*G RAMACHANDRAN and **S KANNAN	(0
13	*Assistant Professor, Department of Electronics and Communication Engineering, Vinayaka	68
	Mission's KirupanandaVariyar Engineering College, Salem.	
	**Assistant Professor, Department of Electronics and Communication Engineering, Vinayaka	
	Mission's Kirupananda Variyar Engineering College, Salem.	
	A STUDY ON ATTITUDE AND AWARENESS OF INVESTORS TOWARDS SAVINGS	
	AND INVESTMENTS IN MUTUAL FUNDS WITH SPECIAL REFERENCE TO KERALA	
14	*VISHAKH V T and **Dr. Prof. J KANNAN	72
14	*Assistant Professor, Vigyaan College of Applied Science, Kattakada, Trivandrum, Kerala, Ph. D	12
	Research Scholar, Bharath Institute of Higher Education and Research, Chennai.	
	**Associate Professor & Research Supervisor, Department of Arts & Science, Bharath Institute of	
	Higher Education and Research, Chennai.	
	STATUS AND SIGNIFICANCE OF SWARANJAYANTI GRAM SWAROZGAR YOJANA	
	(SGSY) IN RURAL POOR: A CASE STUDY ON RAMANATHAPURAM DISTRICT OF	
15	*S SIVAPRAKASH, **Dr. S PALANI and ***S SAKTHIVEL	76
	*Ph.D Research Scholar, Department of Economics, M.T.N, College, Madurai.	
	**Associate Professor & Head, Department of Economics, M.T.N, College, Madurai.	
	***Ph.D Research Scholar, Department of Environmental Economics, School of Economics, Madurai Kamaraj University, Madurai – 625 021.	
	THE EFFECT ON SATISFACTION OF SUPPLY CHAIN MANAGEMENT (SCM)	
	STUDENTS IN E-LEARNING COURSES USING CORRELATION ANALYSIS	
	*Dr. S SURESH and **Dr. M SANKAR	
16	**Guest Faculty, Department of MBA, School of Management Studies, VISTAS,	84
	**Assistant Professor, Department of Commerce & Management, Sri Muthukumaran Arts and	
	Science College, Chennai.	
	THE INFLUENCE ON STUDENTS' SATISFACTION IN ONLINE COURSES OFFERED IN	
	HIGHER EDUCATION	
	*Dr. M SANKAR and **Dr. S SUDHA	
17	*Assistant Professor, Department of Commerce & Management, Sri Muthukumaran Arts and	93
	Science College, Chennai.	
	**Associate Professor & Research Supervisor, Department of MBA, School of Management	
	Studies, VISTAS.	
	OUTLOOK OF COMMERCE STUDENTS' ON ONLINE EDUCATION DURING THE	
	PANDEMIC PERIOD	
18	*C SASIKALA and **Dr. M SANKAR	104
10	*Assistant Professor, Department of Commerce, Sri Muthukumaran Arts and Science College,	101
	Chennai. **Assistant Professor, Department of Commerce & Management, Sri Muthukumaran	
	Arts and Science College, Chennai.	
	IMPACT OF COVID - 19 ERA - E COMMERCE	
19	*Dr. D VIJAYALAKSHMI and **Dr. C NITHYA	108
-	*Assistant Professor, PG Department of Commerce, SRM IST, Ramapuram, Chennai.	
	** Assistant Professor, PG Department of Commerce, SRM IST, Ramapuram, Chennai.	
	STUDY OF THE EFFECTIVENESS OF ONLINE MARKETING ON INTEGRATED	
20	MARKETING COMMUNICATION	112
-	P NIRANJANI BABY	
	Associate Professor, Mother Theresa Institute of Management, Palamaner, Andhra Pradesh.	
21	IMPACT ON LOGISTIC EFFECTIVENESS AND EFFICIENCY ON PERFORMANCE	117

	*Dr. M SANKAR and **Dr. S SURESH	
	*Assistant Professor, Department of Commerce & Management, Sri Muthukumaran Arts and	
	Science College, Chennai.	
	**Guest Faculty, Department of MBA, School of Management Studies, VISTAS.	
	ANALYSIS OF THE WORK-LIFE SYNERGY AMONG MEMSAHIB CONCERNING THE IT	
	SECTOR	
22	*Mrs. JUBY THOMAS and **Prof. Dr. M KAVITHA	125
	*Author, Research Scholar, Department of Commerce, VISTAS University, Pallavaram, Chennai.	
	**Corresponding Author, P.G. Professor & Research Supervisor, Department of Commerce,	
	VISTAS University, Pallavaram, Chennai	
22	MAJOR CHALLENGES FACED BY MICRO FINANCE INSTITUTIONS IN INDIA	122
23	Dr. P DURAISAMY	132
	Vice Principal, SMK Fomra College of Arts and Science, Kelambakkam, Chennai.	
	HISTORY OF ECONOMIC PERSPECTIVE OF CHOLA DYNASTY	
24	*Dr. N MUTHU and **Dr. S VEERAMANI	139
	*Asst Professor, Department of Economics, DRBCCC Hindu College, Chennai.	
	**Professor & Head, Department of Economics, DRBCCC Hindu College, Chennai.	
	IMPACT OF AGRICULTURE SECTOR DUE TO COVID 19	
	*ASWATHY S A and **Dr. KANNAN J	
25	*Assistant Professor (Christ College, Vizhinjam, Kerala), Ph. D Research Scholar (Part Time)	144
23	Bharath Institute of Higher Education and Research, Selaiyur, Chennai.	1
	**Associate Professor & HOD, Bharath Institute of Higher Education Research, Selaiyur,	
	Chennai.	
	A STUDY ON RECRUITMENT & SELECTION PROCESS IN SUGAR	
26	INDUSTRY CHITTOOR DISTRICT, ANDHRA PRADESH, INDIA	1.40
26	Dr. A VENKAT RAO	149
	Principal, Mother Theresa Institute of Management, Palamaner, Andhra Pradesh.	
	A STUDY ON ECONOMICS OF SAFETY AND HEALTH OF WORKERS IN THE SERVICE	
27	SECTOR	160
27	*Dr. N MUTHU and **Dr. S VEERAMANI	100
	*Asst Professor, Department of Economics, DRBCCC Hindu College, Chennai.	
	**Professor & Head, Department of Economics, DRBCCC Hindu College, Chennai.	
	ECONOMICS OF PRESERVATION OF NATIONAL MONUMENTS WITH REFERENCE TO	
	HERITAGE SITE OF MAHABALIPURAM	
28	*B VINAYAGAM and **Dr. A NANDAGOPAL	164
	*Research scholar, Asst Professor, Department of Economics, DRBCCC Hindu College, Chennai.	
	**Research supervisor, PG & Research Department of Economics, Pachaiyappa's College for	
	Men, Kanchipuram.	
	IMPACT OF COVID-19 ON INDIAN AGRICULTURE SECTOR	
	*X PRIYA MONA CHRISTINA and **Dr. A ASOK	
29	*Research Scholar, Research Centre in Economics, Kamaraj College, Thoothukudi.	169
	Abishekapatti, Tirunelveli.	
	**Associate professor and Research Co- Ordinator (Arts), Research Centre in Economics,	
	Kamaraj College, Abishekapatti, Tirunelveli.	
	DAY OF WEEK EFFECT IN INDIAN STOCK MARKET VOLATILITY AND RETURNS	
	(A STUDY WITH REFERENCE TO BOMBAY STOCK EXCHANGE)	
	*Dr. MARY J PRIYADHARISINI and **LAKSHMANAN D	
30	*Head of the Department and Assistant Professor, Department of Commerce, Don Bosco College,	174
	Yellagiri Road, Yelagiri, Tirupattur. (DT).	
	**Research Scholar, PG and Research Department of Commerce	
	Sri Vidya Mandir College of Arts and Science, Katteri, Uthangiri, Krishnagiri (DT).	
	E-COMMERCE OR INTERNET MARKETING: A BUSINESS REVIEW FROM INDIAN	
21	CONTEXT	100
31	Dr. K JAYANTH	180
	Department of Management, Mother Theresa Institute of Management, Palamaner, Andhra	
	Department of Management, Mourel Theresa Institute of Management, Falamaner, Allunia	

	Pradesh.	
	*ANILA MOHAN and **Dr. KANNAN J	
32	*Assistant Professor & Ph.D. Scholar, BIHER, Gregorian College of Advanced Studies,	189
52	University of Kerala.	107
	**HOD & Associate Professor, Department of Commerce, BIHER, Chennai.	
	A STUDY ON THE ADVANTAGES OF E-TRAINING AMONG EMPLOYEES DURING	
	COVID TIMES	
33	*Mrs. MARIA S and **Prof. Dr. G.S MAHESWARI	193
55	*Author, Research Scholar, Department of Commerce, VISTAS University, Pallavaram, Chennai.	175
	**Corresponding Author, P.G Professor & Research Supervisor, Department of Commerce,	
	VISTAS University, Pallavaram, Chennai.	
	FINANCIAL PERFORMANCE OF INDIAN AUTOMOBILE COMPANIES AFTER	
	LIBERALIZATION: A COMPARATIVE STUDY OF MARUTI SUZUKI AND TATA	
	MOTORS	
34	*G JAYA and **Dr. C GANESAN	197
-	*Research Scholar, Department of Commerce, VELS Institute of Science, Technology and	
	Advanced Studies (VISTAS), Pallavaram, Chennai.	
	**Professor and Research Supervisor, Department of Commerce, VELS Institute of Science,	
	Technology and Advanced Studies (VISTAS), Pallavaram, Chennai.	
	A STUDY UPON SOFTWARE RELATED MARKETING STRATEGY	
35	*SREEDEVI K and **Dr. KAVITHA M	202
	*Research Scholar, Department of Commerce, VISTAS, Chennai.	
	**Head & Dean of Research Department of Commerce VISTAS, Chennai.	
	JOBSEEKERS' AND RECRUITERS' CHALLENGES FACED DURING COVID-19	
	PANDEMIC	
36	*FATHIMA FARHANAS I and **Dr. K SHYAMALA	205
50	*Assistant Professor & Research Scholar, Department of Commerce, Shrimathi Devkunvar	205
	Nanalal Bhatt Vaishnav College for Women, Chromepet, Chennai.	
	**Assistant Professor & Research Guide, Department of B.com, Shrimathi Devkunvar Nanalal	
	Bhatt Vaishnav College for Women, Chromepet, Chennai.	
	A STUDY ON ANXIETY ABOUT FUTURE EMPLOYMENT/ JOB OPPORTUNITIES DUE	
37	TO COVID 19 AMONG BCOM GRADUATES FROM TRIVANDRUM CITY	209
51	*Ms JESSY JACOB and ** Dr. KANNAN J	20)
	*Assistant Professor & Ph.D Scholar, BIHER, Christ College, Vizhinjam, University of Kerala.	
	**HOD & Associate Professor, Department of Commerce, BIHER, Chennai. PERSONAL FINANCE MANAGEMENT IN THE TIME OF PANDEMIC	
•	DEVESH PAL	
38	Research Scholar, Department of Commerce, Guru Ghasidas Vishwavidyalaya, Bilaspur,	216
	Maharashtra.	
	WOMEN WORK LIFE AND THEIR EMOTIONAL INTELLIGENCE IN WFH- COVID NEW	
	ERA	
	*G BABY ARSHA and **Dr. C GANESAN	
39	*(Ph.D. Research Scholar), Department of Commerce, VELS Institute of Science, Technology	219
	and Advanced Studies (VISTAS), Pallavaram, Chennai.	
	**Professor and Research Supervisor, Department of Commerce, VELS Institute of Science,	
	Technology and Advanced Studies (VISTAS), Pallavaram, Chennai.	
	GROWTH OF STARTUPS AT COVID ERA	
40	Dr. R PADMAVATHI	224
ru	Assistant Professor of Commerce, Department of Corporate Secretaryship, Sri Muthukumaran	<i>22</i> T
	Arts and Science College, Mangadu, Chennai.	
	A STUDY ON FINANCIAL ANALYSIS OF SELECTED COMPANIES AND THEIR	
	PROFITABILITY ANALYSIS	
41	*RAJALAKSHMI M and **Dr. C GANESAN	228
	*Research Scholar, Department of Commerce, VELS Institute of Science, Technology and	
	Advanced Studies (VISTAS), Pallavaram, Chennai.	

	**Derforment Derent Generation Derectorent of Commence VELS Institute of Science	
	**Professor and Research Supervisor, Department of Commerce, VELS Institute of Science, Technology and Advanced Studies (VISTAS), Pallavaram, Chennai.	
	A STUDY ON PERFORMANCE IN INVESTMENT ATTITUDE OF WORKING WOMEN IN	
	INDIA	
	*JULIET MARY K A AND **Dr. C GANESAN	
42	*Research Scholar, Department of Commerce, VELS Institute of Science, Technology and	236
	Advanced Studies (VISTAS), Pallavaram, Chennai.	
	**Professor and Research Supervisor, Department of Commerce, VELS Institute of Science,	
	Technology and Advanced Studies (VISTAS), Pallavaram, Chennai.	
	COMPARATIVE STUDY ON MARKETING STRATEGIES TOWARDS RURAL	
	CONSUMER SATISFACTION WITH SPECIAL REFERENCE TO AAVIN, AROKYA AND	
43	CAVINS MILK IN CHENNAI DISTRICT	243
	Dr. V DAVID RAJ	
	Assistant Professor in Commerce (CS), St. Xavier's College (Autonomous), Tirunelveli.	
	A STUDY ON PURCHASE BEHAVIOUR OF CONSUMERS IN DURABLE PRODUCTS	
	*Dr. G BRIGHT JOWERTS and **Mrs. MADONA ROBINSTON	
44	*Assistant Professors in Commerce (CS), St. Xavier's College (Autonomous), Palayamkottai,	247
	Tirunelveli.	217
	**Assistant Professors in Commerce (CS), St. Xavier's College (Autonomous), Palayamkottai,	
	Tirunelveli.	
	THE GROWTH OF EDUCATIONAL MARKETING	
15	*Dr. M CHARLET ROSEMARY VIJAYA and **Dr. P SENTHIL MANIKANDAN	251
45	*Head & Assistant Professor in Commerce (CS), St. Xavier's College (Autonomous),	251
	Palayamkottai, Tirunelveli.	
	**Assistant Professor in Commerce, St. Xavier's College (Autonomous), Tirunelveli.	
	A STUDY ON ROLE OF SELF HELP GROUPS IN PANDEMIC SITUATION	
46	Mrs K. HAMIDA BANU, Mr A. JOES FERNADO D CRUZ,	255
	Assistant Professors in Commerce (CA), Sacred Heart College of Arts & Science, RMTC Colony, Reddiyapatti, Dindigul.	
	EFFECT OF MANAGERIAL OWNERSHIP ON CORPORATE FINANCIAL PERFORMANCE	
47	P GEORGE STEPHEN	2(0
4/	Head& Assistant Professor in Commerce (CA), Sacred Heart College of Arts & Science, RMTC	260
	Colony, Reddiyapatti, Dindigul.	
	ENVIRONMENTAL IMPACT OF LEATHER INDUSTRIES IN INTEGRATED VELLORE	
	DISTRICT OF TAMIL NADU	
	*Dr. A ROYAL EDWARD WILLIAMS and **Mr. S JOHN SUNDAR	
48	*Dr. A. Royal Edward Williams, Assistant Professor, Department of Economics, Sacred Heart	267
	College (Autonomous), Tiupattur.	
	**Mr. S. John Sundar, Ph.D Research Scholar, Department of Economics, Sacred Heart College	
	(Autonomous), Tirupattur.	
	A STUDY ON THE IMPACT OF COVID-19 ON THE INDIAN TRAVEL & TOURISM	
49	*Mrs A. THERES PRIYANKA and ** M. CHRISTYPRIYA	273
.,	*Assistant Professor in Commerce (CA), Sacred Heart College of Arts & Science, RMTC Colony, Reddiyapatti, Dindigul.	275
	**Assistant Professor in Commerce (CA), Sacred Heart College of Arts & Science,	
	RMTC Colony, Reddiyapatti, Dindigul.	
	FACTORS INFLUENCING E-LEARNING SYSTEM USAGE DURING THE PANDEMIC	
	LOCK DOWN PERIOD	
50	*M MAHALAKSHMI and **R KUMARESAN	276
	*Assistant Professor in Commerce, Sacred Heart College of Arts & Science, Dindugal.	
	**Assistant Professor in Commerce, Sacred Heart College of Arts & Science, Dindugal.	
	INDIAN ECONOMY DURING COVID-19 ERA: A BRIEF STUDY	
51	Dr. LOKANATH PAITAL	280
	Author, Researcher, Cuttack, Odisha.	

	CONSUMER PERCEPTION ABOUT PRODUCT REVIEWS IN ONLINE PURCHASING	
	DECISIONS	
50	*JASNA MARY JOSEPH and **Dr. TINSY ROSE TOM	207
52	*Research Scholar, P.G. and Research Department of Commerce, St. Xavier's College for	287
	Women, Aluva, Kerala.	
	**Assistant Professor, P.G. and Research Department of Commerce, St. Xavier's College for	
	Women, Aluva, Kerala.	
	AN ANALYSIS ON THE CORPORATE SATISFACTION TOWARDS TAX	
	ADMINISTRATION IN INDIA AND OPINION ON ROLE OF GST IN THE LITIGATION	
53	MANAGEMENT	291
	HARSHIT GARG	
	Research Scholar, Singhania University, Pacheri Bari, Rajasthan.	
	A REVIEW ON IMPACT OF COVID-19 ON INDIAN ECONOMY	
54	Dr. GOVIND M. DHINAIYA	295
54	Assistant Professor, Shree J. D. Gabani Commerce College & Shree Swami Atmanand Saraswati	2)5
	College of Management, Surat, Gujarat – 395 006.	
	ANALYSIS OF THE BENEFICIARIES AND UTILITY OF MAHATMA GANDHI	
	NATIONAL RURAL EMPLOYMENT GUARANTEE ACT (MGNREGA): A CASE STUDY	
55	OF MAHENDERGARH DISTRICT, HARYANA	202
55	*SANDEEP and **Dr. L S YAdav	302
	*Research Scholar, Singhania university, Rajasthan.	
	**Research Guide, Singhania university, Rajasthan.	
	A STUDY ON SAVING HABITS AND INVESTMENT PREFERENCE OF GOVERNMENT	
	SCHOOL TEACHERS WITH SPECIAL REFERENCE TO TRIVANDRUM DISTRICT	200
56	SHARI S	306
	Assistant Professor, Christ College, Vizhinjam, Kerala.	
	ECONOMIC CHALLENGES AND BUSINESS OPPORTUNITIES- COVID- 19 ERA	
57	Dr. RAJ MOHAN SHARMA	315
	Associate Professor, Dept. of Commerce, G.D. Binani P.G. College, Mirzapur, U.P.	
	A SHIFT IN MARKETING FROM TRADITIONAL AD SPENDING TO DIGITAL	
	A SHIFT IN MARKETING FROM TRADITIONAL AD SPENDING TO DIGITAL ADVERTISING	
	*Dr. DEEPAK KUMAR ADHANA and **ALISHA KUMAR	
58	*Assistant Professor, Delhi University.	321
	**Assistant Professor, Kamal Institute of Higher Education and Advance Technology, New Delhi.	
	E-ACCOUNTING: ITS INFLUENCE IN TODAY'S ECONOMY	
59	PRIYA DIPAK PARIKH	328
	Assistant Professor (CES), Department of Accounting and Financial Management, Faculty of	
	Commerce, The Maharaja Sayajirao University of Baroda, Vadodara, Gujarat.	
	A STUDY ON MARKETING PRACTICES AMONG SMALL AND MEDIUM ENTERPRISES	
60	SMES	335
	SAMEERA JABEEN	
	Research Scholar, Mysore University, Mysuru, Karnataka.	
	DEVELOPMENT OF HORTICULTURE AND FLORICULTURE INDUSTRIES IN	
	CHHATTISGARH- A PERSPECTIVE	
61	CHHATTISGARH- A PERSPECTIVE *Prof. ASHOK KUMAR MISHRA and **Dr. BHUVANA VENKATRAMAN	210
61	CHHATTISGARH- A PERSPECTIVE *Prof. ASHOK KUMAR MISHRA and **Dr. BHUVANA VENKATRAMAN *Head, Department of Commerce, Guru Ghasidas Vishwavidyalaya (central university) Bilaspur,	348
61	CHHATTISGARH- A PERSPECTIVE *Prof. ASHOK KUMAR MISHRA and **Dr. BHUVANA VENKATRAMAN *Head, Department of Commerce, Guru Ghasidas Vishwavidyalaya (central university) Bilaspur, Chhattisgarh.	348
61	CHHATTISGARH- A PERSPECTIVE *Prof. ASHOK KUMAR MISHRA and **Dr. BHUVANA VENKATRAMAN *Head, Department of Commerce, Guru Ghasidas Vishwavidyalaya (central university) Bilaspur, Chhattisgarh. **Associate Professor, Guru Ghasidas Vishwavidyalaya (central university) Bilaspur,	348
61	CHHATTISGARH- A PERSPECTIVE *Prof. ASHOK KUMAR MISHRA and **Dr. BHUVANA VENKATRAMAN *Head, Department of Commerce, Guru Ghasidas Vishwavidyalaya (central university) Bilaspur, Chhattisgarh. **Associate Professor, Guru Ghasidas Vishwavidyalaya (central university) Bilaspur, Chhattisgarh.	348
61	CHHATTISGARH- A PERSPECTIVE *Prof. ASHOK KUMAR MISHRA and **Dr. BHUVANA VENKATRAMAN *Head, Department of Commerce, Guru Ghasidas Vishwavidyalaya (central university) Bilaspur, Chhattisgarh. **Associate Professor, Guru Ghasidas Vishwavidyalaya (central university) Bilaspur, Chhattisgarh. PERFORMANCE EVALUATION OF MUTUAL FUNDS	348
	CHHATTISGARH- A PERSPECTIVE *Prof. ASHOK KUMAR MISHRA and **Dr. BHUVANA VENKATRAMAN *Head, Department of Commerce, Guru Ghasidas Vishwavidyalaya (central university) Bilaspur, Chhattisgarh. **Associate Professor, Guru Ghasidas Vishwavidyalaya (central university) Bilaspur, Chhattisgarh. PERFORMANCE EVALUATION OF MUTUAL FUNDS *BHUVANA VENKATRAMAN and **VIDYA RAI SAGAR	
61	CHHATTISGARH- A PERSPECTIVE *Prof. ASHOK KUMAR MISHRA and **Dr. BHUVANA VENKATRAMAN *Head, Department of Commerce, Guru Ghasidas Vishwavidyalaya (central university) Bilaspur, Chhattisgarh. **Associate Professor, Guru Ghasidas Vishwavidyalaya (central university) Bilaspur, Chhattisgarh. PERFORMANCE EVALUATION OF MUTUAL FUNDS *BHUVANA VENKATRAMAN and **VIDYA RAI SAGAR *Associate Professor, Dept. of Commerce, School of Studies in Management and Commerce,	348
	CHHATTISGARH- A PERSPECTIVE *Prof. ASHOK KUMAR MISHRA and **Dr. BHUVANA VENKATRAMAN *Head, Department of Commerce, Guru Ghasidas Vishwavidyalaya (central university) Bilaspur, Chhattisgarh. **Associate Professor, Guru Ghasidas Vishwavidyalaya (central university) Bilaspur, Chhattisgarh. PERFORMANCE EVALUATION OF MUTUAL FUNDS *BHUVANA VENKATRAMAN and **VIDYA RAI SAGAR	

	Ghasidas Vishwavidyalaya A Central University Koni Bilaspur, Chhattisgarh.	
	IMPLICATIONS OF COVID-19 FOR THE HR INDUSTRY	
63	Dr. PADAM BHUSHAN	360
	Associate Professor, University Business School, Chandigarh University, India.	
	CONSUMER BEHAVIOUR TOWARD COUNTERFEIT PRODUCTS	
64	*MARIAM MOHAMMED AL NUAIMI and **Dr. TURKI AL MASAEID,	366
	*Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.	
	**Assistant Professor, Abu Dhabi School of Management, Abu Dhabi, UAE.	
	DISTANCE LEARNING IMPACTS EDUCATION STUDENTS IN HIGHER COLLEGES OF	
(5	TECHNOLOGY IN UAE.	271
65	*NAHLA ALI AL SHERH AL SHEHHI and **Dr. SUNDER RAMACHANDRAN	371
	*Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.	
	**Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.	
	EFFECTS OF REMOTE WORKING ON ABU DHABI GOVERNMENT EMPLOYEES'	
((PRODUCTIVITY DURING COVID -19	275
66	*MONA ALKAABI and **Dr. TURKI AL MASAEID	375
	*Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE	
	**Assistant Professor, Abu Dhabi School of Management, Abu Dhabi, UAE.	
	EMPLOYEES' RESPONSE AND BEHAVIOR ARE TO THE CHANGE OF THE	
67	MANAGEMENT AND LEADERSHIP	379
07	*HASSAN ALI ALMANSOORI and **Dr. WAYNE FABIAN JAMES	515
	*Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.	
	**Assistant Professor, Abu Dhabi School of Management, Abu Dhabi, UAE.	
	EMPLOYEE SAFETY AND WELFARE MEASURES AT SAIL COMPANY LTD	
68	*M B SAIKRISHNA and **Dr. J ARUL SURESH	383
	*Research scholar, Loyola College (Autonomous) Chennai.	
	**Assistant Professor, Loyola College (Autonomous) Chennai. WORK ENVIRONMENT AND ITS EFFECT ON JOB SATISFACTION IN COOPERATIVE	
69	SUGAR FACTORIES IN MAHARASHTRA, INDIA. *K LUXSIGA and **I LAKSHMI	389
	*Assistant Professor, New Prince Shri Bhavani Arts and Science college, Chennai.	• • • •
	**Assistant Professor, New Prince Shri Bhavani Arts and Science college, Chennai.	
	WORK FROM HOME NEW BUSINESS	
70	U ANANDARAJ	202
70	Assistant Professor, Department of Business Administration, Sri Muthukumaran Arts and Science	393
	College, Chennai.	
	BUSINESS STRATEGIES	
71	S SANKAR	206
71	Assistant Professor, Department of Business Administration, Sri Muthukumaran Arts and Science	396
	College, Chennai.	
	BUSINESS STRATEGIES	
72	B THILAKAVATHY	398
	Assistant Professor, Sri Muthukumaran Arts and Science College, Chennai.	
	THE IMPACT OF MARKETING POLICY ON CUSTOMER LOYALTY: CONCEPTUAL	
73	PAPER	403
15	UMA PARVATHY S	405
	Assistant Professor, Sri Muthukumaran Arts and Science College, Kundrathur, Chennai.	
	A STUDY ON E-COMMERCE	
74	J. KIRUBALINI	408
· •	Assistant Professor, Department of Business Administration, Sri Muthukumaran Arts and Science	
	College, Chennai.	
	FOOD GRAINS IN INDIA: TRENDS AND AVAILABILITY OF FOOD GRAINS PER HEAD	
75	IN INDIA	412
	Dr. R AYYANAR	
1	Assistant Professor, Department of Economics, A. M. Jain College, Meenambakkam, Chennai.	

	AWARENESS AND PROBLEMS OF ONLINE CONSUMERS – A STUDY IN CONNECTION	
	WITH CUDDALORE DISTRICT	
76	*Dr. R VETRIVEERAN and **Dr. T SIVAKUMAR	420
, 0	*Assistant Professor, Department of Commerce, Sri Vinayaga College of Arts and Science,	
	Ulundurpet.	
	**Assistant Professor, Department of Commerce, Dhanraj Baid Jain College, Thoraipakkam.	
	CONSUMPTION PATTERN OF COSMETIC PRODUCTS AMONG COLLEGE FEMALE	
	STUDENTS IN ULUNDURPET TOWN	
77	Dr. S ANANDARAJAN	431
		-
	Assistant Professor, PG and Research Department of Commerce, Sri Vinayaga College of Arts	
	and Science, Ulundurpet.	
	AN EMPIRICAL STUDY ON EMPLOYEES DEVELOPMENTAL PROGRAMME AND ITS	
70	EFFECTIVENESS IN POST COVID SCENARIO	4.40
78	*Dr. Y. SALINI and **T. VELAYUTHAM	440
	*Assistant Professor, New Prince Shri Bhavani Arts And Science college, Chennai.	
	**Assistant Professor, New Prince Shri Bhavani Arts And Science college, Chennai.	
	DETERMINANTS OF FIIS' CAPITAL FLOWS IN INDIAN STOCK MARKET	
	*Dr. M JEGADEESHWARAN and **R RAMAPRIYA	
79	*Assistant Professor, Department of Commerce, Bharathiar University, Coimbatore.	443
	**Assistant Professor, Department of BBA CA, Hindusthan college of Arts and science,	
	Coimbatore.	
	WORK FROM HOME NEW BUSINESS	
00	*AADHIRA R., **HEMA PRIYA D., ***NIREEKSHA B., ****PRIYANKA C. and	4 - 1
80	*****SWAATHI K.	451
	PSGR Krishnammal College FOR Womens,	
	PROBLEMS OF E-BANKING SERVICES TO RURAL CUSTOMERS – A STUDY WITH	
	SPECIAL REFERENCE TO RASIPURAM TALUK, NAMAKKAL DISTRICT.	
	*P.SANKAR, **P.RAJENDRAN, ***A.HAJA MYDEEN and ****N.MONISHA	
	*Assistant Professor, Dept. of Commerce, Muthayammal Memorial College of Arts and Science,	
0.1	Rasipuram, Namakkal.	150
81	**Assistant Professor, Dept. of Commerce, Muthayammal Memorial College of Arts and Science,	456
	Rasipuram, Namakkal.	
	***Assistant Professor, Dept. of Business Administration, Muthayammal Memorial College of	
	Arts and Science, Rasipuram, Namakkal.	
	****Dept. of Business Administration, Muthayammal Memorial College of Arts and Science,	
	Rasipuram, Namakkal.	
	THE ROLE OF ELECTRONIC BANKING SERVICES IN INDIAN BANKING SECTOR	
	*S DINESH KUMAR, **T ARUN KUMAR and **C SHRIBALAJI	
82	*Assistant Professor, Department of Commerce, Muthayanmal Memorial College of Arts and	464
02	Science, Rasipuram, Namakkal.	404
	**II.M.Com., Student, Department of Commerce, Muthayammal Memorial College of Arts and	
	Science, Rasipuram, Namakkal.	
	IMPACT OF COVID-19 OUTBREAK ON CONSUMER PERCEPTION TOWARDS ONLINE	
	SHOPPING IN INDIA	
83	*I A AHAMED WASIM MUSTHAQ and **Dr. M JEGADEESHWARAN	469
	*Research Scholar, Department of Commerce, Bharathiar University, Coimbatore.	
	**Assistant Professor, Department of Commerce, Bharathiar University, Coimbatore.	
	A REVIEW ON CUSTOMER LOYALTY IN E-BANKING	
	*ELAKKIYA M and **Dr. MARY J PRIYADHARISINI	
84	*Research Scholar, PG and Research Department of Commerce Sri Vidya Mandir College of Arts	475
	and Science, Uthangiri, Krishnagiri.	
	**Head of the Department and Assistant professor, Department of Commerce, Don Bosco	
	College, Yelagiri, Tirupattur.	
85	A STUDY ON CAUSES AND STRATEGIES FOR MIGRANT FISHERMEN AFTER COVID 19 IN TIRUNELVELI DISTRICT, TAMIL NADU	479

	DR. V DURAISINGH	
	Assistant Professor in Economics, Rani Anna Government College for Women, Tirunelveli.	
	CUSTOMER SATISFACTION TOWARDS GREEN PRODUCTS IN KOTAYAM DISTRICT	
	*ANISH B BHASKARAN and **Dr. K. MANIKANDAN	
86	*Research Scholar, Department of Commerce, Vels Institute of Science Technology and	486
-	Advanced Studies, Pallavaram, Chennai.	
	**Professor, Department of Commerce, Vels Institute of Science Technology and Advanced	
	Studies, Pallavaram, Chennai.	
	IMPACT OF COVID-19 ON COMMERCE AND TRADE IN INDIA	
87	Dr. S SELVAKUMAR	492
	Dean & Associate Professor, PG & Research Department of Commerce, Theivanai Ammal	
	College for Women (Autonomous), Villupuram.	
	IMPACT OF COVID – 19 ON RURAL MIGRANT LABOURERS IN TAMIL NADU	
	*Dr. P ARUNACHALAM and **Dr. V VENKADESHWARAN	
88	*Assistant Professor and Head, Department of Economics, Vivekanandha College of Arts and	495
	Sciences for Women (Autonomous), Elayampalayam, Namakkal.	
	**Assistant Professor, Department of Economics, The Madura College (S.F) (Autonomous),	
	Madurai.	
	ROLE OF INNOVATION IN BUSINESS DURING COVID ERA	
	*PRIYANKA P and **FATHIMA FARHANA S I	
89	*Assistant Professor, Department of Commerce, Shrimathi Devkunvar Nanalal Bhatt Vaishnav	499
	College for Wome, Chrompet, Chennai.	
	**Assistant Professor & Research scholar, Department of Commerce, Shrimathi Devkunvar	
	Nanalal Bhatt Vaishnav College for Women, Chrompet, Chennai.	
	ADOPTION IS A NEW TREND AND INDIA APPEARS TO BE GREENED BY GREEN	
	PRODUCTS	
90	*NIRMALA K and **Dr. SHYAMALA K	502
90	*Assistant Professor and Research Scholar, Department of B.Com (Computer Applications,	502
	Shrimathi Devkunvar Nanalal Bhatt Vaishnav College for women, Chennai.	
	**Assistant Professor and Research Guide, Department of B.Com (CS), Shrimathi Devkunvar	
	Nanalal Bhatt Vaishnav College for women, Chennai.	
	IMPACT OF COVID-19 ON ENVIRONMENT AND SOCIETY *C NAVAMANI AND **DR. A V CHINNASAMY	
91	*C NAVAMANI AND **DR. A V CHINNASAMY *Research Scholar in Economics, Mother Teresa Women's University, Kodaikanal.	508
	**Assistant Professor of Economics, Government Arts College for Women, Nilakottai. IMPACT OF THE COVID-19 PANDEMIC ON AGRICULTURAL PRODUCTION,	
	LIVELIHOODS AND FOOD SECURITY: A STUDY	
92	*Dr. S MANIKANDAN and **Dr. A SARAVANAN	514
	*Assistant Professor, Department of Economics, Erode Arts and Science College, Erode.	
	**Assistant Professor, Department of Economics, PSG College of Arts and Science, Coimbatore.	
	A STUDY ON THE MARKETING PROBLEMS OF TURMERIC CULTIVATION FARMERS	
	IN ERODE DISTRICT OF TAMIL NADU	
	*Dr. G PERIASAMI and **M SARASWATHY	
93	*Assistant Professor, Department of Commerce, SSM College of Arts & Science,	519
	Komarapalayam, Namakkal.	
	**Research Scholar, Department of Commerce, SSM College of Arts & Science,	
	Komarapalayam, Namakkal.	
	A STUDY ON USAGE OF SOCIAL NETWORK SITES (SNS) OF THE COLLEGE	
	STUDENTS IN NAMAKKAL DISTRICT	
	*Dr. S THENMOZHI and **R MANIMEGALAI	
94	*Assistant Professor of Commerce, J.K.K. Nataraja College of Arts and Science,	525
	Komarapalayam, Namakkal.	
	**Research Scholar, Department of Commerce, J.K.K. Nataraja College of Arts and Science,	
	Komarapalayam, Namakkal.	
95		531

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Di. KNATAKANAK Assistant Professor, Department of Business Administration, Annamalai University. AN OVERVIEW OF DROUGHT SHOCKS AND THEIR MITIGATION STRATEGIES IN INDIAN AGRICULTURE *M BHASKARA RAO and **T S K DURGESH NANDHINI 100 *M BHASKARA RAO and **T S K DURGESH NANDHINI 555 University. *Research Scholar, Department of Econometrics, School of Economics, Madurai Kamaraj University. 555 101 *MRACT OF CHEMICAL HAZARDS SAFETY PRECAUTIONS ON EMPLOYEE LOYALTY *WALLA ELSAYED ABDUL SAMIE and **Dr. WAYNE FABIAN JAMES 561 101 *WALLA ELSAYED ABDUL SAMIE and **Dr. WAYNE FABIAN JAMES 561 *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. **Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. 102 *AYESHA ALBERI and **R WAYNE FABIAN JAMES 564 *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. 564 *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. 564 *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. 564 *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. 570 *AYESHA ALBERI and **R WAYNE FABIAN JAMES 564 *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. 570 **Assistant Professor, Abu Dhabi School of Management, Abu Dhabi, UA	0.0		
AN OVERVIEW OF DROUGHT SHOCKS AND THEIR MITIGATION STRATEGIES IN INDIAN AGRICULTURE *M BHASKARA RAO and **T S K DURGESH NANDHINI *Research Scholar, Department of Econometrics, School of Economics, Madurai Kamaraj University. **Research Scholar, Department of Econometrics, School of Economics, Madurai Kamaraj University. *WALLA ELSAYED ABDUL SAMIE and **Dr. WAYNE FABIAN JAMES *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. **Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. *AYESHA ALBERI and **R WAYNE FABIAN JAMES *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. **Assistant Professor, Abu Dhabi School of Management, Abu Dhabi, UAE. **Assistant Professor, Abu Dhabi School of Management, Abu Dhabi, UAE.564103INVESTIGATING THE CORRELATION BETWEEN CUSTOMER SATISFACTION AND SERVICE QUALITY IN THE HOSPITALITY INDUSTRY OF ABU DHABI: A CASE OF AL AIN PALACE HOTEL *BUSHRA AL HOSANI and **Dr. SUNDER RAMACHANDRAN *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. **Abu Dhabi School of Management, Abu Dhabi, UAE.570	99		552
INDIAN AGRICULTURE *M BHASKARA RAO and **T S K DURGESH NANDHINI *Research Scholar, Department of Econometrics, School of Economics, Madurai Kamaraj University. **Research Scholar, Department of Econometrics, School of Economics, Madurai Kamaraj University. **Research Scholar, Department of Econometrics, School of Economics, Madurai Kamaraj University.555101IMPACT OF CHEMICAL HAZARDS SAFETY PRECAUTIONS ON EMPLOYEE LOYALTY *WALLA ELSAYED ABDUL SAMIE and **Dr. WAYNE FABIAN JAMES *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. **Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. *AYESHA ALBERI and **R WAYNE FABIAN JAMES *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. *ASistant Professor, Abu Dhabi School of Management, Abu Dhabi, UAE. *Assistant Professor, Abu Dhabi School of Management, Abu Dhabi, UAE. *Assistant Professor, Abu Dhabi School of Management, Abu Dhabi, UAE. *Assistant Professor, Abu Dhabi School of Management, Abu Dhabi, UAE.564103INVESTIGATING THE CORRELATION BETWEEN CUSTOMER SATISFACTION AND SERVICE QUALITY IN THE HOSPITALITY INDUSTRY OF ABU DHABI: A CASE OF AL AIN PALACE HOTEL *BUSHRA AL HOSANI and **Dr. SUNDER RAMACHANDRAN *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. *Abu Dhabi Scho			
100*M BHASKARA RAO and **T S K DURGESH NANDHINI *Research Scholar, Department of Econometrics, School of Economics, Madurai Kamaraj University. **Research Scholar, Department of Econometrics, School of Economics, Madurai Kamaraj University.555101**Research Scholar, Department of Econometrics, School of Economics, Madurai Kamaraj University.561101*MPACT OF CHEMICAL HAZARDS SAFETY PRECAUTIONS ON EMPLOYEE LOYALTY *WALLA ELSAYED ABDUL SAMIE and **Dr. WAYNE FABIAN JAMES *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. **Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.561102*MPROVEMENT IN QUALITY OF TALENT MANAGEMENT AT ORGANIZATIONS *AYESHA ALBERI and **R WAYNE FABIAN JAMES *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. **Assistant Professor, Abu Dhabi School of Management, Abu Dhabi, UAE. **Assistant Professor, Abu Dhabi School of Management, Abu Dhabi, UAE.564103IN PALACE HOTEL *BUSHRA AL HOSANI and **Dr. SUNDER RAMACHANDRAN *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.570			
100*Research Scholar, Department of Econometrics, School of Economics, Madurai Kamaraj University. **Research Scholar, Department of Econometrics, School of Economics, Madurai Kamaraj University.555101**Research Scholar, Department of Econometrics, School of Economics, Madurai Kamaraj University.561101*MPACT OF CHEMICAL HAZARDS SAFETY PRECAUTIONS ON EMPLOYEE LOYALTY *WALLA ELSAYED ABDUL SAMIE and **Dr. WAYNE FABIAN JAMES *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. **Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.561102IMPROVEMENT IN QUALITY OF TALENT MANAGEMENT AT ORGANIZATIONS *AYESHA ALBERI and **R WAYNE FABIAN JAMES *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.564103INVESTIGATING THE CORRELATION BETWEEN CUSTOMER SATISFACTION AND SERVICE QUALITY IN THE HOSPITALITY INDUSTRY OF ABU DHABI: A CASE OF AL AIN PALACE HOTEL *BUSHRA AL HOSANI and **Dr. SUNDER RAMACHANDRAN *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.570103*Abu Dhabi School of Management, Abu Dhabi, UAE. **Abu Dhabi School of Management, Abu Dhabi, UAE.570			
101 Research Scholar, Department of Econometrics, School of Economics, Madurai Kamaraj 101 **Research Scholar, Department of Econometrics, School of Economics, Madurai Kamaraj 101 IMPACT OF CHEMICAL HAZARDS SAFETY PRECAUTIONS ON EMPLOYEE LOYALTY *WALLA ELSAYED ABDUL SAMIE and **Dr. WAYNE FABIAN JAMES 561 *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. **Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. 102 *AYESHA ALBERI and **R WAYNE FABIAN JAMES 564 *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. ** 102 *AYESHA ALBERI and **R WAYNE FABIAN JAMES 564 *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. ** **Assistant Professor, Abu Dhabi School of Management, Abu Dhabi, UAE. 564 **Assistant Professor, Abu Dhabi School of Management, Abu Dhabi, UAE. 564 103 INVESTIGATING THE CORRELATION BETWEEN CUSTOMER SATISFACTION AND SERVICE QUALITY IN THE HOSPITALITY INDUSTRY OF ABU DHABI: A CASE OF AL AIN PALACE HOTEL 570 *BUSHRA AL HOSANI and **Dr. SUNDER RAMACHANDRAN * *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. 570	100		555
**Research Scholar, Department of Econometrics, School of Economics, Madurai Kamaraj University.101IMPACT OF CHEMICAL HAZARDS SAFETY PRECAUTIONS ON EMPLOYEE LOYALTY *WALLA ELSAYED ABDUL SAMIE and **Dr. WAYNE FABIAN JAMES561*Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. **Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.561102IMPROVEMENT IN QUALITY OF TALENT MANAGEMENT AT ORGANIZATIONS *AYESHA ALBERI and **R WAYNE FABIAN JAMES564*Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. **Assistant Professor, Abu Dhabi School of Management, Abu Dhabi, UAE.564103INVESTIGATING THE CORRELATION BETWEEN CUSTOMER SATISFACTION AND SERVICE QUALITY IN THE HOSPITALITY INDUSTRY OF ABU DHABI: A CASE OF AL AIN PALACE HOTEL *BUSHRA AL HOSANI and **Dr. SUNDER RAMACHANDRAN *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.570	100		555
University.561101IMPACT OF CHEMICAL HAZARDS SAFETY PRECAUTIONS ON EMPLOYEE LOYALTY *WALLA ELSAYED ABDUL SAMIE and **Dr. WAYNE FABIAN JAMES *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. **Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.561102IMPROVEMENT IN QUALITY OF TALENT MANAGEMENT AT ORGANIZATIONS *AYESHA ALBERI and **R WAYNE FABIAN JAMES *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.564102*Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.564103INVESTIGATING THE CORRELATION BETWEEN CUSTOMER SATISFACTION AND SERVICE QUALITY IN THE HOSPITALITY INDUSTRY OF ABU DHABI: A CASE OF AL AIN PALACE HOTEL *BUSHRA AL HOSANI and **Dr. SUNDER RAMACHANDRAN *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.570			
IMPACT OF CHEMICAL HAZARDS SAFETY PRECAUTIONS ON EMPLOYEE LOYALTY *WALLA ELSAYED ABDUL SAMIE and **Dr. WAYNE FABIAN JAMES561101*Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. **Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.561102IMPROVEMENT IN QUALITY OF TALENT MANAGEMENT AT ORGANIZATIONS *AYESHA ALBERI and **R WAYNE FABIAN JAMES *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. **Assistant Professor, Abu Dhabi School of Management, Abu Dhabi, UAE.564103INVESTIGATING THE CORRELATION BETWEEN CUSTOMER SATISFACTION AND SERVICE QUALITY IN THE HOSPITALITY INDUSTRY OF ABU DHABI: A CASE OF AL AIN PALACE HOTEL *BUSHRA AL HOSANI and **Dr. SUNDER RAMACHANDRAN *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.570			
101*WALLA ELSAYED ABDUL SAMIE and **Dr. WAYNE FABIAN JAMES561*Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.**Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.**102IMPROVEMENT IN QUALITY OF TALENT MANAGEMENT AT ORGANIZATIONS*AYESHA ALBERI and **R WAYNE FABIAN JAMES564*Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.*****Assistant Professor, Abu Dhabi School of Management, Abu Dhabi, UAE.*564**Assistant Professor, Abu Dhabi School of Management, Abu Dhabi, UAE.**103INVESTIGATING THE CORRELATION BETWEEN CUSTOMER SATISFACTION AND SERVICE QUALITY IN THE HOSPITALITY INDUSTRY OF ABU DHABI: A CASE OF AL AIN PALACE HOTEL570*BUSHRA AL HOSANI and **Dr. SUNDER RAMACHANDRAN *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.570			
101*Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.501102IMPROVEMENT IN QUALITY OF TALENT MANAGEMENT AT ORGANIZATIONS *AYESHA ALBERI and **R WAYNE FABIAN JAMES *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. **Assistant Professor, Abu Dhabi School of Management, Abu Dhabi, UAE.564103INVESTIGATING THE CORRELATION BETWEEN CUSTOMER SATISFACTION AND SERVICE QUALITY IN THE HOSPITALITY INDUSTRY OF ABU DHABI: A CASE OF AL AIN PALACE HOTEL570103*BUSHRA AL HOSANI and **Dr. SUNDER RAMACHANDRAN *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.570			
Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.IMPROVEMENT IN QUALITY OF TALENT MANAGEMENT AT ORGANIZATIONS102*AYESHA ALBERI and **R WAYNE FABIAN JAMES564*Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.564Assistant Professor, Abu Dhabi School of Management, Abu Dhabi, UAE.564INVESTIGATING THE CORRELATION BETWEEN CUSTOMER SATISFACTION AND SERVICE QUALITY IN THE HOSPITALITY INDUSTRY OF ABU DHABI: A CASE OF AL AIN PALACE HOTEL570*BUSHRA AL HOSANI and **Dr. SUNDER RAMACHANDRAN *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.570	101		561
IMPROVEMENT IN QUALITY OF TALENT MANAGEMENT AT ORGANIZATIONS564*AYESHA ALBERI and **R WAYNE FABIAN JAMES564*Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.564**Assistant Professor, Abu Dhabi School of Management, Abu Dhabi, UAE.564INVESTIGATING THE CORRELATION BETWEEN CUSTOMER SATISFACTION AND SERVICE QUALITY IN THE HOSPITALITY INDUSTRY OF ABU DHABI: A CASE OF AL570103AIN PALACE HOTEL *BUSHRA AL HOSANI and **Dr. SUNDER RAMACHANDRAN *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.570			
102*AYESHA ALBERI and **R WAYNE FABIAN JAMES564*Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.564**Assistant Professor, Abu Dhabi School of Management, Abu Dhabi, UAE.564INVESTIGATING THE CORRELATION BETWEEN CUSTOMER SATISFACTION AND SERVICE QUALITY IN THE HOSPITALITY INDUSTRY OF ABU DHABI: A CASE OF AL570103AIN PALACE HOTEL *BUSHRA AL HOSANI and **Dr. SUNDER RAMACHANDRAN *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.570			
*Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. 504 **Assistant Professor, Abu Dhabi School of Management, Abu Dhabi, UAE. 504 INVESTIGATING THE CORRELATION BETWEEN CUSTOMER SATISFACTION AND SERVICE QUALITY IN THE HOSPITALITY INDUSTRY OF ABU DHABI: A CASE OF AL 570 103 AIN PALACE HOTEL 570 *BUSHRA AL HOSANI and **Dr. SUNDER RAMACHANDRAN 570 *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. 570			
**Assistant Professor, Abu Dhabi School of Management, Abu Dhabi, UAE.INVESTIGATING THE CORRELATION BETWEEN CUSTOMER SATISFACTION AND SERVICE QUALITY IN THE HOSPITALITY INDUSTRY OF ABU DHABI: A CASE OF AL103AIN PALACE HOTEL *BUSHRA AL HOSANI and **Dr. SUNDER RAMACHANDRAN *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.570	102		564
INVESTIGATING THE CORRELATION BETWEEN CUSTOMER SATISFACTION AND SERVICE QUALITY IN THE HOSPITALITY INDUSTRY OF ABU DHABI: A CASE OF ALAIN PALACE HOTEL570*BUSHRA AL HOSANI and **Dr. SUNDER RAMACHANDRAN *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.570			
103SERVICE QUALITY IN THE HOSPITALITY INDUSTRY OF ABU DHABI: A CASE OF AL AIN PALACE HOTEL *BUSHRA AL HOSANI and **Dr. SUNDER RAMACHANDRAN *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.570			
103AIN PALACE HOTEL *BUSHRA AL HOSANI and **Dr. SUNDER RAMACHANDRAN *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.570**Abu Dhabi School of Management, Abu Dhabi, UAE.570			
*BUSHRA AL HOSANI and **Dr. SUNDER RAMACHANDRAN 576 *Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. **Abu Dhabi School of Management, Abu Dhabi, UAE.	102		57 0
*Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE. **Abu Dhabi School of Management, Abu Dhabi, UAE.	103		570
**Abu Dhabi School of Management, Abu Dhabi, UAE.			
LEADERSHIP STYLES IN RELATION TO SUPERVISORY PERFORMANCE AND		LEADERSHIP STYLES IN RELATION TO SUPERVISORY PERFORMANCE AND	
EMPLOYEES' ORGANIZATIONAL COMMITMENT			
¹⁰⁴ *AMNA HAKEM ALUMTAWA and **Dr. TURKI AL MASAEID 573	104		573
*Research Scholar, Abu Dhabi School of Management, Abu Dhabi, UAE.			
**Assistant Professor, Abu Dhabi School of Management, Abu Dhabi, UAE.			
A STUDY ON E-HRM TECHNIQUES IN IT COMPANIES			
	105	M M SHANMUGAPRIYA	577
105 M M SHANMUGAPKIYA 577	100		011
105M M SHANMUGAPRIYA Research Scholar, Department of Management Studies, Bharath Institute of Higher Education and577		Research Scholar, Department of Management Studies, Bharath Institute of Higher Education and	

	IMPACT OF COVID 10 ON MADKETING STRATECY AND EXDENDITION	
	IMPACT OF COVID-19 ON MARKETING STRATEGY AND EXPENDITURE	
106	Dr. G ANANDHI	583
	Assistant Professor, Department of Commerce and Economics, Bharath Institute of Higher	
	Education and Research, Chennai.	
	CHALLENGES OF E- HRM ACTIVITIES IN THE ORGANISATION GROWTH	
107	Dr. K MANIKANDAN	588
	Professor, Department of commerce, VELS Institute of Science, Technology & Advanced	
	Studies, Pallavaram, Chennai.	
	CUSTOMER RELATIONSHIP MANAGEMENT – AN JUNCTION TO REACH CUSTOMER	
108	Dr. D ARUN KUMAR	592
	Associate Professor, Department of and Business Administration, Bharath Institute of Higher	
	Education and Research, Selaiyur, Chennai.	
100	THE IMPACT OF GOODS AND SERVICE TAX ON HOSPITALITY INDUSTRY	500
109	DEVAYANI K S	598
	Research Scholar	
	A STUDY ON WOMEN ENTREPRENEURSHIP IN INDIA	
110	Dr. A GEETHA	602
	Associate Professor and Head, Department of and Business Administration, Bharath Institute of	
	Higher Education and Research, Selaiyur, Chennai.	
	PROFIT AND LOSS ANALYSIS OF BANANA CULTIVATION IN PODAMMALPURAM	
	VILLAGE, THOOTHUKUDI DISTRICT	
	*Dr. BABY ALBERT and N SUBHA DHARSINI	
111	*Assistant Professor, Department of Economics, Bharath Institute of Higher Education and	608
	Research, Chennai.	
	**Assistant Professor, Department of Economics, Bharath Institute of Higher Education and	
	Research, Chennai.	
	COST AND RETURNS OF TAPIOCA PRODUCTION IN DHARMAPURI DISTRICT OF	
	TAMIL NADU	
112	*A ANANDRAJ and **Dr. R SATHIYAKALA	617
112	*Research Scholar of Economics, Sri Vidya Mandir Arts & Science College, Katteri, Uthangarai.	017
	**Assistant Professor, and Research Supervisor of Economics, Sri Vidya Mandir Arts & Science	
	College, Katteri, Uthangarai.	
	A STUDY ON RECRUITMENT PROCESS IN TRANS INDIA CORPORATION PRIVATE	
113	LIMITED	621
115	K VIGNESH	021
	Research Scholar, Bharath Institute of Higher Education and Research, Chennai.	
	INITIAL PUBLIC OFFERINGS (IPO): AN INVESTOR HORIZON METHOD TO ANALYZE	
114	IPO VALUATION PROCESS LISTED IN NATIONAL STOCK EXCHANGE (NSE)	(27
114	ABILASH K M	627
	Research Scholar, Department of Commerce, Pachaiyappa's College, Chennai.	
	GROWTH OF E-COMMERCE APPLICATIONS IN DIGITAL ERA	
	*A KEERTHI VASAN and **C RAJENDIRABHABU	
110	*Assistant Professor of Management Studies, Vivekanadha College of Arts and Sciences for	(22
115	Women (Autonomous), Elayampalayam, Tiruchengode.	632
	**Assistant Professor of Commerce, Vivekanadha College of Arts and Sciences for Women	
	(Autonomous), Elayampalayam, Tiruchengode.	
	THE IMPACT OF WORK FROM HOME AND WORK FROM OFFICE BASED ON THE	
	PERCEPTION OF EMPLOYEES IN INFORMATION TECHNOLOGY COMPANIES	
116	CHENNAI DURING COVID - 19	637
	Dr. B PUNITHA	
	Department of Corporate Secretaryship, Anna Adarsh College for Women, Chennai.	
117	WORKFORCE GAP ON OPERATIONAL WORKFORCE PLANNING PROCESS	643
/	Dr. J. NITHYA	515
	Aggistant Drofoggan Dr. Sixonthi Aditanan Callaga of Enginearing Time-hadron	
118	Assistant Professor, Dr. Sivanthi Aditanar College of Engineering, Tiruchedur. A COMPARATIVE STUDY ON CUSTOMER SATISFACTION TOWARDS MARUTI	648

	SUZUKI AND HYUNDAI CARS IN PALAYAMKOTTAI	
	* R M THAYA and **Dr. R SANTHI SALOMI	
	*Assistant Professor, Sarah Tucker College, Palayamkottai, Research Scholar, Dept. of	
	Commerce, Nazareth Margoschis College, Tirunelveli.	
	**Research Supervisor & Guide, Associate Professor, Department of Commerce, Nazareth	
	Margoschis College, Pillayanmanai, Nazareth, Tirunelveli.	
	A STUDY ON PRODUCTION OF TAPIOCA IN SALEM DISTRICT OF TAMIL NADU	
	*Dr. G PERIASAMI and **K MYNAVATHI	
110	*Assistant Professor, Department of Commerce, SSM College of Arts & Science,	(5)
119	Komarapalayam, Namakkal.	656
	**Research Scholar, Department of Commerce, SSM College of Arts & Science,	
	Komarapalayam, Namakkal.	
	A ROLE OF URBAN LOCAL BODIES IN PANDEMIC SITUATION	
120	K BHAVANI	661
	Assistant Professor, Department of Economics, Chellammal women's college, Chennai.	
	A CASE STUDY OF WORKING CAPITAL MANAGEMENT IN SELECTED FMCG	
	COMPANIES IN CHENNAI	
	*S SAI RAJESH KUMAR and **Dr. C GANESAN	
121	*Research Scholar, Department of Commerce, VELS Institute of Science, Technology and	665
	Advanced Studies (VISTAS), Pallavaram, Chennai.	0.00
	**Professor and Research Supervisor, Department of Commerce, VELS Institute of Science,	
	Technology and Advanced Studies (VISTAS), Pallavaram, Chennai.	
	IMPACT OF ECONOMIC GROWTH ON SOCIAL DEVELOPMENT	
122	R SHANMUGA PRIYA	671
	Assistant Professor, Department of Economics, Chellammal Women's College, Guindy, Chennai. A STUDY ON THE CUSTOMERS PERCEPTION TOWARDS E – BANKING SERVICES	
123	PROVIDED BY CANARA BANK AND INDIAN BANK IN TIRUNELVELI CITY	674
125	*Y NISHA and Dr. E ANGEL SARAL ROSE	071
	*Research Scholar, Department of Commerce, Sarah Tucker College, Tirunelveli.	
	*Assistant Professor, Department of Commerce, Sarah Tucker College, Tirunelveli. IMPACT OF ONLINE CONSUMER REVIEWS ON AMAZON BOOKS SALES: EMPIRICAL	
124	EVIDENCE FROM INDIA	681
121	D SARAVANAN Assistant Professor Department of Visual Communications SBM Institute of Science And	001
	Assistant Professor, Department of Visual Communications SRM Institute of Science And	
	Technology, Ramapuram, Chennai. THE BUSINESS IMPACT OF SOCIAL MEDIA ANALYTICS	
125		685
120	A N AMRIN FATHIMA	000
	Assistant professor, Department of Commerce, SRMIST, Ramapuram, Chennai.	
	NATURE AND SCOPE OF E- COMMERCE IN INDIA Dr. S SELVARASU	
126		688
	Professor, Department of Economics, Bharath Institute of Law, Bharath Institute of Higher	
	Education and Research, Chennai.	
	RETAIL ATTRIBUTES INFLUENCING BUYER BEHAVIOUR	
127	*Dr. V DEEPA and **D.RENGARAJ	693
	*Assistant professor, Department of Commerce, SRM IST, Ramapuram, Chennai.	
	**Assistant professor, Department of Commerce, SRM IST, Ramapuram, Chennai.	
	IMPACT OF COVID-19 ON INDIAN AGRICULTURE SECTOR	
128	R VELANGANNI	696
	Assistant Professor, Dept. of Commerce & Economics, Faculty of Arts & Science, Bharath	
	Institute of Higher Education and Research, Chennai.	
	PROBLEMS OF AGRICULTURAL MARKETING IN INDIA	
129	*M JAIGANESH and **I ENOCK	701
	*Assistant professor, Department of Commerce, SRM IST, Ramapuram, Chennai.	
120	**Assistant professor, Department of Commerce, SRM IST, Ramapuram, Chennai.	702
130	IMPACT OF NATIONAL LOCKDOWN ON RURAL HOUSEHOLD'S INCOME AND	703
150	IMPACT OF NATIONAL LOCKDOWN ON RUKAL HOUSEHOLD'S INCOME AND	105

R P R 131 * * *	EMPIRICAL EVIDENCE FROM EASTERN INDIA R SUBRAMANI Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai. EMPLOYEE STRESS IN MARKETING EXECUTIVES: AN EMPIRICAL STUDY	
A R 131 * * *	Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai. EMPLOYEE STRESS IN MARKETING EXECUTIVES: AN EMPIRICAL STUDY	
131 F * * * *	Research, Chennai. EMPLOYEE STRESS IN MARKETING EXECUTIVES: AN EMPIRICAL STUDY	
131 * * *	EMPLOYEE STRESS IN MARKETING EXECUTIVES: AN EMPIRICAL STUDY	
131 * * C		
*	*Dr. P SUSEELA and **Y ESTHER REETA	708
*	*Assistant professor, Department of Commerce, SRM IST, Ramapuram, Chennai.	700
0	**Assistant professor, Department of Commerce, SRM IST, Ramapuram, Chennai.	
	CREATING ELECTRONIC WORD OF MOUTH CREDIBILITY THROUGH SOCIAL	
1	NETWORKING SITES AND DETERMINING ITS IMPACT ON BRAND IMAGE AND	
132 C	ONLINE PURCHASE INTENTIONS IN INDIA	711
N	N RENGARAJ	
I	Department of Commerce, Institute of Science And Technology, Ramapuram, Chennai.	
A	A STUDY ON CUSTOMER ATTITUDE TOWARDS EMAIL MARKETING WITH SPECIAL	
F	REFERENCE TO SIGNWARE PRODUCT	
133 *	*Dr. P MAHESWARI and *Dr. C SAHILA	716
*	*Assistant Professor, SRMIST, Ramapuram, Chennai.	
*	**Assistant Professor, SRMIST, Ramapuram, Chennai.	
F	FINANCIAL PERFORMANCE OF TURNOVER AND PRODUCTIVITY POSITION	
104	TOWARDS THE BANNARI AMMAN SUGARS LIMITED – A STUDY	70.4
	*Dr. G KARUNAMOORTHI and **S VANI	724
	*Associate Professor, Department of Economics, Pachaiyappa's College. Chennai.	
	**Research Scholar, Department of Economics, Pachaiyappa's College. Chennai.	
105	A CRITICAL REVIEW OF DIGITAL MARKETING	720
	J SATHISH KUMAR	730
	Department of Commerce's Institute of Science And Technology, Ramapuram, Chennai.	
	E-ACCOUNTING: THE NECESSITY OF MODERN BUSINESS	
150	C ARCHANA PRIYA	735
	Assistant Professor, Faculty of Arts and Science, Bharath Institute of Higher Education and	
	Research, Chennai.	
	RECENT TECHNOLOGY ON BLOCK CHAIN APPLICATION IN BANKING SECTORS	
	*M SHUIAB AHMED and **P AFSHA MAHAMOODA	
	*Assistant Professor, School of Management. C. Abdul Hakeem College of Engineering &	738
	Technology, Chennai.	
	**Ist Year MBA, School of Management. C. Abdul Hakeem College of Engineering &	
	Technology, Chennai. DIGITAL AND CONTENT MARKETING STRATEGY AND ITS IMPACT ON CUSTOMERS	
	UNDER THE GLOBAL MARKET CONDITIONS	
	*B PARVATHI and **Dr. M NIRMAL DEV	
	*Research Scholar, Department of Commerce, VELS Institute of Science, Technology and	745
	Advanced Studies (VISTAS), Pallavaram, Chennai.	
	**Associate Professor and Research Supervisor, Department of Commerce, VELS Institute of	
	Science, Technology and Advanced Studies (VISTAS), Pallavaram, Chennai.	
	APPLYING THE DESIGN BASED LEARNING MODEL TO FOSTER UNDERGRADUATES'	
	WEB DESIGN SKILLS: THE ROLE OF KNOWLEDGE INTEGRATION	750
157	U UDHAYAKUMAR	750
	Assistant professor, Department of Commerce, SRM IST, Ramapuram, Chennai.	
	A STUDY ON CUSTOMER SATISFACTION OF ROAD SIDE FOOD SHOPS IN	
	SOWCARPET – NORTH CHENNAI	
*	*K SUGANYA and ** Dr. M NIRMAL DEV	
	*Research Scholar, Department of Commerce, VELS Institute of science, Technology and	756
	advanced Studies (VISTAS), Pallavaram, Chennai.	
*	**Associate Professor and Research Supervisor, **Department of Commerce, VELS Institute of	
	science, Technology and advanced Studies (VISTAS), Pallavaram, Chennai.	
s	INDIAN FINTECH INDUSTRY: EVIDENCE FROM POST-COVID-19 SCENARIO	759

	*S KOWSALYA, **R GUHAN and ***I AJITHAL	
	*Assistant Professor, Department Of Management, Tmg College of Arts and Science, Chennai.	
	**Full-time research scholar, School of Management, Sastra Deemed University, Thanjavur.	
	***Full-time research scholar, Department Of Management Studies, Madurai Kamaraj	
	University, Madurai.	
	AN IMPACT ON AGRICULTURAL SECTORS GLOBALLY IN PANDEMIC	
1.40	*G RAMAMOORTHI and **K THIYAGARAJAN	7.0
142	*Assistant Professor, Department of Commerce & Economics, BIHER, Chennai.	763
	**Assistant Professor, Department of Commerce & Economics, BIHER, Chennai.	
	E-BUSINESS AND ITS IMPACT ON RETAIL STORES OF TIRUCHIRAPPALLI DISTRICT	
	Dr. G PASUPATHI and D JEGANATHAN	
1.40	*Research Advisor& Associate Professor, PG & Research Department of commerce, Jamal	7(0)
143	Mohamed College (Autonomous), Tiruchirappalli.	768
	**Research Scholar, PG & Research Department of commerce, Jamal Mohamed College,	
	(Autonomous), Tiruchirappalli.	
	COVID-19 LED FISCAL PRESSURE IN INDIA	
	Dr. RAJESH HARICHANDRA BHOITE	
144	HOD, Business Economics, AI' Akbar Peerbhoy College of Commerce and Economics, Grant	774
	Road, Mumbai, Maharashtra.	
	WORK FROM HOME DURING AND POST COVID FOR IT PROFESSIONAL	
	*M MOHAMED SHAMEEN and **Dr. D ARUN KUMAR	
1.45	*Research Scholar, Department of Management Studies, Bharath Institute of Higher Education	
145	and Research, Chennai.	778
	**Assistant Professor, Department of Management Studies, Bharath Institute of Higher Education	
	and Research, Chennai.	
	IMPACT OF COVID-19 ON THE AGRICULTURE PRODUCTION, FOOD SECURITY, AND	
140	LIVELIHOODS IN INDIA	702
146	V MAHESWARI	782
	Assistant Professor, Dept. of Commerce, Sri Muthukumaran Arts and Science College, Chennai.	
	E-COMMERCE MARKETING	
	*B VASUKI and **D LAKSHMIPRIYA	
1 47	*Assistant Professor, Dept. of Business Administration, Theivanai Ammal College For Women	700
147	(Autonomous), Villupuram.	786
	**Dept. of Business Administration, Theivanai Ammal College For Women (Autonomous),	
	Villupuram.	
	CHALLENGES AND OPPORTUNITIES IN DIGITAL MARKETING	
148	E NIRMALA	789
	Assisiant Professor, Dr.MGR Janaki College of Arts and Science for Women, Chennai.	
	SOCIAL MEDIA ADVERTISING WITH SPECIAL REFERENCE TO YOUTUBE	
	ADVERTISING	
	*JAYADHARANI A and **Dr. K SHYAMALA	
149	*Assistant Professor & Research Scholar, Department of Commerce, Shrimathi Devkunvar	792
	Nanalal Bhatt Vaishnav College for Women, Chromepet, Chennai. **Assistant Professor &	
	Research Guide, Department of B.com (CS), Shrimathi Devkunvar Nanalal Bhatt Vaishnav	
	College for Women, Chromepet, Chennai.	
	AN ECONOMIC ANALYSIS OF PRODUCTION OF PADDY CULTIVATION IN MELUR	
	TALUK, MADURAI DISTRICT, TAMIL NADU	
	*Dr. B LAKSHMI and **Dr. A HARIKUMAR	
150	*Associate Professor, Department of Economics, Bharath Institute of Higher Education and	797
	Research, Chennai.	
	**Assistant Professor, Department of Commerce, B. S. Abdur Rahman Crescent Institute of	
	Science & Technology, Chennai.	
	A STUDY ON THE CONSOLIDATION ERA OF INSURANCE SECTORS IN INDIA	
151	Dr. R VEERACHAMY	802
	Assistant Professor, Department of Economics, New Prince Shri Bhavani Arts and Science	

	College, Chennai.	
	THE SCOPE OF MISLEADING ADVERTISEMENT- A CASE STUDY	
152	*Dr. T MALATHI and **B VENKATA SRILATHA	
	*Assistant Professor, Department of Commerce, Poompuhar College (Autonomous) Melaiyur.	806
	**Assistant Professor, Department of Commerce, New Prince Shri Bhavani Arts and Science	
	College, Chennai.	
	A STUDY ON DEPENDENCE OF LEARNERS ON E-LEARNING APPS DURING COVID-19	
153	ERA	812
100	ARCHENA B	012
	Assistant Professor, Department of Commerce, St. Joseph's College (Arts & Science), Chennai.	
	A STUDY ON CONSUMER PREFERENCES AND USAGE PATTERN ON BABY CARE	
	PRODUCTS IN CHENNAI CITY	
154	M JACKULIN	816
	Assistant Professor, Department of Business Administration, St. Thomas College of Arts and	
	Science, Chennai.	
	CHALLENGES AND STRATEGIES OF GREEN MARKETING IN THE COMING	
1.5.5	SCENARIO	000
155	*R VIJAYAKUMAR and **Dr. D ARUN KUMAR	823
	*HOD, Department of Business Administration, The New College, Chennai.	
	**Assistant Professor, Bharath Institute of Higher Education and Research, Chennai.	
	A STUDY ON STUDENTS' SATISFACTION: USING A MULTI-CRITERIA METHOD	
156	Dr. S S ONYX NATHANEAL NIRMAL RAJ	827
	Assistant Professor, VELS Institute of Science, Technology & Advanced Studies	
	Pallavaram, Chennai.	
	A STUDY ON INVESTORS' PERCEPTION TOWARDS MUTUAL FUNDS SYSTEMATIC	
157	INVESTMENT PLAN (SIP) IN THANJAVUR CITY OF TAMILNADU	831
157	Dr. K IYYAPPAN	831
	Associate Professor, Department of Management Studies, Karpagam College of Engineering,	
	Coimbatore.	
	CONSUMERS' ATTITUDE TOWARDS ONLINE SHOPPING IN TIRUCHIRAPPALLI CITY	
158	Dr. K RIYAZ AHAMED	836
	Assistant Professor, PG Department of Commerce, Jamal Mohamed College (Autonomous),	
	Tiruchirappalli.	
	STRATEGIES FOR MANAGING STRESS FOR OPTIMAL JOB PERFORMANCE	
	*S DHANALAKSHMI and **Dr. M NIRMAL DEV	
159	*Research Scholar, Department of Commerce, VELS Institute of Science, Technology and	842
	Advanced Studies (VISTAS), Pallavaram, Chennai.	
	**Associate Professor and Research Supervisor, Department of Commerce, VELS Institute of Science, Technology and Advanced Studies (VISTAS), Pollovarem, Channel	
	Science, Technology and Advanced Studies (VISTAS), Pallavaram, Chennai ECONOMIC STUDY ON ROLE OF INSTITUTIONAL CREDIT ON IMPACT OF	
1.00	AGRICULTURAL DEVELOPMENT	<u>64-</u>
160	P ANICI SUBHA	845
	Assistant Professor, Department of Economics, Sarah Tucker College, Tirunelveli.	
	EFFECT OF PRICE SENSITIVITY ON CONSUMER DECISION MAKING IN COVID-19	
	ERA	
	*JAYASREE S and Dr. S KAMAKSHI	
161	*Research Scholar, Research Department of Commerce, Shrimathi Devkunvar Nanalal Bhatt	850
	Vaishnav College for Women, Chennai.	
	**Research Guide and Supervisor, Associate Professor, Department of Commerce (SFS),	
	- Research Guide and Subcivisor. Associate Professor Department of Commerce (SPS) -	
	Shrimathi Devkunvar Nanalal Bhatt Vaishnav College for Women, Chennai.	
	Shrimathi Devkunvar Nanalal Bhatt Vaishnav College for Women, Chennai.A STUDY ON MOBILE BANKING SERVICES IN INDIA	
162	Shrimathi Devkunvar Nanalal Bhatt Vaishnav College for Women, Chennai. A STUDY ON MOBILE BANKING SERVICES IN INDIA *P NITHYA, **C SUGANYA and ***M.KAVIYA	854
162	Shrimathi Devkunvar Nanalal Bhatt Vaishnav College for Women, Chennai.A STUDY ON MOBILE BANKING SERVICES IN INDIA	854

Science, Kakkaveri, Rasipuram, Namakkal. **** **** *** *** *** *** *** *** ***			
Science, Kakkaveri, Rasipurim, Namakkal. A STUDY ON CUSTOMERS SATISFACTION TOWARDS ATM CARD HOLDERS WITH SPECIAL REFERENCE TO SBI ATM SERVICES IN RASIPURAM TOWN *K GOBINATH, **M SRITHARAN and ***T JEEVA 8 *1 *Sistant Professor, Department of Commerce, Muthayammal Memorial College of Arts and Science, Kakkaveri, Rasipuram, Namakkal. 858 **11. M. Com., Student, Department of Commerce, Muthayammal Memorial College of Arts and Science, Kakkaveri, Rasipuram, Namakkal. 858 CONSUMERS 7 PREFERENCE TOWARDS GREEN PRODUCTS ATTUR TALUK * *Dr. O PERIASAMY, **Dr. C. GOWTHAMAN and ***G, YUVARAJ * *Assistant Professor, Department of Commerce, Muthayammal Memorial College of Arts and Science, Rasipuram, Namakkal. 863 ***Assistant Professor, Department of Commerce, SSM College of Arts and Science, Komarapalayam, Namakkal. 863 ***Assistant Professor, Department of Commerce, Muthayammal Memorial College of Arts and Science, Rasipuram, Namakkal. 863 ***Assistant Professor, Department of Commerce, Muthayammal Memorial College of Arts and Science, Rasipuram, Namakkal. 863 ***Assistant Professor, Department of Commerce, Muthayammal Memorial College of Arts and Science, Rasipuram, Namakkal. 863 **Assistant Professor, Department of Commerce, Muthayammal Memorial College of Arts and Science, Rasipuram, Namakkal. 868 ***I.M.Com, Student, Department of Commerce, Muthayammal Memo		Science, Kakkaveri, Rasipuram, Namakkal.	
A STUDY ON CUSTOMERS SATISFACTION TOWARDS ATM CARD HOLDERS WITH SPECIAL REFERENCE TO SBI ATM SERVICES IN RASIPURAM TOWN *K GOBINATH, **M SRITHARAN and ***T JEEVA *Assistant Professor, Department of Commerce, Muthayammal Memorial College of Arts and Science, Kakkaveri, Rasipuram, Namakkal. 858 **11 M. Com., Student, Department of Commerce, Muthayammal Memorial College of Arts and Science, Kakkaveri, Rasipuram, Namakkal. 858 **11 M. Com,, Student, Department of Commerce, Muthayammal Memorial College of Arts and Science, Kakkaveri, Rasipuram, Namakkal. 863 **4. (CONSUMER'S PREFERENCE TOWARDS GREEN PRODUCTS ATTUR TALUK *Dr, G PERIASAMY, ** Dr. C. GOWTHAMAN and ***G. YUVARAJ *Assistant Professor, Department of Commerce, Muthayammal Memorial College of Arts and Science, Rasipuram, Namakkal. 863 ***Research Scholar, Department of Commerce, SSM College of Arts and Science, Komarapalayam, Namakkal. 863 ***Research Scholar, Department of Commerce, SSM College of Arts and Science, Rasipuram, Namakkal. 863 ***TIE COLE OF ELECTRONIC BANKING SERVICES IN INDIAN BANKING SECTOR *S DINESH KUMAR, **T ARUN KUMAR and **C.SHRIBALAJI *Assistant Professor, Department of Commerce, Muthayammal Memorial College of Arts and Science, Rasipuram, Namakkal. 868 **TILM.Com, Student, Department of Commerce, Muthayammal Memorial College of Arts and Science, Rasipuram, Namakkal. 872 **TIERNENT COLLART, SERVICES TO RURAL CUSTOMERS - A STUDY WITH SPECIAL REFERENCE TO AND ITS IMPACT ON MSME IN INDIA WITH SPECIAL REFERENCE TO ASIPURAM TALUK, NAMAKAL DISTRICT *Dr. C GOWHAMAN and **S DINESH KUMAR			
SPECIAL REFERENCE TO SBI ATM SERVICES IN RASIPURAM TOWN *K GOBINATH, **M SRITHARAN and ***T JEEVA **Sistant Professor, Department of Commerce, Muthayammal Memorial College of Arts and Science, Kakkaveri, Rasipuram, Namakkal. 858 ***II. M. Com, Student, Department of Commerce, Muthayammal Memorial College of Arts and Science, Kakkaveri, Rasipuram, Namakkal. ***II. M. Com, Student, Department of Commerce, Muthayammal Memorial College of Arts and Science, Kakkaveri, Rasipuram, Namakkal. ***I. M. Com, Student, Department of Commerce, Muthayammal Memorial College of Arts and Science, Kakkaveri, Rasipuram, Namakkal. ***0. GPERIASAMY, ** Dr. C. GOWTHAMAN and ***G. YUVARAJ ** *Assistant Professor, Department of Commerce, Muthayammal Memorial College of Arts and Science, Rasipuram, Namakkal. *** *** ****Research Scholar, Department of Commerce, SSM College of Arts and Science, Rasipuram, Namakkal. *** *** ****Research Scholar, Department of Commerce, Muthayammal Memorial College of Arts and Science, Rasipuram, Namakkal. *** *** ************************************			
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TII M. Com., Student, Department of Commerce, Muthayammal Memorial College of Arts and Science, Kakkaveri, Rasiguram, Namakkal. *TI. M. Com., Student, Department of Commerce, Muthayammal Memorial College of Arts and Science, Kakkaveri, Rasiguram, Namakkal. CONSUMER'S PREFERENCE TOWARDS GREEN PRODUCTS ATTUR TALUK *Dr. G PERIASAMY, ** Dr. C. GOWTHAMAN and ***G. YUVARAJ *Assistant Professor, Department of Commerce, Muthayammal Memorial College of Arts and Science, Rasiguram, Namakkal. 863 ***Assistant Professor, Department of Commerce, SSM College of Arts and Science, Komarapalayam, Namakkal. 863 ***Research Scholar, Department of Commerce, SSM College of Arts and Science, Komarapalayam, Namakkal. 863 ****Research Scholar, Department of Commerce, SSM College of Arts and Science, Komarapalayam, Namakkal. 863 ************************************		*Assistant Professor, Department of Commerce, Muthayammal Memorial College of Arts and	050
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PROBLEMS OF E-BANKING SERVICES TO RURAL CUSTOMERS – A STUDY WITH SPECIAL REFERENCE TO RASIPURAM TALUK, NAMAKKAL DISTRICT *Dr. C GOWHAMAN and **S DINESH KUMAR *Assistant Professor, Dept of Commerce, Muthayammal Memorial College of Arts and Science, Rasipuram, Namakkal. **Assistant Professor, Dept of Commerce, Muthayammal Memorial College of Arts and Science, Rasipuram, Namakkal. 168 IMPACT OF HRM PRACTICES ON ORGANISATIONAL CULTURE- A STUDY WITH REFERENCE TO CHEMICAL MANUFACTURING COMPANIES IN TAMIL NADU. Dr. B JANANEE Assistant Professor, Department of Commerce, New Prince Shri Bhavani Arts and Science College, Chennai. 169 Dr. G JAYALAKSHMI Associate Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai. 170 *A STUDY ON BUYER BEHAVIOR OF DURABLE GOODS WITH SPECIAL REFERENCE TO VILLUPURAM DISTRICT *A VALARMATHI **K THIYAGARAJAN *Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai.		*Research Scholar, St. John's College, Palayamkottai, Tirunelveli.	
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167*Dr. C GOWHAMAN and **S DINESH KUMAR *Assistant Professor, Dept of Commerce, Muthayammal Memorial College of Arts and Science, Rasipuram, Namakkal. **Assistant Professor, Dept of Commerce, Muthayammal Memorial College of Arts and Science, Rasipuram, Namakkal. **Assistant Professor, Dept of Commerce, Muthayammal Memorial College of Arts and Science, Rasipuram, Namakkal.879168IMPACT OF HRM PRACTICES ON ORGANISATIONAL CULTURE- A STUDY WITH REFERENCE TO CHEMICAL MANUFACTURING COMPANIES IN TAMIL NADU. Dr. B JANANEE Assistant Professor, Department of Commerce, New Prince Shri Bhavani Arts and Science College, Chennai.886168ENTREPRENEURIAL PROSPECTS AND CHALLENGES FOR WOMEN AMIDST COVID- 19 IN INDIA Dr. G JAYALAKSHMI Associate Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai.893170A STUDY ON BUYER BEHAVIOR OF DURABLE GOODS WITH SPECIAL REFERENCE TO VILLUPURAM DISTRICT *A VALARMATHI **K THIYAGARAJAN *Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai. **Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai.896			
167 *Assistant Professor, Dept of Commerce, Muthayammal Memorial College of Arts and Science, Rasipuram, Namakkal. 879 168 **Assistant Professor, Dept of Commerce, Muthayammal Memorial College of Arts and Science, Rasipuram, Namakkal. 886 168 IMPACT OF HRM PRACTICES ON ORGANISATIONAL CULTURE- A STUDY WITH REFERENCE TO CHEMICAL MANUFACTURING COMPANIES IN TAMIL NADU. Dr. B JANANEE 886 Assistant Professor, Department of Commerce, New Prince Shri Bhavani Arts and Science College, Chennai. 886 169 ENTREPRENEURIAL PROSPECTS AND CHALLENGES FOR WOMEN AMIDST COVID- 19 IN INDIA 893 169 G JAYALAKSHMI Associate Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai. 893 170 A STUDY ON BUYER BEHAVIOR OF DURABLE GOODS WITH SPECIAL REFERENCE TO VILLUPURAM DISTRICT 896 170 *Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai. 896			
Rasipuram, Namakkal. **Assistant Professor, Dept of Commerce, Muthayammal Memorial College of Arts and Science, Rasipuram, Namakkal. 168 IMPACT OF HRM PRACTICES ON ORGANISATIONAL CULTURE- A STUDY WITH REFERENCE TO CHEMICAL MANUFACTURING COMPANIES IN TAMIL NADU. Dr. B JANANEE 886 Assistant Professor, Department of Commerce, New Prince Shri Bhavani Arts and Science College, Chennai. 886 169 ENTREPRENEURIAL PROSPECTS AND CHALLENGES FOR WOMEN AMIDST COVID- 19 IN INDIA 893 Associate Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai. 893 170 A STUDY ON BUYER BEHAVIOR OF DURABLE GOODS WITH SPECIAL REFERENCE TO VILLUPURAM DISTRICT 896 *Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai. 896	167		879
**Assistant Professor, Dept of Commerce, Muthayammal Memorial College of Arts and Science, Rasipuram, Namakkal. 168 IMPACT OF HRM PRACTICES ON ORGANISATIONAL CULTURE- A STUDY WITH REFERENCE TO CHEMICAL MANUFACTURING COMPANIES IN TAMIL NADU. Dr. B JANANEE 886 Assistant Professor, Department of Commerce, New Prince Shri Bhavani Arts and Science College, Chennai. 886 169 ENTREPRENEURIAL PROSPECTS AND CHALLENGES FOR WOMEN AMIDST COVID- 19 IN INDIA Dr. G JAYALAKSHMI 893 Associate Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai. 893 170 A STUDY ON BUYER BEHAVIOR OF DURABLE GOODS WITH SPECIAL REFERENCE TO VILLUPURAM DISTRICT *A VALARMATHI **K THIYAGARAJAN 170 *Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai. 896			
Rasipuram, Namakkal.IMPACT OF HRM PRACTICES ON ORGANISATIONAL CULTURE- A STUDY WITH REFERENCE TO CHEMICAL MANUFACTURING COMPANIES IN TAMIL NADU. Dr. B JANANEE886168Dr. B JANANEE886Assistant Professor, Department of Commerce, New Prince Shri Bhavani Arts and Science College, Chennai.886169ENTREPRENEURIAL PROSPECTS AND CHALLENGES FOR WOMEN AMIDST COVID- 19 IN INDIA Dr. G JAYALAKSHMI Associate Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai.893170A STUDY ON BUYER BEHAVIOR OF DURABLE GOODS WITH SPECIAL REFERENCE TO VILLUPURAM DISTRICT *A VALARMATHI **K THIYAGARAJAN *Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai.896			
168IMPACT OF HRM PRACTICES ON ORGANISATIONAL CULTURE- A STUDY WITH REFERENCE TO CHEMICAL MANUFACTURING COMPANIES IN TAMIL NADU. Dr. B JANANEE886168Dr. B JANANEE886Assistant Professor, Department of Commerce, New Prince Shri Bhavani Arts and Science College, Chennai.886169ENTREPRENEURIAL PROSPECTS AND CHALLENGES FOR WOMEN AMIDST COVID- 19 IN INDIA Dr. G JAYALAKSHMI Associate Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai.893170A STUDY ON BUYER BEHAVIOR OF DURABLE GOODS WITH SPECIAL REFERENCE TO VILLUPURAM DISTRICT *A VALARMATHI **K THIYAGARAJAN *Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai.896			
168REFERENCE TO CHEMICAL MANUFACTURING COMPANIES IN TAMIL NADU. Dr. B JANANEE886Assistant Professor, Department of Commerce, New Prince Shri Bhavani Arts and Science College, Chennai.886169ENTREPRENEURIAL PROSPECTS AND CHALLENGES FOR WOMEN AMIDST COVID- 19 IN INDIA Dr. G JAYALAKSHMI Associate Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai.893170A STUDY ON BUYER BEHAVIOR OF DURABLE GOODS WITH SPECIAL REFERENCE TO VILLUPURAM DISTRICT *A VALARMATHI **K THIYAGARAJAN *Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai.896		*	
168 Dr. B JANANEE 886 Assistant Professor, Department of Commerce, New Prince Shri Bhavani Arts and Science College, Chennai. 886 169 ENTREPRENEURIAL PROSPECTS AND CHALLENGES FOR WOMEN AMIDST COVID- 19 IN INDIA Dr. G JAYALAKSHMI 893 169 Dr. G JAYALAKSHMI 893 Associate Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai. 893 170 A STUDY ON BUYER BEHAVIOR OF DURABLE GOODS WITH SPECIAL REFERENCE TO VILLUPURAM DISTRICT 896 170 *A Ssistant Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai. 896			
College, Chennai.ENTREPRENEURIAL PROSPECTS AND CHALLENGES FOR WOMEN AMIDST COVID- 19 IN INDIA Dr. G JAYALAKSHMI893169Dr. G JAYALAKSHMI893Associate Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai.893170A STUDY ON BUYER BEHAVIOR OF DURABLE GOODS WITH SPECIAL REFERENCE TO VILLUPURAM DISTRICT *A VALARMATHI **K THIYAGARAJAN *Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai.896	168		886
College, Chennai.ENTREPRENEURIAL PROSPECTS AND CHALLENGES FOR WOMEN AMIDST COVID- 19 IN INDIA Dr. G JAYALAKSHMI893169Dr. G JAYALAKSHMI893Associate Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai.893170A STUDY ON BUYER BEHAVIOR OF DURABLE GOODS WITH SPECIAL REFERENCE TO VILLUPURAM DISTRICT *A VALARMATHI **K THIYAGARAJAN *Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai.896		Assistant Professor, Department of Commerce, New Prince Shri Bhavani Arts and Science	
169 ENTREPRENEURIAL PROSPECTS AND CHALLENGES FOR WOMEN AMIDST COVID- 19 IN INDIA 893 169 Dr. G JAYALAKSHMI 893 Associate Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai. 893 170 A STUDY ON BUYER BEHAVIOR OF DURABLE GOODS WITH SPECIAL REFERENCE TO VILLUPURAM DISTRICT *A VALARMATHI **K THIYAGARAJAN 896 170 *Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai. 896			
16919 IN INDIA Dr. G JAYALAKSHMI Associate Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai.893170A STUDY ON BUYER BEHAVIOR OF DURABLE GOODS WITH SPECIAL REFERENCE TO VILLUPURAM DISTRICT *A VALARMATHI **K THIYAGARAJAN *Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai. **Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and893			
 Associate Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai. A STUDY ON BUYER BEHAVIOR OF DURABLE GOODS WITH SPECIAL REFERENCE TO VILLUPURAM DISTRICT *A VALARMATHI **K THIYAGARAJAN *Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai. **Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and 		19 IN INDIA	
Research, Chennai. A STUDY ON BUYER BEHAVIOR OF DURABLE GOODS WITH SPECIAL REFERENCE TO VILLUPURAM DISTRICT *A VALARMATHI **K THIYAGARAJAN *Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai. **Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and	169	Dr. G JAYALAKSHMI	893
 A STUDY ON BUYER BEHAVIOR OF DURABLE GOODS WITH SPECIAL REFERENCE TO VILLUPURAM DISTRICT *A VALARMATHI **K THIYAGARAJAN *Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai. **Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and 		Associate Professor, Department of Commerce, Bharath Institute of Higher Education and	
 A STUDY ON BUYER BEHAVIOR OF DURABLE GOODS WITH SPECIAL REFERENCE TO VILLUPURAM DISTRICT *A VALARMATHI **K THIYAGARAJAN *Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai. **Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and 		· · ·	
TO VILLUPURAM DISTRICT *A VALARMATHI **K THIYAGARAJAN *Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai. **Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and896			
 *A VALARMATHI **K THIYAGARAJAN *Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai. **Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and 			
 *Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and Research, Chennai. **Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and 			
Research, Chennai. **Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and	170		896
**Assistant Professor, Department of Commerce, Bharath Institute of Higher Education and			

	STRESS AND METHODS TO OVERCOME STRESS DURING WORK FROM HOME	
	*J SINDHU and **Dr. K MANIKANDAN	
171	*Research Scholar, Department of Commerce, VELS Institute of Science, Technology and	904
1,1	Advanced Studies, Pallavaram, Chennai.	201
	**Assistant professor. Department of Commerce, VELS Institute of Science, Technology and	
	Advanced Studies, Pallavaram, Chennai.	
	STRESS AND METHODS TO OVERCOME STRESS DURING WORK FROM HOME	
	*J SINDHU and **Dr. K MANIKANDAN	
	*Research Scholar, Department of Commerce, VELS Institute of Science, Technology and	
172		907
	Advanced Studies, Pallavaram, Chennai.	
	**Assistant professor. Department of Commerce, VELS Institute of Science, Technology and	
	Advanced Studies, Pallavaram, Chennai.	
	IMPACT OF AGRICULTURE SECTOR IN COVID-19	
173	*PRIYA DHARSHAN D, **RESHIKAA V S, ***PREEDHA G, ****JAYASHREE G and	912
	****PRATHIBHA P.	
	II M. Com, PSGR Krishnammal College for Women, Coimbatore.	
	IMPACT OF COVID-19 PANDEMIC ON INDIAN ECONOMY	
174	*Dr. M JEGADEESHWARAN and **KALEESHWARI S	915
171	*Assistant Professor, Department of Commerce, Bharathiar University, Coimbatore.	10
	**Research Scholar, Department of Commerce, Bharathiar University, Coimbatore.	
	FINANCIAL LITERACY AMONG YOUNGSTERS IN INDIA	
175	K BANUMATHY	922
	Research Scholar, Guru Nanak College, Chennai.	
	A STUDY ON CONSUMER BEHAVIOUR TOWARDS ONLINE SHOPPING WITH	
	SPECIAL REFERENCE TO CHENNAI DISTRICT	
	*Dr. V MURUGAN and **G U ABINESHWAR	
176	*Assistant Professor, Department of Commerce, Rajeswari Vedachalam Government Arts	925
	College, Chengalpattu.	
	**Research Scholar (Full Time), Department of Commerce, Rajeswari Vedachalam Government	
	Arts College, Chengalpattu. IMPACT OF YOUTUBE REVENUE ON AGRICULTURAL INCOME AND LABOUR IN	
177	KERALA	932
1//	*MOHAMMED SHAFEER K P and **Dr. B KATHIRESAN)52
	*Research Scholar, Dept. of English, Thiruvalluvar University, Vellore.	
	**Professor & Head, Dept. of English, Thiruvalluvar University, Vellore.	
	AN AGRI-BUSINESS IN INDIA	
	*P MOHAMMED BUHARI SALEEM, **A I SHAKUL HAMEED and ***Dr. M MOHAMED	
	SIDDIK	
170	*Assistant Professor, Department of Commerce, Sadakathullah Appa College (Autonomous),	025
178	Tirunelveli.	935
	**Assistant Professor, PG & Research Department of Commerce, Sadakathullah Appa College	
	(Autonomous), Tirunelveli.	
	***Assistant Professor, PG & Research Department of Commerce, Sadakathullah Appa College	
	(Autonomous), Tirunelveli.	
	CUSTOMER SATISFACTION TOWARDS E-BANKING SERVICES WITH SPECIAL	
	REFERENCE TO AXIS BANK IN CHENNAI CITY	
179	Dr. S MANI	938
	Assistant Professor of Commerce, SRM Institute of Science and Technology, Ramapuram,	
	Chennai.	
	A STUDY ON WORK-LIFE BALANCE CHALLENGESDURING LOCKDOWN OF	
	WORKING WOMEN FROM COIMBATORE DISTRICT	
100	*Dr. S JAISHREE and **T KAMALADEVI	0.42
180	*Assistant Professor, Department of Management, Hindusthan College of Arts and Science,	943
	Coimbatore.	
	**Assistant Professor, Department of Management, Hindusthan College of Arts and Science,	
	Assistant Fronessor, Department of Management, findustnan Conege of Arts and Science,	

	Coimbatore.	
181	THE EFFECT OF CORONAVIRUS ON INDIAN STOCK MARKET AND THE PUBLIC AUTHORITY MEASURES TO RESTORE THE ECONOMY *G MARISELVAN and **Dr. A ASOK *Research Scholar, Research centre in Economics, Kamaraj College, Thoothukudi. **Associate Professor and Research Co- Ordinator (Arts), Research Centre in Economics,	949
182	Kamaraj College, Thoothukudi. THE ROLE OF BUSINESS IN THE POST PANDEMIC ERA *Dr. B DEVAMAINDHAN and **K S FELIX AARON *Associate Professor, Dept. of Management Studies, Institute of Distance Education, Chennai. **Assistant Professor, Dept. of B.B.A, D.G.Vaishnav College, Arumbakkam, Chennai.	953
183	AN ECONOMIC EFFICIENCY OF TAPIOCA PRODUCTION IN ERODE DISTRICT OF TAMILNADU *Dr. S MANIKANDAN and ** R KALAIVANI *Assistant Professor, Department of Economics, Erode Arts and Science College, Erode. ** Research Scholar, Department of Economics, Erode Arts and Science College, Erode.	956
184	FACTORS INFLUENCING THE INCREASING POPULARITY OF MUTUAL FUNDS IN CHENNAI CITY *L MONISHA and **Dr. P SUSEELA *Assistant Professor, Department of Commerce, Faculty of Science and Humanities, SRM Institute of Science and Technology, Ramapuram, Chennai. **Associate Professor, Department of Commerce, Faculty of Science and Humanities, SRM Institute of Science and Technology, Ramapuram, Chennai.	963
185	A STUDY ON THE IMPACT OF GST IN RETAIL SHOPS AT URBAN AREAS *Dr. P MUNUSAMY and **Dr. P ARUNACHALAM *Associate Professor & Head, PG & Research Department of Commerce, Vivekanandha College of Arts & Sciences for Women (Autonomous), Elayampalayam, Tiruchengode. **Assistant Professor & Head, Department of Economics, Vivekanandha College of Arts & Sciences for Women (Autonomous), Elayampalayam, Tiruchengode.	968
186	INSTITUTIONAL SUPPORT FOR PROMOTIONAL ENTREPRENEURSHIP IN INDIA *M YOGARANI and **S BARANI CHELVI *Assistant Professor, Department of Commerce, Annamalai University. **Assistant Professor, Department of Commerce, Annamalai University.	972
187	A STUDY ON LEADERSHIP DECISION MAKING STYLES IN MODERN MANAGEMENT WITH SPECIAL REFERENCE TO AUTOMOBILE INDUSTRY IN CHENNAI REGION *Dr. S CHANDRAMOULI and **S RAJKAMAL *Assistant Professor, Department of Commerce, SRM Institute of Science & Technology, Ramapuram, Chennai. **Assistant Professor, Department of Commerce, SRM Institute of Science & Technology, Ramapuram, Chennai.	976
188	CUSTOMER SATISFACTION INDEX – AS A BASE FOR STRATEGIC MARKETING MANAGEMENT *I ENOCK and **Dr. A JAYABAL *Research Scholar, SRM Institute of Science and Technology, Ramapuram, Chennai. **Assistant Professor Assistant Professor, Department of Commerce, SRM Institute of Science and Technology, Ramapuram, Chennai.	983
189	CONSUMER BUYING BEHAVIOR TOWARDS COSMETIC PRODUCTS IN MADURANTHAGAM TOWN *R JAMUNA and **Dr. K MANIKANDAN *Research Scholar, Department of Commerce, VELS Institute of Science, Technology and Advanced Studies, Pallavaram, Chennai. **Assistant professor. Department of Commerce, VELS Institute of Science, Technology and Advanced Studies, Pallavaram, Chennai.	987
190	CONSUMER BRAND PREFERENCE TOWARDS COSMETICS GOODS IN RASIPURAM *K MYNAVATHI, **K KARTHIKA and ***R KALISHWARN	993

	*Research Scholar, SSM College of Arts and Science, Komarapalayam, Namakkal.	
	**III BBA, Department of Business Administration, Muthayammal Memorial College of Arts and	
	Science, Rasipuram, Namakkal.	
	***I B.Com, Department of Commerce, Muthayammal Memorial College of Arts and Science,	
	Rasipuram, Namakkal.	
	CONSUMER BEHAVIOUR TOWARDS COSMETIC PRODUCTS IN TRICHIRAPPALLI	
101	B REVATHI	997
191	Research Scholar, PG & Research Department of Commerce, Urumu Dhanalakshmi College,	997
	Tiruchirappalli.	
	A STUDY ON BUSINESS OPPORTUNITIES DURING COVID-19 ERA	
192	Dr. S GOPI	1003
192	Assistant Professor, Dept. of Commerce, Jamal Mohamed College (Autonomous),	1005
	Tiruchirappalli.	
	THE POSITIVE AND NEGATIVE IMPACTS OF INCOMPLETE FAMILY IN JOHN	
	IRVING'S "THE WORLD ACCORDING TO GARP"	
	*G VIGNESHWAR and **M MADHU BHARATHI	
193	*Assistant Professor, PG & Research Department of English, Vivekanandha College of Arts &	1008
	Sciences for Women, (Autonomous), Namakkal.	
	**Assistant Professor, Department of Science and Humanities, M Kumarasamy College of	
	Engineering, Karur.	
	IMPACT OF COVID-19 ON THE INDIAN AGRICULTURAL SYSTEM	
194	P MUNI BHUMIKA	1012
	Electronics & Communication Engineering, Sri Venkateswara College of Engineering, Chennai.	
	COVID-19 AND ITS IMPACT ON DIFFERENT SECTORS IN INDIAN ECONOMY	
	*Dr. T SELVAKUMAR and **Dr. M YESU RAJAN	
195	*Assistant Professor of Economics, PG and Research Department of Economics, The American	1015
170	College, Madurai.	1012
	**Assistant Professor of Economics, PG and Research Department of Economics, The American	
	College, Madurai.	
	IMPACT OF COVID – 19 ON SMALL BUSINESS WOMEN ENTREPRENUERES IN INIDA	
196	– ISSUES AND CHALLENGES	1019
	Dr. V M SUNEELA SHYAM	
	Assistant Professor, Dept. of Economics, Ethiraj College for Women, Chennai.	
	A STUDY ON CONSUMER SATISFACTION TOWARDS RETAIL STORES WITH	
	REFERENCE TO KOTTAYAM	
197	*SEETHU JOHN and **Dr. K MANIKANDAN	1022
19/	*Assistant professor, Department of Commerce, Saintgits College of Applied Sciences,	1022
	Kottayam, Kerala,	
	**Professor, Department of Commerce, Vels Institute of Science Technology and Advanced	
	Studies, Pallavaram, Chennai.	
	QUALITY OF WORK LIFE AND PSYCHOLOGICAL WELL BEING OF AN INDIVIDUAL	
198	DURING COVID-19 PANDEMIC *NAYEEMUNNISA A and **ZENITH Z	1026
170	*Assistant Professor, C Abdul Hakeem College of Engineering and Technology, Melvisharam.	1020
	** I MBA, C Abdul Hakeem College of Engineering and Technology, Melvisharam.	
	THE IMPACT OF THE COVID-19 ON AGRICULTURAL SECTOR OF KERALA ECONOMY	
100	Dr. PRINCY P JAMES	
199	Assistant Professor, Department of Economics, Bishop Kurialacherry College for Women,	1033
	Kottayam, Kerala.	
	A STUDY OF PERFORMANCE APPRAISAL SYSTEMS IN INDIAN BANKING SECTOR	
	*G SANTHOSHKUMAR, **R VELANGANNI and ***S ROBIN SUSMITHA	
200	*Assistant Professors, Department of Commerce SRM, IST, Chennai.	1036
-	**Assistant Professors, Department of Commerce SRM, IST, Chennai.	
	***Assistant Professors, Department of Commerce SRM, IST, Chennai.	
201		1038
201	EMPLOYMENT OPPORTUNITY AND STATUS OF TRANSGENDER IN INDIA	1038

	*Dr IACANATUD and **TAMILADACID	
	*Dr. JAGANATH R and **TAMILARASI R	
	*Assistant Professor, Department of Political Science, SLAAS, Hindustan Institute of Technology	
	& Science, Chennai.	
	**Assistant Professor, Department of Commerce & Economics, Faculty of Arts & Science, Pharath Institute of Technology & Science, Channel	
	Bharath Institute of Technology & Science, Chennai.	
	WORK LIFE BALANCE AMONG WOMEN EMPLOYEES DURING COVID-19	
202	*J P JAIDEEP and **M KOUSALYA	1043
	*Head of Department of BBA, Dwaraka Doss Goverdhan Doss Vaishnav College, Chennai.	
	**Research Scholar, Department of Commerce, JHA Agarsen College, Chennai.	
	EVOLUTION OF SOCIO – ECONOMIC STATUS OF LANDLESS AGRICULTURAL	
	LABOURERS IN THIRUPPARANKUNDRAM TALUK, MADURAI DISTRICT	
202	*Dr. K VELMURUGAN and **Dr. P ARUNACHALAM	1047
203	**Assistant Professor in Economics, Department of Economics, Saraswathi Narayanan College of	1047
	Arts and Science, Madurai.	
	**Assistant Professor & Head, Department of Economics, Vivekanandha College of Arts and	
	Sciences for Women (Autonomous), Elayampalaym, Namakkal.	
	HEALTH INSURANCE SECTOR IN INDIA: AN ANALYSIS OF ITS PERFORMANCE	
204	J NANDAKUMAR	1052
	Research Scholar, Department of Economics, Sir Theagaraya College, Chennai.	
	EFFECT OF HRM OUTCOMES EMPLOYEE RETENTION ON THE RELATIONSHIP	
205	BETWEEN HRM PRACTICES AND ORGANIZATIONAL PERFORMANCE	1054
203	R MUTHUKUMARAN	1054
	Research Scholar, Bharath Institute of Higher Education and Research, Chennai.	
	IMPACT ON ENTERPRISES AND WORKERS IN THE FORMAL AND INFORMAL	
	ECONOMY IN INDIA AFTER COVID-19 PANDEMIC'S	
	*T SUBHALATHA, **Dr. P GOVINDARAJU and ***BIRUNTHA D	
	*Research scholar, Vels Institute of Science, Technology & Advanced Studies (VISTAS),	
206	Chennai.	1058
	**Professor & Associate Professor, Department of commerce, Vels Institute of Science,	
	Technology & Advanced Studies (VISTAS), Chennai.	
	***Research scholar, Department of commerce, VELS Institute of Science, Technology and	
	Advanced Studies (VISTAS), Chennai.	
	A STUDY ON GREEN MARKETING IN INDIA	
207	Dr. M RAJARAJAN	1063
	Associate Professor, Department of Commerce, Annamalai University IMPACT OF COVID-19 ON AGRICULTURE SECTOR	
208		1066
200	K SIVA SHANKAR	1000
	I B.Com, Data Analytics, Bharath Institute of Higher Education and Research, Chennai.	
209	IMPACT OF COVID ON JOB OPPORTUNITIES	1068
209	*VAISHNAVI V	1000
	1st MBA, B.S. Abdur Rahman Crescent Institute of Science and Technology, Chennai.	
210	BUSINESS STRATEGY	1070
210	T LAKSHMI	10/0
	Accounting and Finance, Bharath Institute of Higher Education and Research, Chennai.	
	A STUDY ON LEADERSHIP STYLE WITH AN IMPACT ON ORGANSATIONAL	
211	PERFORMANCE	1074
	V ASHRUTHA SENGAMALAM	
	II Mcom, New Prince Shri Bhavani Arts and Science College, Chennai.	
	IMPACT OF COVID-19 PANDEMIC ON SMALL AND MEDIUM-SIZED ENTERPRISES	
212	(SMES) IN AZERBAIJAN	1078
£12	V GANESH	10/0
	B. Com Corporate Secretaryship, Bharath Institute of Higher Education and Research, Chennai.	
	MOTIVATION IN THE WORKPLACE	
213	V VISHAL	1086
	II M.com (General), Department of Commerce, New Prince Shri Bhavani Arts and Science	
	in theom (General), Department of Commerce, New Timee Our Diavan Arts and Science	

	College, Chennai.	
	WORK FROM HOME NEW BUSINESS	
214	P SINDHIYA	1092
	I B.Com Accounts and Finance, Bharath Institute of Higher Education and Research, Chennai.	
	IMPACT OF COVID-19 ON THE FINANCIAL MARKETS CHANGE IN LIFESTYLE	
215	MUTHULAKSHMI MAHESH	1094
215	Student of Masters in Business Administration, B.S. Abdur Rahman Crescent Institute of Science	1094
	& Technology, Chennai.	
	ECONOMIC CHALLENGES & BUSINESS OPPORTUNITIES OF TOURSIM INDUSTRY IN	
	COVID-19	
216	*N AYISHA BEGUM and **GIRISH C J	1097
	*1st MBA, B S ABDUR Rahman Crescent Institute of Science and Technology, Chennai.	
	*1st MBA, B S ABDUR Rahman Crescent Institute of Science and Technology, Chennai.	
	A STUDY ON FOREIGN DIRECT INVESTMENT IN INDIA	
217	N UMA MAHESWARI	1101
217	Assistant Professor, Faculty of Management Studies, Karpagam College of Engineering,	1101
	Coimbatore.	
	LITERATURE REVIEW ON IMPACT OF COVID 19 PANDEMIC ON EDUCATION	
218	ABHISHEK NARAYAN J	1106
210	Assistant Professor, Department of Management Studies, Karpagam College of Engineering,	1100
	Coimbatore.	
	COVID-19 IMPACT ON EXPORTS OF SERVICES: OPPORTUNITIES, CHALLENGES AND	
219	SUGGESTIONS FOR INDIA	1111
217	T RATHINAKUMAR	
	Assistant Professor, Karpagam College of Engineering, Coimbatore.	
•••	EFFECTIVE TALENT ACQUISITION THROUGH E-RECRUITMENT	
220	DIVYA K P	1115
	Assistant Professor	
	A STUDY ON STUDENT'S CHARACTER AND ABILITY OF UNDERSTANDING DIGITAL	
221	LEARNING DURING PANDEMIC	1110
221	SEETHAL S	1118
	Assistant Professor, Faculty of Management Studies, Karpagam College of Engineering,	
	Coimbatore.	
	A STUDY ON ETHICAL BEHAVIOUR OF LIFE, SCIENCE AND SOCIETY	
	*Dr. BHUVANESWARI S and **Dr. R PRIYA	
222	*Assistant Professor, Department of Management Studies, B.S.Abdur Rahman Crescent Institute	1122
	of Science and Technology, Vandalur, Chennai.	
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	COVID-19 PANDEMIC IMPACT ON SUGAR MARKET IN INDIA	
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WORK LIFE BALANCE AMONG WOMEN EMPLOYEES DURING COVID-19

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ABSTRACT

Work life balance among women employees during covid-19 with the expansion in awareness and education identifying women empowerment there is a significant increase in the total number of working women in various areas. Ever changing market condition and competition has pressurized the enterprises to perish or perform. This has created tremendous pressure on the employees. Individual and professional life are the two aspects thought about significantly by representatives, the achievement of which requires real consideration. Different viewpoints like Work stress, socio demographic conditions, work pressure, effect of work on family life adversely influences the individual life and professional success making a discriminatory constraint for women. This can result in increased Labour turnover, high absenteeism, poor job satisfaction, continuous Organizational loss, and occupation fulfilment. There are initiatives and steps taken by the organizations and the administration. This paper based on the secondary data studies the work-life balance practices adopted by Indian organizations in providing Work life Balance among its Women Employees. An endeavour is likewise made to discover the difficulties experienced by the institutions in giving such measures to the women employees. The sources studied for this research includes different Internet sites, Journals, websites doctoral proposition, papers etc.

Keywords: Work Life Balance, Women Empowerment, Initiatives

INTRODUCTION

Ever changing worldwide oriented corporate environment has transformed work-life balance into a source of stress for individuals, organisations as well as scholars. At work and at home, women's requirements are always evolving. Organizations need to be aware of these changes. Due to their increased responsibilities in the workplace and in their personal lives, female employees face a variety of unique challenges. Businesses have been pushed to rethink work-life balance due to a widening way of life and shifting job requirements. Female employees are often disproportionately burdened in the workplace. Included are not only tasks but also the mental and interpersonal labour performed at work.

The coronavirus outbreak has exacerbated gender inequalities and contributed to increasing levels of anxiety and tension in female patients. Many women labour in vital fields like healthcare, making them susceptible to infection by the coronavirus. It's not uncommon for mothers to have to juggle multiple responsibilities, including raising children, caring for ageing parents, and finding childcare. There is a positive effect on staff morale, job satisfaction and productivity from this. There has been very little scholarly work done in India to provide a comprehensive picture of the work-life balance policies and programmes utilised by various businesses.

OBJECTIVES

1. To learn about the ways to keep a good work-life balance.



2. To find out what Indian businesses are doing now to make sure their female employees have a good work-life balance.

3. To make a model that shows how work-life balance initiatives help people, their families, and their businesses.

METHODOLOGY

Descriptive research is the focus of this project. The analyst has looked at journal papers, published papers, articles, newspapers, and more to get secondary data.

Initiatives now underway to improve work-life balance

Numerous organisations have begun implementing work-life balance policies. They provide dependent elder care, child care, flexi-work schedules, job sharing, and employee assistance programmes to help employees achieve a healthy work-life balance. These methods assist the organisation in retaining key personnel with high potential and a productive staff.

Paternity Leave: Under Central Civil Services, Leave Rules 43-A, male government employees are entitled to up to 15 days of paternity leave following childbirth.

Maternity Leave: The increasing number of female employees and the associated issues with work-life balance Different alternatives have been taken, for example, the Maternity Benefit Act 1961, which provided 12 weeks (three months) paid leave to all female, was amended in 2016 to increase to 26 weeks, or six months.

Parental leave is beneficial for parents who are caring for a young kid and making preparations for the child's welfare. Guardians can also use this vacation to spend more time with their children and establish a balance between job and personal family obligations.

Family leave: This arrangement enables employees to take time off to care for family members (parents, spouse, or children) upon presentation of a medical certificate.

Unpaid leave: If an employee desires to take time off from work to attend to other professional or personal obligations, organisations may consider unpaid leave.

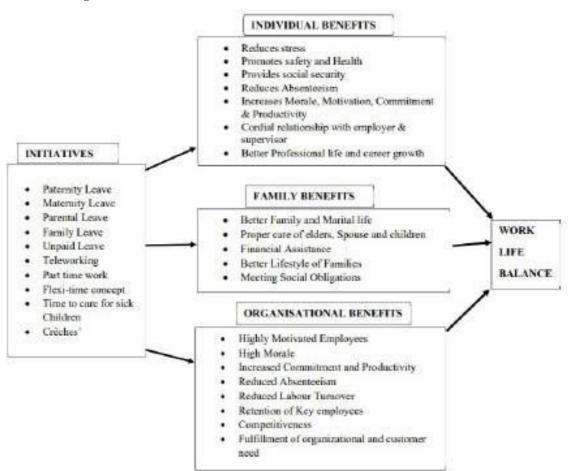
Teleworking: This is a work arrangement in which an employee is permitted to perform a portion of their duties from home on a regular basis for a specified period of time. While an employee may request teleworking from their employer, this does not automatically entitle them to telework.

Flexi-time: This is an arrangement that enables an employee to choose his or her own start and end times for work within the range of available hours, subject to completing absolute daily, weekly, or monthly hours.

Crèches: Certain organisations provide a crèche for their employees' young children. This will put an end to the situation in which female employees are forced to choose between children and employment.



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Model showing initiatives and its benefits towards work life balance

Action items for a healthy work-life balance: A list of things you can do to improve your work-life balance - Both have their advantages and disadvantages depending on your position and preferences.

It's time to change mindset: Recognize that all of your emotions, no matter how joyful or bad, are real and deserve to be expressed. Consider that "perfection" does not exist, and it's perfectly acceptable to be less productive than expected. Do your best with the resources you have available to you. Self-compassion (e.g., "I made a fault, but I'm human, and making errors is common") is an important part of self-acceptance.

Take care of yourself: Set limits so that you don't take on additional responsibilities. Relaxation and self-care activities should be prioritised whenever possible, since they will help you perform better in your tasks. If desirable and possible, take part in teletherapy sessions.

Organize your life: Create a schedule that is both rigid and a little bit wiggle room. Designate specific areas for specific kinds of activities (i.e., work space, play space). Make your to-do list more manageable by focusing on the most important tasks first. As



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appropriate, delegate some duties to others with clearly defined responsibilities and expectations.

Evaluate who you want to invest your energy in and what modalities of connection (e.g., Face time, social media) are most gratifying for you to keep connected. Schedule weekly check-ins with a friend or relative who is also dealing with comparable issues in their home.

CONCLUSION

During covid19, the hot word for today's enterprises is work-life balance for women employees. The company comes up with and implements a variety of techniques. Women, too, are expected to find ways to cope with the pressures of family and job. In order to achieve a better work-life balance, individuals and employers alike will benefit from adopting certain lifestyle habits. Having a good work-life balance helps employees achieve harmony and peace in their personal lives. It's a way for businesses to stay afloat in today's hypercompetitive market by enhancing both the company's work environment and its impact on family life. This knowledge will aid organisations in retaining and maximising the talents and abilities.

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